

Stability & Growth



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Our Mission

Wily Scholars bring unique experiences, challenges, strengths and goals to the college journey. Some have experienced homelessness or foster care, some have been denied family support due to their sexual orientation or gender identity, some have lost their parents, and some have family members dealing with addiction, mental illness or incarceration. All are talented and motivated, and all are braving college on their own.

The Wily Network provides a critical safety net for Scholars as they navigate college independently. The Wily program offers weekly clinical coaching, financial assistance, community-building support, and networking opportunities to help them move from surviving to thriving.

Wilv works to ensure Scholars have the tools and networks necessary to thrive in four-year residential colleges and transition successfully into post-college life.

Our Core Values



Wily Scholars are the heart of our mission

We respect Scholars. We build on their strengths with a "do with, not for" philosophy. We accompany them on a journey towards whole, healthy and balanced lives.



> We believe in the power of deep, trusting relationships

Wily is a reliable presence in Scholars' lives. Through a traumasensitive and individualized approach, we partner with Scholars as they move from surviving to thriving.



We believe in the ® strength of our pack

We work collaboratively with colleges, local nonprofits, and a dedicated base of volunteers to build a broad community of support for Scholars.



We are committed to the long term

As an organization and in our individual relationships with Scholars, we only make commitments we can keep. We pursue responsible growth and financial sustainability.



We are a listening/learning organization

We make decisions with intention. We continually evaluate our program and remain adaptable to meet our staff and Scholar needs. We seek to become recognized leaders in the field of college support.

Staff

Laura Broffman (she/her) Operations Manager

Emma Chavenson (she/her) Financial Aid Coach

Korie Clegg, MSW (she/her) Clinical Scholar Coach

Sophie Cohen (she/her) **Marketing & Communications** Coordinator

Beth Franklin (she/her) **Program Assistant**

Susan Goldscheid, MAT (she/her) Clinical Scholar Coach

Alex Hendricks (she/her) Program Coordinator

Michael Holliday, MEd (he/him) Major Gifts Manager

Judi Alperin King, PhD (she/her) Founder and Executive Director

Ashley Linell (she/her) Director of Development & Communications

Madjeen Lorthe, MEd (she/her) Clinical Scholar Coach

Kat Castañeda, LICSW (she/her) Director of Coaching

Nathalia Mahabir, LCSW (she/thev) Clinical Scholar Coach

Zubin Mistri, MDiv (he/him) Clinical Scholar Coach

Bonnie Yezukevich, LICSW (she/her) Director of Programming

Dear Wily Pack,

There is so much to celebrate about 2021. There's the remarkable strength of our pack, the growth that we are so proud of, and the progress we've made on our three initiatives: expansion, mental health and career development.

2021 - Unexpected, Unpredictable, Unprecedented

We cannot celebrate our strength without acknowledging the reasons we were called upon to exercise it. The Wily Pack has had to be so strong this past year because of the unparalleled challenges we faced, and continue to confront: the viral pandemic and the systemic biases that manifest in so many areas of our lives.

I am grateful and proud to be part of a pack that can adapt and support one another through each and every situation we have approached. Thank you once again to each of you for the role you continue to play in helping us not only persevere but grow and thrive.

2021 - Reconnected, Reenergized, Reinspired

Community is the core of my philosophy in life. Community can be small or large, but the fundamental aspect of a community is that they have your back, Rely on the strength of your pack was our mantra throughout 2021, as day after day, staff, board members, Scholar alumni, volunteers and donors showed up for students.

We have grown our pack by welcoming new staff members, donors, volunteers, Scholars and partner schools. Our alumni (32 strong!) continue to stay connected as we watch them progress along their journey.

We believe our pack will continue to lean on each other, encourage each other and grow with each other in 2022. Wishing you good health,

Judi Alperin King Founder and Executive Director

We welcomed four new staff members in 2021! Our pack is stronger with Alex, Mike, Nathalia and **Sophie** on the team.





Mike



Nathalia



Sophie



Acknowledgements:

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Leadership

2022 Board of Directors

Don Bramley (he/him)
Katie Bramley (she/her)
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Nevin Chitkara (he/him)
Tara Hendricks (she/her)
Allison Hirsch (she/her)
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Michael Julian (he/him)
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Cindy Lawry (she/her)
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Andrew Rudzinski (he/him)
Jennifer Schoen (she/her)

Arvind Selvakesari (he/him)
Babson Board Fellow
Marissa Spletter (she/her)
Scholar Representative
Scott Steele (he/him)
Shalona Williams (she/her)
Scholar Representative
Heidi Ziobro (she/her)
Babson Board Fellow



Event Co-Chair Hilary Steinert, Advisory Council member Ed Walker and Board Chair Katie Bramley connect at our first in person event of 2022, The Ilene Beal Speaker Series at Boston University.

Advisory Council

Bryan Allard (he/him)
Donna Bonaparte (she/her)
Kelly Glew (she/her)
Jeff Kline (he/they)
Margaret Lewis (she/her)
Meredith Mendelson (she/her)
Annie Montesano (she/her)

Sheila Murphy (she/her) Steve Pemberton (he/him) Kathryn Sargent (she/her) Kris Schaefer (she/her) Carolyn Shaughnessy (she/her) Edward Walker (he/him) Leann Walsh (she/her)

Honorary Board

Ed Hajim (he/him) Judi Rosensweig (she/her) David Spina (he/him) Stevie Spina (she/her) Robin Wolpow (she/her)

Board Chair: Katie Bramley

"I am in awe of the power of our Wily Community...the hard working and resilient Scholars, our ever present and compassionate coaches and staff, and our committed donors, volunteers, advisors and board members who are so steadfast in their dedication to serving the mission and the Scholars. As Board Chair, I am focused on our network, our team, and utilizing our strengths to deliver the Wily mission to the remarkable Scholars we serve."



