The Wily Network Inc

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www.guidestat.org Hie why Network

The Wily Network Inc

● Newton, MA

http://www.thewilynetwork.org

(781)355-6527



View GuideStar Profile

MISSION

Wily works to ensure Scholars have the tools and networks necessary to thrive in four-year residential colleges and transition successfully into post-college life.

EIN

47-2434992

RULING YEAR

2015

IRS SUBSECTION

501(c)(3) Public Charity

FOUNDING YEAR

2015

MAIN ADDRESS

189 Wells Ave Ste 301 Newton, MA 02459-3355

AFFILIATION TYPE

Independent Organization

CONTACT

Judi Alperin King, Founder and Executive Director (781) 355-6527 Judi@thewilynetwork.org Platinum Transparency 2025

Candid.

FOUNDER AND EXECUTIVE DIRECTOR

Judi King

SUBJECT AREA

Special population support

NTEE Code

Services to Promote the Independence of Specific Populations (P80)

PROGRAMS

1. The Wily Network

Population(s) served: Students

POPULATIONS SERVED

- 1. Students
- 2. Economically disadvantaged people

COMPLIANCE

- ✓ IRS Pub 78 Verified as of November 2025
- ✓ IRS BMF 509(a) (1) as of November 14, 2025
- ✓ A-133 Audit Required/Performed?
- ✓ Conflict of Interest Policy
- ✓ Written whistleblower policy

Section 509(a)(1) organization as referred to in Section 170(b)(1)(A)(vi)

TRANSPARENCY MEASURES

- ✓ Board Practices Reported?
- ✓ Diversity Data Reported?
- 17 Number of Independent Board Members

Programs & Results

PROGRAMS

GUIDESTAR PRO REPORT

Source: Self-Reported by Organization, March 2025

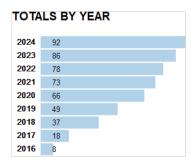
The Wily Network

Population(s) Served: n/a

Wily supports Scholar success through key elements of the Wily program: consistent emotional support, supplemental financial assistance, a community on which they can rely, and opportunities to network that ensure they build the skills needed for an independent future. COACHING Students and coaches meet weekly to collaboratively identify and work toward goals. Additionally, coaches are available 24/7 when more support is needed or crises arise. FINANCIAL ASSISTANCE AND EDUCATION To enable students to focus on academics, Wily provides a monthly stipend as well as financial assistance to cover gaps in their budgets for both expected and unexpected expenses. COMMUNITY-BUILDING AND NETWORKING Wily's regular events help Scholars develop peer relationships and build a community where they feel accepted and know that they belong.

RESULTS

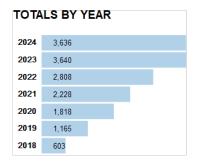
Wily Scholars served as of 12/31



Population(s) Served: No target populations selected

Related program: The Wily Network

Total number of coaching sessions performed

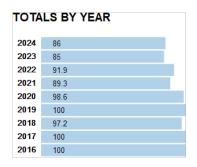


Population(s) Served: No target populations selected

Related program: The Wily Network

Notes: Though Wily's coaches are all licensed clinicians, we really consider these to be coaching sessions, not counseling sessions

Percentage of Wily Scholars who are persisting in college

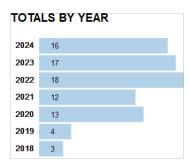


Population(s) Served: No target populations selected

Related program: The Wily Network

Notes: These are percentages. Unfortunately, COVID caused this metric to drop in 2021 as many students were unable to complete their semesters and lost their academic scholarships.

Number of scholars who graduate from four year colleges and university within six years



Population(s) Served: No target populations selected

Related program: The Wily Network

Notes: As our program grows each year, more and more Scholars will successfully graduate.

CHARTING IMPACT

What is the organization aiming to accomplish?

The Wily Network works to ensure that Scholars have the tools and networks necessary to thrive in four-year residential colleges, and transition successfully into post-college life. We partner with Wily Scholars throughout their college journeys, helping them manage obstacles and celebrate their successes. Our goal is to provide each student the support they need to reach graduation.

As one Scholar put it, "what the Wily Network does is help us manage the noise, and provide us support and care, so we can focus on what we came to school to do: get our degrees."

What are the organization's key strategies for making this happen?

The Wily Network supports Scholar success through key elements of the Wily program: consistent emotional support, supplemental financial assistance, a community on which they can rely, and opportunities to network that ensure they build the skills needed for an independent future.

