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From the President's Office

Dear Friend:

Later this month, a Nonprofit Congress will convene here in Washington, with hundreds of participants from around the country. In a joint statement, co-chairs Audrey Alvarado, executive director of the National Council of Nonprofit Associations, and Robert Egger, president of D.C. Central Kitchen, explained the reasons for the Congress. ... [Read more](#)

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You Can Learn to Be a Good Leader

"Leaders are teachable," this author suggests. Wanting to be an effective leader is the first step to becoming one.

Volumes have been written on leadership, many by highly successful, widely recognized men and women. A frequent topic is whether leaders are born or made. Indeed, this was the first question posed to my MBA class and one which we hotly debated, each from our own perspective and for our own motives (or internal reinforcement?). Over time I've learned that it doesn't matter. ... [Read more](#)

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Nonprofits and Antiterrorism: An Interview with Amit Sharma of the U.S. Treasury

How do anti-terrorism efforts affect the nation's 1.5 million exempt organizations? What do nonprofits need to know—and do?

On September 29, the U.S. Department of the Treasury released revised anti-terrorist financing guidelines. Dan Moore, GuideStar's vice president for public affairs, asked Amit Sharma, Treasury's senior advisor to the assistant secretary for terrorist financing, to elaborate on the topic for our readers. ... [Read more](#)

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What Major Donors Expect in a Fundraiser

What qualities do successful fundraisers share?

I was talking with Malin Burnham the other day. He had recently made a transformational gift to one of the most promising research centers in the nation. It's now called the Burnham Institute (La Jolla, California). We were discussing what prompted his gift. But more specifically, I wanted to know what qualities he admired most in a fundraiser, someone calling on him for a gift. ... [Read more](#)

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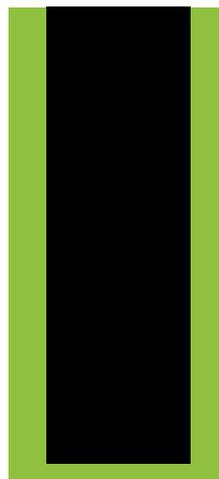
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October Question of the Month

What does "nonprofit transparency" mean to you?

Share your answer





The Power Team, Part I: The Head of the Board

The head of a nonprofit board can bring strengths that complement those of the organization's internal leadership.

The position of head of a nonprofit's external governing body is arguably the most critical leadership role of all. Having served as chairman of the board of a 150-year-old boys' school, a large rehabilitation center, and a foundation, I can speak to the chairman/president of the board position from two sides of that hot spot. ... [Read more](#)

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2006 GuideStar Nonprofit Economic Survey Kickoff and Other Matters

An olio: the kickoff of this year's nonprofit economic survey, directions to our article archives, and an explanation about those links that seem to be broken.

On October 9, we will send an e-mail inviting Newsletter subscribers associated with 501(c)(3) organizations to participate in our fifth annual nonprofit economic survey. The survey is designed for U.S. public charities and private foundations. It will run October 9-23, 2006. ... [Read more](#)

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Hallmarks of Effective Nonprofits: September Question of the Month Results

Newsletter readers define the qualities and approaches that characterize effective nonprofits.

The September Question of the Month asked, "How do you measure a nonprofit's effectiveness?" Participants identified four main areas or approaches: mission; impact and customer/public satisfaction; planning and self-assessment; and business measures. Interestingly, not *one* mentioned financial ratios. ... [Read more](#)

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