Founding Board member: Sara Miller Blanc

"Being on the Wily Board has given me opportunities to learn more about the inner workings of nonprofit governance and what it takes operationally to keep a business running day-to-day, but also long-term strategic planning."





Advisory Council member: Annie Montesano

"College is a vulnerable time for so many people, and Wily recognizes that by providing practical structure and support. It is a dynamic organization that is always responding and striving to do more: it models active learning and growing for students. Personally, it has done the same for me."



Honorary Board member: Judi Rosensweig

"I was drawn to Wily because of Judi's passion. I instantly connected to the organization's mission. Being able to give my children the support and resources they need to navigate college, and a place to come home to, made me even more aware of the needs of the Wily Scholars."





Babson Board Fellow: Arvind Selvakesari

"As this is my first official board position at a not-for-profit, it has been an eye-opening experience on how a high functioning board operates and makes decisions that have immediate impact on the organization. I hope to transfer my learnings from my MBA classes and apply data analytics concepts to improve the level of insights for the organization."



Scholar Board representative: Shalona Williams

"At every meeting, I am amazed at the volume of consideration and skill the board members possess and present. I hope that as a Scholar Board Representative, my bearing of radical thinking will lead to thoughtful reflection about how social conditions affect everyone's participation and potential."





Celebrating Graduation

Watching students reach graduation is a joyful highlight in our journey with Scholars! For Wily Scholars, 2021 was a graduation year unlike any other. College students all over the country faced unprecedented challenges to reach this special milestone in their educational journey; Wily Scholars were no exception. After an unpredictable and challenging year, one thing is certain: the class of 2021 is looking forward to what's next.

The future is bright for this class of Wily graduates:



Agustin (he/him) Boston College



Auberta (she/her)

Boston College



Edgar (he/him) Boston College



J'Saun (he/him) *Boston College*



Sonam (he/him)

Boston College



Tikia (she/her) *Boston College*



Joel (he/him)
Bridgewater State
University



Mathieu (he/him) *Massachusetts Institute of Technology*



Hantoa (he/him)
Massachusetts
Institute of
Technology



Tré (he/they) Middlebury College





Boston College, Boston University, Brandeis University, Emerson College, Harvard University,
Massachusetts College of Art and Design, Massachusetts Institute of Technology, Middlebury College,
Northeastern University, University of Massachusetts Boston

On May 20th, we gathered via Zoom to celebrate the Wily Seniors. We laughed, cried, reflected on the road to graduation, and enjoyed hearing some words of wisdom from our keynote speaker, **Carmen Ortiz-McGhee**, and our alumni speaker, **Davae**.



"You have a purpose, you have a journey. It might take you on different paths, but there's only one you in the world. So make that difference that you're called to make."

"Wily, to me, became more than just an organization helping me. It really became a family. They invested in me, they invested in my growth."



Wily alum Northeastern University '19

"When she smiles, she welcomes the world into her community." That's how Judi Alperin King describes Davae. An integral member of the Wily Pack, Davae graduated from Northeastern University with a degree in Architecture. Throughout her time at Wily, she was known as a warm and steadfast friend with a gift for making others feel engaged and connected.



"Never let anyone decide what you're capable of. It doesn't matter what schooling you've had. It doesn't matter where you come from. It doesn't matter what your name is. It doesn't matter if you have an accent or you don't have an accent; you determine your possibilities."

Carmen Ortiz-McGhee (she/her)

Chief Operating Officer
National Association of Investment Companies

A passionate advocate for diverse and women-owned businesses, Carmen is the Chief Operating Officer of the National Association of Investment Companies, the trade association for diverse and women-owned private equity firms and hedge funds. She serves as Chair of the Governance & Nominations Committee of the Communities in Schools national board, and she sits on the Hispanics in Philanthropy PowerUp Fund Impact Cabinet.



A graduate celebrates with Wily's founder Judi Alperin King (left) and her coach, Madjeen Lorthe (right).



A Scholar poses for a photo at his graduation.



Alum Spotlight

Determined, thoughtful and optimistic, Jilly is an alum who has always gone above and beyond for Wily. From organizing dinners and activities as Wily's Community Organizer at Middlebury to offering her apartment as a temporary place for Scholars to stay during the pandemic, lilly's care and support has meant so much to us.

Jilly (she/her)

Sep 2018 -May 2020

Worked at an elder day care in Middlebury until they furloughed staff due to the pandemic

Sep 2020 -August 2021 **Volunteered as Wily's community** organizer for Middlebury students

Feb 2020:

Beginning of • Graduated Middlebury

End of Feb 2020 Accepted into a Master's of Social Work program at Washington University in St. Louis

May 2020

Deferred MSW program with the start of the

Aug 2020 -Aug 2021

Worked for a year as an AmeriCorps VISTA at Middlebury College's Center for Community Engagement

Feb 2021 -July 2021

Worked at a bilingual free health clinic

August 2021

Moved to St. Louis to begin her MSW

Works in home health as a personal care Currently attendant and is a social work practicum intern at a non-profit bilingual mental health clinic



Jilly in 2021 at the Brown School of Social Work at Washington University in St. Louis.

