




Palomar Family Counseling Service, Inc.

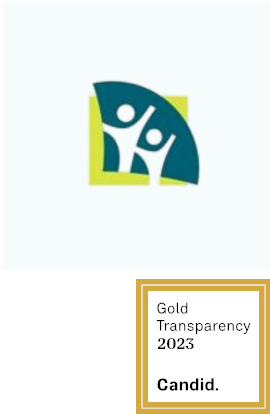
 Escondido, CA

 <http://www.palomarfamilycounseling.com>

 (760)741-2660



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MISSION

The enduring mission of Palomar Family Counseling Service is to support and strengthen children, youth, adults, families, schools, and communities.

EIN

33-0629248

RULING YEAR

1996

IRS SUBSECTION

501(c)(3) Public Charity

FOUNDING YEAR

1956

MAIN ADDRESS

1002 E Grand Ave
Escondido, CA
92025

AFFILIATION TYPE

Independent Organization

CONTACT

Ms. Lisa Turner, Executive
Director
(760) 7412660
lturner@pfcs.agency

EXECUTIVE DIRECTOR

Lisa Turner

BOARD CHAIR

Dan Engelbrecht

SUBJECT AREA

Mental health care

Mental health counseling

Family counseling

Youth services

NTEE Code

Mental Health Treatment (F30)

Family Counseling, Marriage
Counseling (P46)

Children's and Youth Services
(P30)

PROGRAMS

1. All Services
- Population(s) served:Adults, Families

POPULATIONS SERVED

1. Children and youth
2. Adults
3. Women and girls
4. Men and boys
5. Families
6. Incarcerated people
7. Victims of crime and abuse

COMPLIANCE

- ✓ IRS Pub 78 Verified as of March 2024
- ✓ IRS BMF 509(a) (1) as of March 12, 2024
- ✓ A-133 Audit Required/Performed?
- ✓ Conflict of Interest Policy
- ✓ Written whistleblower policy

Section 509(a)(1) organization as referred to in Section 170(b)(1)(A)(vi)

TRANSPARENCY MEASURES

- ✗ Board Practices Reported?
- ✓ Diversity Data Reported?
- 16 Number of Independent Board Members

Programs & Results

PROGRAMS

Source: Self-Reported by Organization, March 2023

All Services

Population(s) Served:

General/Unspecified
Families

1. Mental health assessment and counseling. 2. Clinical services. 3. Child, youth and family community site-based outreach services. 4. Prevention and education services including mentoring and community childcare coordination. 5. Court ordered treatment services.

CHARTING IMPACT

What is the organization aiming to accomplish?

- ☒ Improve the behavioral and emotional health of children, youth, adults, and families by providing the highest standards of professional service;
- ☒ Enhance access to comprehensive and integrated healthy child and family services by providing resources for underserved communities;
- ☒ Provide more effective and convenient program delivery for children and their families by providing site-based services through community collaborations;
- ☒ Identify and help develop individual and family strengths by addressing emotional, behavioral, social, situational, cultural, environment, and developmental issues unique to each individual;
- ☒ Ensure safer and healthier communities by offering prevention and intervention programs for juvenile delinquency, substance abuse, child abuse and neglect, and domestic violence;
- ☒ Reduce the demand for costly, intensive services by averting potential crises; and
- ☒ Provide all PFCS staff members with opportunities to learn, grow, and excel in a respectful, pleasant, empowering, and supportive working environment.

Financials

FISCAL YEAR START: 07/01
FISCAL YEAR END: 06/30
✓ Financials audited by an independent accountant

FINANCIALS QUICK VIEW

Total revenue, gains, and other support per audited financial statements	\$4,447,217
Total expenses and losses per audited financial statements	\$4,454,709
Surpluses in last 5 years	5
Negative Net Assets in past 5 years	0