Clinical Coaching: Scholars and clinically trained coaches form authentic and meaningful relationships in which students feel both validated and accountable. Students and coaches meet weekly, on campus, to collaborate, identify, and work toward goals. Additionally, coaches are available 24/7 when more support is needed or crises arise.

Supplemental Financial Assistance: Worry over food security, health care and overall financial stability is a constant for Wily Scholars, with negative impacts on their emotional well-being. To enable students to focus on academics, Wily provides a monthly stipend as well as financial assistance to cover gaps in their budgets for both expected and unexpected necessities.

Community Building: In addition to our cornerstone Community Day events and holiday gatherings, Wily holds monthly Dining Out with Wily dinners, as well as frequent meet-ups for museum tours, movies, or bowling. Through these opportunities, Scholars develop peer relationships and build a community where they feel accepted and know that they belong.

Career Development: Our networking program helps Scholars build social capital by connecting them with professionals in their field, including members of our Young Professionals Association. Additionally, our annual Career Fair exposes Scholars to a variety of job and internship opportunities.

What are the organization's capabilities for doing this?

We have 17 team members, including 5 full time equivalent Clinical Scholar Coaches, and a Career and Financial Aid Coach. Additionally, we have a 18 person board.

Our fundraising paradigm provides multi-year funding to increase our sustainability. Our Fund-A-Scholar program encourages donors to commit to making a \$12,500 donation for four consecutive years, ensuring that we have the funds to see a Scholar through four years of the program. We work to bring in new Fund-a-Scholar donors as previous donors four year commitments expire.

What have and haven't they accomplished so far?

We started working with the first two Wily Scholars in 2016, and expanded quickly. By the time we celebrated our first graduations in 2018, we served more than 25 students.

We started out with the goal of supporting 50 students by 2020 we hit that goal a year early. Today, the Wily Network works with more than 80 Scholars and has celebrated over 60 graduations. And were eager to continue growing and working with more Wily Scholars.

Though 88% of students with similar backgrounds drop out of college, 85% of Wily Scholars have graduated.

Financials

FISCAL YEAR START: 01/01 FISCAL YEAR END: 12/31

✓ Financials audited by an independent accountant

FINANCIALS QUICK VIEW

Total revenue, gains, and other support per audited financial statements	\$2,849,218
Total expenses and losses per audited financial statements	\$2,215,411
Surpluses in last 5 years	5
Negative Net Assets in past 5 years	0

Created in Partnership with



Financial Trends Analysis

Business Model Indicators

Profitability	2019	2020	2021	2022	2023
Unrestricted surplus (deficit) before depreciation	\$302,696	\$439,178	\$870,521	\$269,739	\$485,264
As a % of expenses	38.6%	34.1%	60.0%	15.0%	22.7%
Unrestricted surplus (deficit) after depreciation	\$302,696	\$439,178	\$869,707	\$266,834	\$478,609
As a % of expenses	38.6%	34.1%	59.9%	14.8%	22.3%
Revenue Composition					
Total revenue (unrestricted & restricted)	\$1,146,444	\$2,094,127	\$3,123,789	\$2,808,356	\$2,676,113
Total revenue, % change over prior year	-32.8%	82.7%	49.2%	-10.1%	-4.7%
Program services revenue	0.0%	0.0%	0.0%	0.0%	0.0%
Membership dues	0.0%	0.0%	0.0%	0.0%	0.0%
Investment income	0.3%	0.1%	0.0%	0.9%	2.8%
Government grants	0.0%	0.0%	2.6%	0.0%	0.0%
All other grants and contributions	98.7%	98.8%	96.9%	98.2%	97.2%
Other revenue	1.0%	1.1%	0.5%	0.9%	0.0%
Expense Composition					
Total expenses before depreciation	\$784,891	\$1,288,076	\$1,450,877	\$1,801,550	\$2,138,915
Total expenses, % change over prior year	107.4%	64.1%	12.6%	24.2%	18.7%
Personnel	54.7%	47.3%	54.9%	59.1%	54.3%
Professional Fees	8.3%	7.2%	9.6%	8.2%	5.9%
Occupancy	0.0%	0.1%	0.1%	0.9%	0.0%
Interest	0.0%	0.0%	0.0%	0.0%	0.0%
Pass-Through	0.0%	0.0%	0.0%	0.0%	0.0%
All other expenses	36.9%	45.4%	35.4%	31.8%	39.8%