Wily at Middlebury

Though the Wily Network mostly works with students in the greater Boston area, we also have a unique partnership with Middlebury College in Vermont. Wily's Middlebury program offers the same core components as the Boston program, and Scholars at Middlebury have their own dedicated coach who works with them on campus.



lilly (4th from left) with her Coach and fellow Middlebury Scholars at Wily's 2019 Community Day.



Jilly and a fellow Middlebury Scholar at Wily's virtual 2020 graduation ceremony.



Jilly's message to you:

"Your donations help Wily make a difference in so many realms of Scholars' lives. Whether it is increasing their capacity to competitively hire coaches, or funding Scholars' living expenses and emergency needs, donating to Wily directly improves Scholars' lives, period."

Can you tell us a little bit about your life since you graduated?

"I was accepted into a Master's of Social Work program at Washington University in St. Louis with a goal of becoming a bilingual therapist. Since graduating, I have looked for opportunities to use my skills at peoplefocused organizations because I know how much of an impact it can make based on my experiences with social services, like Wily."

What was your time at Middlebury like before and after you connected with Wily?

"Joining Wily gave me a central support system for all areas of my life and a safety net that could support me to work through my options. Wily was forward-looking and helped me not just in crisis mode, but also in planning ahead to put myself in a good position for future semesters and beyond graduation."

What did your Wily peers mean to you?

"I loved my pack! It was meaningful to know that other students at Middlebury had similar experiences to me. Before joining Wily, I felt like I was the only one on campus with the stressors, responsibilities and family trauma that I had. Even if we didn't discuss specifics (which we usually did not!), spending time with people who had similar experiences made me feel less alone and more connected to all my peers. I also loved volunteering after I graduated, passing on knowledge of various institutional supports and lending an ear to newer Wily Scholars."

Can you tell us about a time that Wily really came through for vou?

"One thing that stressed me out when I was graduating was whether or not I could afford a mattress, given the other costs associated with transitioning away from on-campus living. Since Middlebury requires on-campus housing for all four years, you don't really have the ability to slowly accumulate furniture and home goods, especially if you don't have a home "back home" to store them. Wily was able to purchase me a mattress. It meant so much to me to graduate knowing that I have a place to sleep for years to come. And it's comfortable!"

Growing our Program: 2021-2022 Initiatives

In 2021, the Wily Network adopted three initiatives to help continue to build on our foundation, expand our network and improve our programming: Expansion, Mental Well-Being, Career Development.



Mental Well-Being

Because so many young adults deal with a physical or mental health challenge during college, schools offer the option of taking a semester's medical leave. Students on leave are expected to go "home," seek treatment, and work on meeting the criteria to return to school for the next semester. Without a stable home to return to-or the ability to fund expenses-medical leave is rarely a realistic option for Scholars.

Accordingly, Wily developed a "first of its kind" support program for Scholars who need to take medical leave from school. Now in its second semester, Wily's medical leave program keeps students connected with coaching and Wily community events, while helping fund therapy, housing and food.

Working with all students to take care of their mental well-being has become a priority for Wily's clinical coaches. We work to connect Scholars first with college resources, and we pay for community resources like therapy as needed.



Scholars returning to campus catch up after a summer apart.





Coach Nathalia Mahabir welcomes two new Scholars to the Wily Pack.

Expansion

The sudden campus closures in March of 2020 gave us a glimpse at the number of students who qualify for our services but are currently going without support. In the chaos of the pandemic, we continued to receive more new referrals than ever before. We don't just want to grow, we need to grow, in order to meet the needs of students in the greater Boston area.

Our plan is to expand by adding 15 students a year, until we serve 210 Scholars in 2029.

In 2021, we hired four new staff members, added Emerson College to our list of partner institutions, and welcomed 19 new Scholars representing six different schools.

Our hope for 2021 was to be able to serve 85 Scholars by the end of the year. Due to the pandemic and students working remotely, it was challenging for colleges to identify potential Wily Scholars. We worked with 75 students in 2021, and we look forward to welcoming more Scholars across 2022.

Career Development

As part of our career development initiative, we held the first Wily Career Fair-an event we hope will become an annual staple of our programming-on October 19. The Career Fair is aimed at closing the "network gap," the advantage some individuals have over others as a result of who they know. This network gap presents a particular challenge for Wily's graduating Scholars, as many entry level jobs are never posted online, but are instead filled through networking.



2021, Judi Alperin King and Board Member Cindy Lawry have worked with students from Boston University's School of Public Health Practicum Program.

Wily set up a team to research best practices at colleges and

intervention programs around

the country. Since February

Practicum students from left: Carly Cote, Brahim Aswald

and Coco Muir

Wily's First Career Fair

The Career Fair provided an opportunity for Scholars to build their own professional networks, make connections that would help them explore new career possibilities, and learn about available jobs and internships. Plus, Wily's Young Professionals Association was there to help Scholars sharpen their resumes, cover letters, LinkedIn profiles, and interview skills.

We are so grateful to all the attending companies, our event sponsors, and to CarGurus for hosting us. You made possible a day of conversations and connections.



We could never have pulled off such a successful event without the dedicated work of our Volunteer Career Fair Coordinator, Katie Oakes. Thank you so much, Katie!



We are so grateful to our **Career Fair Consultant, Lynn Sydnor-Epps!** The success of the Career Fair is in no small part due to the guidance we received from Lynn, who works in Career Services at the University of Delaware.



"With graduation coming up, I've been really nervous about applying for my first full-time job. Wily did a ton to prepare me, from tips for good conversation to the dress clothes I needed so that I could put my best foot forward!"