Financial Trends Analysis

Business Model Indicators

Created in Partnership with
 Nonprofit Finance Fund®

Profitability	2018	2019	2020	2021	2022
Unrestricted surplus (deficit) before depreciation	\$28,489	\$26,951	\$238,473	\$142,433	\$113,619
As a % of expenses	0.8%	0.7%	6.2%	3.5%	2.6%
Unrestricted surplus (deficit) after depreciation	-\$7,825	-\$6,395	\$104,293	\$39,337	\$39,586
As a % of expenses	-0.2%	-0.2%	2.6%	0.9%	0.9%
Revenue Composition					
Total revenue (unrestricted & restricted)	\$3,602,360	\$3,730,013	\$3,994,177	\$4,280,692	\$4,452,754
Total revenue, % change over prior year	1.3%	3.5%	7.1%	7.2%	4.0%
Program services revenue	99.6%	99.8%	94.8%	91.5%	99.6%
Membership dues	0.0%	0.0%	0.0%	0.0%	0.0%
Investment income	0.1%	0.1%	0.1%	0.1%	0.1%
Government grants	0.3%	0.1%	5.1%	8.4%	0.0%
All other grants and contributions	0.0%	0.0%	0.0%	0.0%	0.3%
Other revenue	0.0%	0.0%	0.0%	0.0%	0.0%
Expense Composition					
Total expenses before depreciation	\$3,569,369	\$3,709,078	\$3,844,907	\$4,092,310	\$4,380,676
Total expenses, % change over prior year	0.8%	3.9%	3.7%	6.4%	7.0%
Personnel	79.4%	81.1%	81.1%	86.4%	88.0%
Professional Fees	0.3%	0.3%	0.3%	0.3%	0.3%
Occupancy	0.7%	0.7%	0.3%	0.3%	0.2%
Interest	0.5%	0.4%	0.4%	0.3%	0.2%
Pass-Through	0.0%	0.0%	0.0%	0.0%	0.0%
All other expenses	19.1%	17.6%	17.8%	12.8%	11.2%

Financial Trends Analysis, continued

Moving Toward Full Cost Coverage

Full Cost Components (estimated)	2018	2019	2020	2021	2022
Total Expenses (after depreciation)	\$3,605,683	\$3,742,424	\$3,979,087	\$4,195,406	\$4,454,709
One Month of Savings	\$297,447	\$309,090	\$320,409	\$341,026	\$365,056
Debt Principal Repayment	\$16,964	\$19,709	\$20,638	\$16,252	\$18,415
Fixed Asset Additions	\$0	\$0	\$217,065	\$120,161	\$98,784
Total Full Costs (estimated)	\$3,920,094	\$4,071,223	\$4,537,199	\$4,672,845	\$4,936,964

Capital Structure Indicators

Liquidity					
Months of cash	2.4	2.3	3.8	2.0	1.9
Months of cash and investments	2.4	2.3	3.8	2.0	1.9
Months of estimated liquid unrestricted net assets	3.4	3.3	3.1	3.0	2.8
Balance Sheet Composition					
Cash	\$725,574	\$724,921	\$1,218,576	\$692,839	\$700,286
Investments	\$0	\$0	\$0	\$0	\$0
Receivables	\$494,676	\$461,343	\$428,621	\$638,956	\$563,892
Gross land, buildings, and equipment (LBE)	\$1,936,664	\$1,951,506	\$2,082,763	\$2,162,491	\$2,261,275
Accumulated depreciation (% of LBE)	37.9%	39.3%	39.1%	40.6%	42.1%
Liabilities (as % of assets)	21.8%	20.6%	32.0%	18.9%	18.0%
Unrestricted net assets	\$1,826,805	\$1,820,410	\$1,924,703	\$1,964,040	\$2,003,626
Temporarily restricted net assets	\$10,411	\$4,395	N/A	N/A	N/A
Permanently restricted net assets	\$61,533	\$60,952	N/A	N/A	N/A
Total restricted net assets	\$71,944	\$65,347	\$59,823	\$160,337	\$113,259
Total net assets	\$1,898,749	\$1,885,757	\$1,984,526	\$2,124,377	\$2,116,885

Key Data Checks

Material Data Errors	2018	2019	2020	2021	2022
	No	No	No	No	No

Note: This issue is relevant to a small number of organizations: The nonprofit subject(s) of this report may have affiliates. The Form 990 data may not include information about any or all potential affiliates. If an organization does have affiliates and these affiliates have substantial financial activity, the financial data in this report may not present a comprehensive picture of the nonprofit's financial condition.Please consult the 990s of any potentially related affiliates for additional information.

- ☒ [Formulas for key metrics](#)
- ☒ ['Key Revenue & Expense Data from Form 990'](#)
- ☒ ['Key Balance Sheet Data from Form 990'](#)