Financial Trends Analysis, continued

Moving Toward Full Cost Coverage

Full Cost Components (estimated)	2019	2020	2021	2022	2023
Total Expenses (after depreciation)	\$784,891	\$1,288,076	\$1,451,691	\$1,804,455	\$2,145,570
One Month of Savings	\$65,408	\$107,340	\$120,906	\$150,129	\$178,243
Debt Principal Repayment	\$0	\$0	\$80,573	\$0	\$0
Fixed Asset Additions	\$0	\$0	\$12,712	\$27,000	\$0
Total Full Costs (estimated)	\$850,299	\$1,395,416	\$1,665,882	\$1,981,584	\$2,323,813

Capital Structure Indicators

Liquidity					
Months of cash	14.8	15.2	20.3	18.1	4.1
Months of cash and investments	16.9	15.4	26.7	23.0	23.8
Months of estimated liquid unrestricted net assets	17.2	14.6	20.0	17.7	17.7
Balance Sheet Composition					
Cash	\$968,607	\$1,631,810	\$2,455,811	\$2,722,006	\$729,984
Investments	\$135,095	\$18,263	\$770,725	\$732,488	\$3,515,744
Receivables	\$963,080	\$1,305,060	\$1,293,780	\$1,970,056	\$1,842,496
Gross land, buildings, and equipment (LBE)	\$0	\$0	\$12,712	\$39,712	\$39,712
Accumulated depreciation (% of LBE)	0.0%	0.0%	6.4%	9.4%	26.1%
Liabilities (as % of assets)	1.5%	4.7%	1.3%	9.4%	8.1%
Unrestricted net assets	\$1,124,218	\$1,563,396	\$2,433,103	\$2,699,937	\$3,178,546
Temporarily restricted net assets	N/A	N/A	N/A	N/A	N/A
Permanently restricted net assets	N/A	N/A	N/A	N/A	N/A
Total restricted net assets	\$911,025	\$1,255,346	\$2,043,838	\$2,711,119	\$2,866,317
Total net assets	\$2,035,243	\$2,818,742	\$4,476,941	\$5,411,056	\$6,044,863

Key Data Checks

Material Data Errors	2019	2020	2021	2022	2023
	No	No	No	No	No

Note: This issue is relevant to a small number of organizations: The nonprofit subject(s) of this report may have affiliates. The Form 990 data may not include information about any or all potential affiliates. If an organization does have affiliates and these affiliates have substantial financial activity, the financial data in this report may not present a comprehensive picture of the nonprofit's financial condition. Please consult the 990s of any potentially related affiliates for additional information.

- ☑ <u>'Key Revenue & Expense Data from Form 990'</u>
- 'Key Balance Sheet Data from Form 990'