- Gar (he/him), Wily Scholar, Middlebury '22





Scholars met professionals in their own industries, but they also built relationships across fields. We spotted a Mathematics and Computer Science major talking with the community service specialists at Best Buddies, and a student leaning towards Environmental Studies in conversation with the tech experts at CarGurus.



One of the highlights of the day was getting to see an old friend. Eric, the first ever Wily Scholar, attended the Career Fair two years after his graduation -- as a recruiter for Neighborhood House Charter Schools! We were so lucky to have him return to Wily to speak with current students about his career.



Thank you to Wily Scholars David and Marissa for serving on the Career Fair Planning Committee! We are so grateful for the time and effort they put into this event: it truly paid off.

- David (he/him), MIT '23 and Marissa (she/her), Boston College '22 getting Scholars excited for the Career Fair with a presentation at Fall Community Day.

Thank you to our sponsors!

Graduate Sponsor

THE ILENE BEAL **CHARITABLE FOUNDATION**

The Ilene Beal Charitable Foundation is not only a sponsor of Wily's Career Fair; they also sponsor our annual Speaker Series, which has been renamed the Ilene Beal Speaker Series in their honor.

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Junior Sponsor



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Host



Thank you for attending!

Best Buddies BJ's CarGurus Chase Bank CMBG3 Law Drift Hencove Museum of Science, Boston Neighborhood House

Charter School

Pegasystems Rockland Trust Bank Safety Partners SimpliSafe UnitedHealth Group Vaneshia Reed Vicarious Surgical Wayfair

Wellington Management

Building Community

Rely on the strength of your pack. To Wily, this means that our most powerful resources are one another. The Wily Pack is there to celebrate students' successes and to be by their side as they manage challenges.

Building a sense of community has felt even more critical during the pandemic, as we've negotiated transitions in and out of virtual programming. Whether online or in person, we spent 2021 strengthening our connections with each other.



Wily Picnics

Throughout the spring and summer months, Wily staff, Scholars and alums gathered on Boston Common to share picnic dinners during the early evening hours. Though weather sometimes fouled our plans, we enjoyed several beautiful city nights catching up and enjoying time together. Once, we were even treated to Shakespeare in the Park rehearsals near the Parkman Bandstand!





Back-to-School Dinners

Every September, groups of Wily staff and Scholars get together for a meal to celebrate the start of a new school year. This year's Back-to-School dinners were even more special, as it was the first time most Scholars had convened in more than a year! Many of the dinners took place outside, picnic-style, where we could all enjoy the still-warm weather and some long overdue conversation and laughs.



Community Days

In April, Wily hosted our annual Spring Community Day via Zoom. We spent the afternoon in breakout activities led by Wily Scholars and staff (including an African dance class, an astrology presentation, a financial literacy presentation and a meditation workshop). We also held a Wily Pack Talent Show for Scholars to showcase their musical abilities, cooking skills, artwork, and more!

We spent Fall Community Day at Jeep Jones Park in Roxbury. We had a student-led discussion to prepare Scholars for our upcoming Career Fair, and collected a jar of notes with our hopes and fears for the upcoming school year. Veteran Scholars also shared wisdom and advice with new members of the Wily Pack.



Thank you to DCU Bank for helping us paint rocks for a kindness rock garden!

The state of the s

Pride Dinner

To commemorate Pride Month and celebrate our LGBTQIA+ Scholars and staff, we held Wily's first-ever virtual Pride Dinner. Students discussed what "pride" means to them and experiences they've had as queer youth and young adults, reflected on who they admire as queer icons, and shared advice they would give their younger selves about their identity journey.

It's ok to be different

You can make your own family

You'll find comfort in community

You
deserve
to feel loved
and cared
for



Holiday celebrations

We've gathered to celebrate Thanksgiving and the winter holidays since our program began, and we were excited to be able to continue these traditions in 2021.

We held Packsgiving, our annual pre-Thanksgiving special Wily day, at the Kimpton Marlowe Hotel in Cambridge, where we enjoyed delicious food, caught up with some Wily alums, and reinstated one of our favorite traditions with a few rounds of bingo.

We're so grateful to the Fairmont Copley Plaza Hotel for hosting a Wily Christmas Eve dinner and overnight again in 2021. A group of Wily Scholars and staff enjoyed dinner at the Oak Long Bar + Kitchen and an overnight hotel stay. Scholars often share how grateful they feel for Wily's warm and inviting holiday celebration; they can always count on our invitation if they find themselves without plans or a place to go.





Scholars enjoy Christmas Eve dinner at the Fairmont Copley Plaza hotel.



"Connecting with Scholars from my campus has made me feel more connected to my school."

- Anonymous, Wily Scholar

Committing to our Inclusive Mission

Diversity, equity and inclusion are built into Wily's mission. We exist because we believe that every student—regardless of what their support system looks like—should feel supported, valued, and a sense of belonging on their college campus. At the same time, maintaining a culture of diversity, equity and inclusion means more than acknowledging its centrality to our work; it means engaging in a continual process of learning and commitment.

Wily staff has a DEI meeting every month where we explore how inequity both manifests in and impacts our organization and our community.



'We need advocates—brave ones—who are not afraid of the repercussions of speaking up against the status quo."

- Kiera Penpeci (she/they), Psy.D



"The most important thing is holding yourself and your peers accountable...we'll never stop learning, so it's important to continue to have these hard conversations."