Operations

Source: Self-Reported by Organization, March 2025

FOUNDER AND EXECUTIVE DIRECTOR

Judi Alperin King

NUMBER OF EMPLOYEES

Source: IRS Form 990



BOARD MEMBERS

Alain Mathieu

Allison Hirsch

Andrew Rudzinski

Cynthia Lawry

Don Bramley

Hilary Steinert

Hilary Steinert

Jennifer Med

Judi King

Judith King

Katie Bramley

Kim Pappas

Kristina Schafer

Mark Divincenzo

Michele Norman

Ned Parsons

Osamagbe Osagie

Pam Martin

Audax Group

Sara Miller-Blanc

Drift

Scott Steele

Beacon Academy

Sharisse Perry

Cail Perry and Associates

Stephen Barber

Tufts University

Name	Title	Compensation	Other	Related
Judith Alperin King	EXECUTIVE DIRECTOR	\$146,655	\$9,550	\$0
Katie Bramley	BOARD CHAIR	\$0	\$0	\$0
Allison Polley Hirsch	TREASURER & DIRECTOR	\$0	\$0	\$0
Michael Julian	CLERK & DIRECTOR (UNTIL 9/2023)	\$0	\$0	\$0
Andrew Rudzinski	DIRECTOR (UNTIL 9/2023)	\$0	\$0	\$0
Don Bramley	DIRECTOR	\$0	\$0	\$0
Jennifer Schoen Med	DIRECTOR (UNTIL 1/2023)	\$0	\$0	\$0
Kim Pappas	DIRECTOR (UNTIL 1/2023)	\$0	\$0	\$0
Cynthia Lawry	DIRECTOR	\$0	\$0	\$0
Nevin Chitkara	DIRECTOR	\$0	\$0	\$0
Sara Miller-Blanc	DIRECTOR	\$0	\$0	\$0
Scott Steele	DIRECTOR	\$0	\$0	\$0
Sharisse Cail Perry	DIRECTOR	\$0	\$0	\$0
Tara Hendricks	DIRECTOR (UNTIL 9/2023)	\$0	\$0	\$0
Zach Martin	DIRECTOR	\$0	\$0	\$0
Osamagbe Osagie	DIRECTOR	\$0	\$0	\$0
Alain Mathieu	DIRECTOR	\$0	\$0	\$0
Mark Divincenzo	DIRECTOR	\$0	\$0	\$0
Michele Norman	DIRECTOR	\$0	\$0	\$0
Ryan Kim	DIRECTOR (UNTIL 5/2023)	\$0	\$0	\$0
Adriana Raines	DIRECTOR (AS OF 9/2023)	\$0	\$0	\$0
Hilary Steinert	DIRECTOR (AS OF 4/2023)	\$0	\$0	\$0
Ned Parsons	DIRECTOR (AS OF 9/2023)	\$0	\$0	\$0
Stephen Barber	DIRECTOR (AS OF 9/2023)	\$0	\$0	\$0

Name	Title	Compensation	Other	Related
Judith Alperin King	EXECUTIVE DIRECTOR	\$131,202	\$16,943	\$0
Katie Bramley	BOARD CHAIR	\$0	\$0	\$0
Allison Polley Hirsch	TREASURER & DIRECTOR	\$0	\$0	\$0
Michael Julian	CLERK & DIRECTOR	\$0	\$0	\$0
Andrew Rudzinski	DIRECTOR	\$0	\$0	\$0
Don Bramley	DIRECTOR	\$0	\$0	\$0
Jennifer Schoen Med	DIRECTOR	\$0	\$0	\$0
Kim Pappas	DIRECTOR	\$0	\$0	\$0
Cynthia Lawry	DIRECTOR	\$0	\$0	\$0
Nevin Chitkara	DIRECTOR	\$0	\$0	\$0
Sara Miller-Blanc	DIRECTOR	\$0	\$0	\$0
Scott Steele	DIRECTOR	\$0	\$0	\$0
Sharisse Cail Perry	DIRECTOR	\$0	\$0	\$0
Tara Hendricks	DIRECTOR	\$0	\$0	\$0
Zach Martin	DIRECTOR	\$0	\$0	\$0
Osamagbe Osagie	DIRECTOR	\$0	\$0	\$0
Alain Mathieu	DIRECTOR	\$0	\$0	\$0
Mark Divincenzo	DIRECTOR	\$0	\$0	\$0
Michele Norman	DIRECTOR	\$0	\$0	\$0
Ryan Kim	DIRECTOR	\$0	\$0	\$0

Name	Title	Compensation	Other	Related
Judith Alperin King	EXECUTIVE DIRECTOR	\$90,863	\$18,822	\$0
Katie Bramley	BOARD CHAIR	\$0	\$0	\$0
Allison Polley Hirsch	TREASURER & DIRECTOR	\$0	\$0	\$0
Michael Julian	CLERK & DIRECTOR	\$0	\$0	\$0
Andrew Rudzinski	DIRECTOR	\$0	\$0	\$0
Don Bramley	DIRECTOR	\$0	\$0	\$0
Jennifer Schoen Med	DIRECTOR	\$0	\$0	\$0
Kim Pappas	DIRECTOR	\$0	\$0	\$0
Cynthia Lawry	DIRECTOR	\$0	\$0	\$0
Nevin Chitkara	DIRECTOR	\$0	\$0	\$0
Sara Miller-Blanc	DIRECTOR	\$0	\$0	\$0
Scott Steele	DIRECTOR	\$0	\$0	\$0
Sharisse Cail Perry	DIRECTOR	\$0	\$0	\$0
Tara Hendricks	DIRECTOR	\$0	\$0	\$0
Zach Martin	DIRECTOR	\$0	\$0	\$0
Osamagbe Osagie	DIRECTOR	\$0	\$0	\$0
Alain Mathieu	DIRECTOR	\$0	\$0	\$0
Leann Walsh	DIRECTOR (LEFT IN 2021)	\$0	\$0	\$0