Ashlee Jeannot-Bicknell (she/her)



"The ongoing DEI training that Wily provides the Board goes above and beyond, ensuring that all individuals involved with the organization understand and treat Scholars with respect and sensitivity."

Sara Miller Blanc (she/her),
 Wily board member

Inclusion Conversations 2021

In June, we hosted a virtual discussion series, the Inclusion Conversations: a judgment-free space to examine institutional and implicit biases that impact Scholars and our community. Ashlee Jeannot-Bicknell, founder of letsSTARTtogether, and Dr. Kiera Penpeci, founder and principal consultant at Primed OD, led conversations about privilege, accountability, and how we can work towards a more equitable world.

Check out some clips from the Inclusion Conversations!





Daniel E. Offutt III ENDOWMENT FUND



Daniel E. Offutt III

Born in 1931 in Oakland, Maryland, **Dan Offutt** was a man of many talents. A stock broker, a rower, a farmer, and a veteran, Dan lived in a house that he built himself and decorated the property with his whimsical, intricate steel sculptures. Dan attended the University of Maryland and earned an MBA from Columbia University. He expressed pleasure in knowing that he would be changing lives through his trust, including by helping young adults grow. His legacy of generosity will forever be remembered.



Announcing Wily's Endowment

We are so pleased to announce that in 2021, the Offutt Charitable Trust established the Daniel E. Offutt III Endowment Fund with a gift of \$750,000. Thank you to Dick Orenstein for making this generous gift to Wily possible, and for investing in Wily's future by establishing our first endowed fund.

Daniel E. Offutt III's generosity has long helped Wily thrive. The Offutt Charitable Trust funds ten Scholars, and supported Wily with \$100,000 in emergency funding at the onset of the COVID-19 pandemic.

As our endowment grows, the interest it generates will support our general operations. That means creating a solid bedrock on which Wily can grow. It means ensuring the year-to-year stability and long term sustainability of our organization.

Interested in contributing to Wily's endowment? Director of Development Ashley Linell (she/her) would love to connect with you. Reach out to Ashley at ashley@thewilynetwork.org.





"Wily allows you to shift your focus from surviving and just getting by day to day. It really allows you to focus on school, and building these relationships, and just growing as a person: experiencing everything that college has to offer and enabling you to be the best version of yourself, so that you can succeed both in school and beyond."

- A Wily Scholar

Turning the Tables



Our Turning the Tables events highlight and celebrate Scholars' achievements. Students without a safety net are among the least likely to graduate from college, but Wily Scholars are turning the tables on those odds.

In 2021, our hosts welcomed us into their homes and communities to share a presentation about Wily's programs and initiatives. We were so thrilled to be able to gather safely during the warmer months. They introduced us to more than 200 friends and family members, some of whom went on to host Turning the Tables events themselves! Together, they helped us raise enough to fund eight Scholars in 2022. Thank you so much to our hosts for your advocacy and support!



Thank you to Lisa Cukier for hosting our first Turning the Tables event, and to Dr. Kiera Penpeci for leading a presentation on the centrality of DEI to our work.

2021 Turning the Tables Hosts

Katie & Don Bramley
Bonnie Buckley and Bill Crouch
Nevin Chitkara
Lisa Cukier
Naz Hassanein
Mary Lou Jackson
Melissa Lorenzo-Hervé
Zach Martin
Coleen and Scott McAdam
Osamagbe Osagie
Kim Pappas
Deb Salvucci



66

- "As higher education professionals, we have seen firsthand the importance that mentoring, guidance, and support are to students in their quest to become successful college graduates. It is remarkable to see the fruits of Wily's labor...confident, talented, energized young men and women ready to take on the world upon graduation."
- Mary Lou Jackson, Regis College and Deb Salvucci, Stonehill College



From left: Hosts Deb Salvucci (left) and Mary Lou Jackson (right) stand with Wily staff members Ashley Linell, Madjeen Lorthe and Judi Alperin King at a Turning the Tables event in Yarmouth.

Interested in hosting an event for Wily? Contact Director of Development and Communications, Ashley Linell (she/her), at ashley@thewilynetwork.org.



Host Bonnie Buckley Curtis, YPA Career Connections Chair Leo Young and host Coleen McAdam enjoy the sunset at a Turning the Tables event in Marblehead.

Wily Coach Madjeen Lorthe spoke at several Turning the Tables events about the Scholar/Coach relationship. Thank you Madjeen!



- "The events were an incredible opportunity to connect with the larger community, share more of our impact through the lens of my role as a Scholar coach, and generate more interest in the work that we do."
- Madjeen Lorthe (she/her), Wily Clinical Coach



James Carroll



Carly Euler

Young Professionals Association

In their welcome letter to new members of Wily's Young Professionals Association (YPA), new co-chairs **James Carroll** and **Carly Euler** wrote:



"Since our inception in Spring of 2020, we have raised thousands of dollars, provided back-to-school packages, networked with numerous Scholars one-on-one, participated in Wily's first-ever Career Fair, and much, much more."

The YPA was indeed busy in 2021, hosting their first YPA fundraiser with Sweat from Home in May, creating care packages for Wily Scholars in August, networking with Scholars throughout the year, sending holiday cards and gift cards to recent graduates, and wrapping up the year with a bingo-themed online fundraiser. The group has more than doubled in size this past year, and now has 24 members.

The YPA has grown rapidly in a short span of time, and has quickly become an incredible asset to Wily. They focus their work on three committees:



Membership

Oversees recruitment, cultivates existing membership, and creates and maintains a diverse membership base.



Advancement

Supports Wily's fundraising and awareness-building goals by planning and executing accessible events and campaigns.



Career Connections

Provides networking and professional development opportunities for Wily Scholars, and facilitates connections across the YPA, Wily Scholar alumni, and Boston's young professional community.

Interested in joining the YPA? Contact Operations Manager Laura Broffman (she/her) at laura@thewilynetwork.org.

At Wily's 2022 Annual Meeting of the Board, the Wily Champion Award will be presented to **Taylor Capuano** and **Mike Virginio**, founding Chairs of Wily's Young Professionals Association.



Taylor Capuano she/her



Mike Virginio he/him



Young Professional Association Leadership

We are so grateful to the members of the YPA's leadership team who worked tirelessly to fundraise, expand membership and create professional connections for Scholars during a difficult year.

Julien Barthelemy (he/him) *Membership Committee Co-chair*

Laura Broffman (she/her) *Staff Representative*

James Carroll (he/him)
Co-chair

Austin Crouse (he/him)

Membership Committee Co-chair

Carly Euler (she/her)
Co-chair

Natalie Krause (she/her)

Advancement Committee Chair

Sara Miller Blanc (she/her) *Board Representative*

Leo Young (he/him)

Career Connections Committee Chair



"I especially admire Wily's commitment to learning and acting on feedback from Scholars."

- Natalie Krause



"I like working with Wily because of the program's high impact; I believe that supporting young people in the development of crucial skills can change the trajectories of their lives."

- Leo Young

Thanking our Partners and Friends

Sponsorships and grants from corporations and foundations are critical in helping Wily fulfill our mission. We are so appreciative of all of our partnerships, including these supporters:



We are thrilled to be a recipient of **The Audax Community Fund's** inaugural grant program. We have already benefited from their supportive partnership on Scholar career development and our internal human resources.



For three years, a Wily Pack member has nominated Wily to be a recipient of a grant from **Bain Capital Children's Charity**, and each year Bain has generously supported Wily. Thank you to this member of our community for continuing to promote Wily's mission at Bain Capital!



For over five years, we have been able to rely on **Eastern Bank's** generous support through their foundation. We first received a grant from them in 2017, when Wily was only working with 18 Scholars. Eastern Bank has continued to support us over the years as we expand and aim for new goals.



Partnering with industry leaders to develop a marketing strategy for Wily was the highlight of our work with Community Action

Partner volunteers. Thank you to the following alumni of Harvard Business School and Harvard School of Education: Jessie Bourneuf, Brenda Bynarowicz, Paula Fazli, Ned Hazen, Ryan Kim, Andrew McKee and Daniel Muzquiz.



Life Science Cares promotes partnership among their grantees, with the biotech community, and beyond. No matter the obstacle Wily faces, Life Science Cares always steps up to help us strategize and problemsolve. Their dedicated volunteers have networked with Scholars and put together care packages, and this year Life Science Cares chose us as a grant recipient for 2022!



THE ILENE BEAL CHARITABLE FOUNDATION

Since learning about Ilene Beal's commitment to supporting young professionals in their careers, we have felt connected to her vision. Over the last three years, The Ilene Beal Foundation has supported Wily's Speaker Series, Career Fair, program expansion and efforts related to mental health. In 2022, the Wily Network renamed our annual Speaker Series as "The Ilene Beal Speaker Series," in her honor.

WELLINGTON MANAGEMENT®

We are so grateful to the Wellington Management Foundation for supporting Wily's mission through leadership grants. Working with Paul Elia and Zach Rosenthal as liaisons to the foundation has been a privilege, and they even served as recruiters at the Career Fair!



THE MORRISON FOERSTER FOUNDATION

We had the pleasure of meeting Beth Tunstall Faust at a Turning the Tables event hosted by Melissa Lorenzo-Hervé in Marblehead. Inspired by our work, Beth secured a generous grant from her employer, Morrison & Foerster. Thank you, Beth!

BUTLER FOUNDATION

The J.E. & Z.B. Butler Foundation invested in us when we were just an idea. Since 2017, their support has been unwavering. Through donations, introductions, collaborations and advice, the Butler Foundation has been a steady champion for the Wily Network.



Thank you to board member Andy Rudzinski for introducing Wily to **Sunovion Pharmaceuticals.** For over four years, Sunovion has supported Wily's mission by providing Welcome Back care packages for Scholars and by donating annually.



The Jason Hayes Foundation has been supporting the Wily Network since 2018. Their ongoing support has contributed to our expansion every year.



After learning about our commitment to working with Scholars to build social capital, **Reliable Respiratory** stepped in to become our very first corporate sponsor of the Wily Network Career Fair.



The Cummings Foundation acts as both a benefactor and an ambassador for Wily as a multi-year donor. Being able to rely on their generosity for the last three years has been a mainstay in our steps towards sustainability.

Fund-A-Scholar

Fund-A-Scholar Program donors make a long-term commitment to the Wlly Network to ensure we can work with Scholars throughout their college journey. These high-impact gifts can be made in a single contribution or with a multi-year pledge.

Because of you, we are able to meet the needs of Scholars today—and prepare to welcome new Scholars in the years ahead. You inspire other individuals, families, businesses and grant-makers to join you in building a vibrant Wily community. Most importantly, you let Wily Scholars know that you are proud to be part of their journey.

If you have supported the Fund-A-Scholar program in previous years, thank you! Because of you, the Wily Network is thriving. We are honored to include you as part of our growing community and hope that you'll share our pride in all that you have made possible.