Name	Title	Compensation	Other	Related
Judith Alperin King	EXECUTIVE DIRECTOR	\$87,680	\$0	\$0
Katie Bramley	CO-CHAIR	\$0	\$0	\$0
Leann Walsh	CO-CHAIR	\$0	\$0	\$0
Allison Polley Hirsch	TREASURER	\$0	\$0	\$0
Michael Julian	CLERK	\$0	\$0	\$0
Don Bramley	DIRECTOR	\$0	\$0	\$0
Zach Martin	DIRECTOR	\$0	\$0	\$0
Sara Miller-Blanc	DIRECTOR	\$0	\$0	\$0
Kim Pappas	DIRECTOR	\$0	\$0	\$0
Andrew Rudzinski	DIRECTOR	\$0	\$0	\$0
Jennifer Schoen Med	DIRECTOR	\$0	\$0	\$0
Sharisse Cail Perry	DIRECTOR	\$0	\$0	\$0
Tara Hendricks	DIRECTOR	\$0	\$0	\$0
Judi Rosensweig	DIRECTOR	\$0	\$0	\$0
Scott Steele	DIRECTOR	\$0	\$0	\$0
Nevin Chitkara	DIRECTOR	\$0	\$0	\$0

Name	Title	Compensation	Other	Related
Judith Alperin King	EXECUTIVE DIRECTOR	\$90,000	\$0	\$0
Katie Bramley	CO-CHAIR	\$0	\$0	\$0
Leann Walsh	CO-CHAIR	\$0	\$0	\$0
Allison Polley Hirsch	TREASURER	\$0	\$0	\$0
Michael Julian	CLERK	\$0	\$0	\$0
Don Bramley	DIRECTOR	\$0	\$0	\$0
Zach Martin	DIRECTOR	\$0	\$0	\$0
Sara Miller	DIRECTOR	\$0	\$0	\$0
Kim Pappas	DIRECTOR	\$0	\$0	\$0
Andrew Rudzinski	DIRECTOR	\$0	\$0	\$0
Kathryn Sargent	DIRECTOR	\$0	\$0	\$0
Jennifer Schoen Med	DIRECTOR	\$0	\$0	\$0
Richard Zhang	DIRECTOR	\$0	\$0	\$0
Sharisse Cail Perry	DIRECTOR	\$0	\$0	\$0
Tara Hendricks	DIRECTOR	\$0	\$0	\$0

Paid Preparers

FISCAL YEAR 2023

Firm Name	Firm EIN	Firm Address	Firm Phone
AAFCPAS INC	04-2571780	50 WASHINGTON STREET, WESTBOROUGH MA 01581 USA	508-366-9100

Paid Preparers

FISCAL YEAR 2022

Firm Name	Firm EIN	Firm Address	Firm Phone
AAFCPAS INC	04-2571780	50 WASHINGTON STREET, WESTBOROUGH MA 01581 USA	508-366-9100

Paid Preparers

Firm Name	Firm EIN	Firm Address	Firm Phone
AAFCPAS INC	042571780	50 WASHINGTON STREET, WESTBOROUGH MA 01581	5083669100

BOARD LEADERSHIP PRACTICES

the past three years?

GuideStar worked with BoardSource, the national leader in nonprofit board leadership and governance, to create this section, which enables organizations and donors to transparently share information about essential board leadership practices.

BOARD ORIENTATION & EDUCATION				
Does the board conduct a formal orientation for new board members and require all	Yes			
board members to sign a written agreement regarding their roles, responsibilities,				
and expectations?				
CEO OVERSIGHT				
Has the board conducted a formal, written assessment of the chief executive within	Yes			
the past year?				
ETHICS & TRANSPARENCY				
Have the board and senior staff reviewed the conflict-of-interest policy and	Yes			
completed and signed disclosure statements in the past year?				
BOARD COMPOSITION				
Does the board ensure an inclusive board member recruitment process that results	Yes			
in diversity of thought and leadership?				
BOARD PERFORMANCE				
Has the board conducted a formal, written self-assessment of its performance within	Yes			

Organizational Demographics

Who works and leads organizations that serve our diverse communities? This organization has voluntarily shared information to answer this important question and to support sector-wide learning. GuideStar partnered on this section with CHANGE Philanthropy.