"I attribute a lot of my successes to Wily. Had I still been struggling and worried about just surviving, I would never have been able to learn and grow nearly as much as I have, and shift from this survival mentality to really focusing on thriving in this environment."

- Victor (he/him), Wily Scholar, Boston College '22

Year 4: \$12,500, senior year

Year 3: \$12,500, junior year

Year 2: \$12,500, sophomore year

Year 1: \$12,500, freshman year

Fund-A-Scholar \$50,000 4-year pledge

*All gifts to the Wily Network are for general operating purposes, and no gift is designated to a specific Scholar.

Thank you to Wily's Fund-A-Scholar donors!

Collectively, in 2021, you funded the cost of our program for 62.5 Scholars.

Patty and Mel Alperin* Katie and Don Bramley* Adrianne and Michael Canning Carole C. Remick Foundation Nevin and Kristine Chitkara* Jen and Mark Cordes Helena D'Angelo Lynne and Joe Delaney Cindy and Jim Duffy Frenkel-Popell Family Further Forward Foundation Liz and Art Greenwood Linda and Mark Griffin Barbara and Ed Hajim Jackie and Blair Hendrix Anne and Mark Kelley Cindy and Seth Lawry Renee Levin and Larry Jacobson Zach and Laurel Martin Kristin and Stephen Mugford

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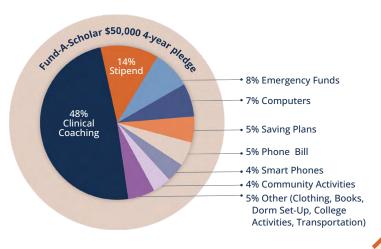
*Five years of consecutive giving

Donor Spotlight: Diane Coulopoulos

As a Psychology Professor Emeritus at Simmons College, Diane Coulopoulos understands the challenges facing college students. She has been a critical partner in helping Wily develop a stronger mental health support program this year, and was the driving force behind our research program. Like Wily's Fund-A-Scholar donors, Diane has made a multi-year commitment to support our efforts to serve more Scholars.

Diane is an incredible source of insight and advice for Wily. Plus, she makes an excellent cup of tea. We sat down with Diane to get her perspective on Wily, college life, and what she's learned over the course of her career.

Fund-A-Scholar Expenses: Average for 1 Scholar





Major Gifts Manager Mike Holliday and Executive Director Judi Alperin King chat with Diane Coulopoulos (center) about her life and career.

What inspired you to get involved with Wily?

"Frankly, Judi is very persuasive! In every person's life, I think there's someone that makes a difference, who inspires them or gives them a certain amount of ability to think about themselves positively. And I looked at Wily and thought: this is one way of doing it."

How does your experience as a professor inform the way you think about Wily?

"Well, I'm basically a developmental psychologist, so I always think of the whole lifespan and how early experiences affect later experiences. I can't do much about changing early experiences. But if you can get to people in college, during this other major phase of development, you can make a difference."

Throughout your life, you have stepped up to advocate for yourself and others. What advice would you give to students about how to advocate for themselves effectively?

"I think that what they have to do is find other students with similar concerns or needs. Sometimes it's hard to fight a battle by yourself. But when you have support from others, then you can go forward and you can help make some change."

Surpassing our Goals

Fiscal Year 2021 Financials

Gratitude and humility are the words at the forefront of our minds as we reflect on the last year. Gathering in person in 2021 was a challenge, and we feared that our relationships with our pack would falter. Instead, you stayed connected. We truly felt your steadfast support. Thanks to you, we were able to surpass our fundraising goal. We are so grateful for your enduring commitment to our mission.

Growth at the Wily Network included new programming, more Scholars, new partnerships, and increasing our staff. The pandemic taught us how unpredictable our needs and expenses can become. In 2021, your generosity enabled us to begin building an emergency cash reserve. These extra funds that we raised beyond our expenses in 2021 help us begin to secure Wily's long-term stability.

Your financial support continues to give us the ability to manage the obstacles, both foreseeable and unforeseeable, that come our way. With you, Wily will be here for Scholars. With you, Wily will grow. With you, Wily has the support of a pack full of ambassadors, donors, volunteers, and networkers. Thank you!



"Wily really showed me what it means to walk alongside someone, and to build community in a way that builds us all as individuals as well."

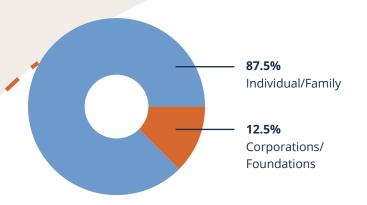
Mathieu (he/him),
 Wily Scholar, MIT '21

All financial statistics for 2021 are unaudited. If you would like to request a copy of the full, audited financial statements in May of 2022, please email Ashley Linell (she/her) at ashley@thewilynetwork.org.

2021 Revenue

\$1,909,522
\$270,829
\$2,180,351

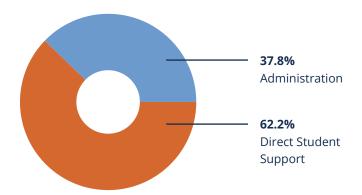
Daniel E. Offutt III Endowment \$750,000



2021 Expenses

Direct Student Support	\$940,939
Administration	\$571,125
Total	\$1,512,064

This year we invested heavily in our administrative infrastructure, building a foundation for Wily to expand the number of Scholars we can support.