Leadership

The organization's leader identifies as:

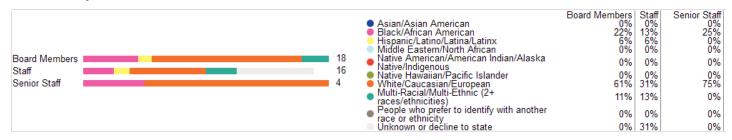
Race & Ethnicity White/Caucasian/European

Gender Identity Female, Not transgender

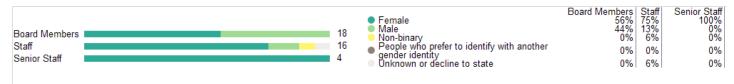
Sexual Orientation Heterosexual or Straight

Disability Status Decline to state

Race & Ethnicity



Gender Identity

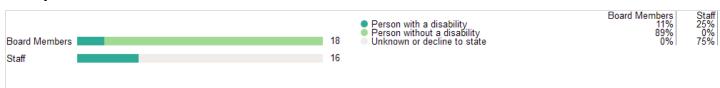


Transgender Identity

Sexual Orientation



Disability



Appendix

Key Documents	
IRS Forms 990	Z 2023 990
	Z <u>2022 990</u>
	Z <u>2021 990</u>
	[2] <u>2020 990</u>
	7 <u>2019 990</u>
IRS Forms 990T	Not Available
Audited Financial Statements	2023 Audited Financial Statement
	2022 Audited Financial Statement
	② 2021 Audited Financial Statement
Key Organization Documents	☑ 2022 Annual Report
	☑ 2021 Annual Report
	☑ 2020 Annual Report
	☑ 2019 Annual Report
	[건 'Key Revenue & Expense Data from Form 990'
	[Z] 'Key Balance Sheet Data from Form 990'

GuideStar Charity Check

The Wily Network Inc

189 Wells Ave Ste 301 Newton, MA 02459-3355

- ✓ Foundation Status Code: PC*
- ✓ Public charity described in section 509(a)(1) or (2)

IRS Publication 78 Details

IRS Pub 78 verified

Organization name

Location Newton, MA Most recent IRS Publication 78

The Wily Network Inc.

Deductibility status description

Verified with most recent Internal Revenue Bulletin

47-2434992

FIN

A public charity (50% deductibility limitation).

November 17, 2025

September 2025

IRS Business Master File Details

IRS BMF

509(a)(1)

Organization name

Most recent IRS BMF

Reason for Non-Private Foundation Status

THE WILY NETWORK INC

September 09 2025

Section 509(a)(1) organization as referred to in Section

170(b)(1)(A)(vi)

Ruling date

EIN 47-2434992 IRS subsection

This organization is a 501(c)(3) Public Charity 04/2015

Foundation Code

Foundation Code Description

15

Organization which receives a substantial part of its support from a governmental unit or the general public

This organization was not included in the Office of Foreign Assets Control Specially Designated Nationals (SDN) list.

On September 8, 2011, the IRS issued regulations which eliminated the advance ruling process for a section 501(c)(3) organization. Learn more

* The Foundation Status Code is the code that foundations are required to provide for each grantee annually on part XV of Form 990PF. Note that this code cannot be derived in some cases (e.g., supporting organizations for which 'type' can't be determined).

IRS Revenue Procedure 2011-33 allows grantors to rely on third-party resources, such as GuideStar Charity Check, to obtain required Business Master File (BMF) data concerning a potential grantee's public charity classification under section 509 (a) (1), (2) or (3).

GuideStar Charity Check Data Sources

- -GuideStar acquires all IRS data directly from the Internal Revenue Service.
- -IRS Publication 78 (Cumulative List of Organizations) lists organizations that have been recognized by the Internal Revenue Service as eligible to receive tax-deductible contributions.
- -The <u>IRS Internal Revenue Bulletin</u> (IRB) lists changes in charitable status since the last Publication 78 release. Between the release of IRS Publication 78 and the subsequent IRS Internal Revenue Bulletin, the IRB date will reflect the most recent release date of IRS Publication 78.
- -The <u>IRS Business Master File</u> lists approximately 1.7 million nonprofits registered with the IRS as tax-exempt organizations.
- -The <u>IRS Automatic Revocation of Exemption List</u> contains organizations that have had their federal tax-exempt status automatically revoked for failing to file an annual return or notice with the IRS for three consecutive years.
- -The Foundation Status Code is a value derived by mapping the codes found on the <u>990PF filing instructions</u> to the corresponding codes in the IRS BMF. Note that not all codes are able to be mapped due to insufficient data.
- -The Office of Foreign Assets Control (OFAC) <u>Specially Designated Nationals (SDN) list</u> organizations that are owned or controlled by targeted individuals, groups, and entities, such as terrorists or narcotics traffickers. Their assets are blocked and U.S. persons are generally prohibited from dealing with them.