Appreciating Generosity

Wily Partners

We are honored to recognize our Wily Partners: those who contribute \$1,000 or more to the Wily Network during the fiscal year. We are truly grateful for the tremendous contribution that Wily Partners make to our program. Your generosity keeps our program running so we can be there for Scholars from freshman year through graduation.

\$100,000+

Daniel E. Offutt III Charitable Trust Katie and Don Bramley* Stevie and David Spina*

\$99,999-\$50,000

Carole C. Remick Foundation
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Ilene Beal Charitable Foundation
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\$49.999-\$25.000

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\$9,999-\$5,000

Natalie and Rod Wright*

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The Wily Network Student Assistance Fund at Middlebury College

Katie and Don Bramley* Natalie and Rod Wright*

*Five years of consecutive giving

Gifts of every amount make a difference for Wily Scholars and our growing community, the Wily Pack. We are proud to recognize all Friends of Wily for their partnership and generosity.

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A Scholar has her first meeting of the year with coach Kat

"I just remember there was a time I had an architecture critique and my coach was able to come and see me present. And I remember that meaning so much to me because it was just like she was a part of my journey in college. And I feel like that's what Wily is. It's like, they're walking with you. It's just been such a beautiful, beautiful blessing in my life."

- Davae (she/her), Wily alum, Northeastern '19

Castañeda.

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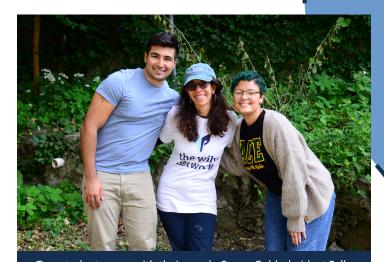
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A Scholar enjoys spending time with the Wily Pack at our pre-Thanksgiving celebration.

*Five years of consecutive giving



Two students pose with their coach, Susan Goldscheid, at Fall Community Day.



"Our relationship with our coach is one in a million. I would go to my coach for everything that I've accomplished, every time I'm struggling, every time I'm scared, every time I'm just unsure of what to do, or any time I feel like I need to have someone there to hold me accountable on what I said I was going to do."

- Anonymous Wily Scholar

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Debra Jaff



staff picnic.



We had the opportunity to catch up with a Wily Scholar Alum who joined us for our Packsgiving meal.



- "Wily is a community and an environment of genuine support."
- Victor (he/him), Wily Scholar, Boston College '22



Two Scholars enjoy a Fall Community Day picnic.

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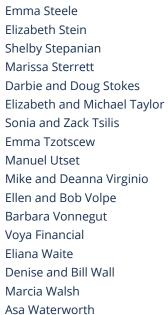
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Donor

In Honor Of



Two Scholars spend time together in the warm weather during Fall Community Day.

Donor In Memory Of

Mr. and Mrs. Kerr

Sharon Wilbur

^{*}Five years of consecutive giving

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Bain Capital Children's Charity
Bank of America
Boston Scientific
College Trips and Tips
Commonwealth Cares
Cummings Foundation
DCU For Kids
Eastern Bank*



- "I decided to open the smallest gift before I started studying and it's the book I've been dying to read since this summer. I'm beyond excited to read it once finals are over!"
- Anya (she/her), Wily Scholar, Boston University '22

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*Five years of consecutive giving

In Kind Donors

From birthday gifts to free medical services, our in-kind donors made sure that Scholars had access to everything they needed to thrive in school. Thank you to our community partners, volunteers and pro bono providers for being there for Wily Scholars in 2021.

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Welcome Back Care Packages

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- Jessica (she/her), Wily Scholar, Boston University '22

does such a great job of anticipating students' needs."

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Amy Martin

Terri McAdam Michelle Meal Annie Montesano and Dan Scheibe Monique Nerrow Michele Norman and Steve Loose Katie Oakes and Vahid Ownjazayeri Kathy and Bill Parent Patton Family Kristi and Tod Perry Judith and Jack Remondi Kate Renyi Rachel Rock and Josh Levy Judi and Bill Rosensweig Caroline and David Ryan Cris Santo and Joe Panepinto Aimee and Scott Sawyer Kate and Andrew Scammon Tricia and Chris Schade Meg Secatore Bonnie Sherman Melissa and Allen Smith Wendy and Aaron Smith **Rachel Solomons** St. Jean Family Hilary and Langley Steinert Donna and Scott Swanson Meredith Talbot and David Litvak Elizabeth and Michael Taylor Kristen Walker Leann and Brian Walsh Kim West Kathleen and Eric Wilbur Natalie and Rod Wright

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Elovic Dental

Hencove Marketing

K & L Gates

Jeffrey Kublin ProOptical

Michael Macrides
Hercules Press

Dan Mutty
Altum Marketing

Carmen Ortiz-McGhee

Rockland Trust

Sweat From Home

Amy Tormey
Charleston Consulting Group

Leo Young

Members of the Wily Pack supported us in a variety of creative ways this year, including:

A Scholar chats with representatives from Hencove

Marketing at Wily's October Career Fair.







Hosting holiday celebrations



Organizing virtual classes for Wily



Building gamethemed online fundraisers

Young Professionals Association

Julien Barthelemy
Janelle Bridson
Laura Broffman
Taylor Capuano
James Carroll
Patrick Carroll
Hailey Cherepon
Austin Crouse
Farrell Eldrian Wu
Carly Euler
Natalie Figueroa
Morgen Gallagher
Sarah Janes

Samantha King
Natalie Krause
Ila Kumar
Josie Linell
Ruby Macsai-Goren
Sara Miller Blanc
Guillermo Narváez Paliza
Alina Tang
Kyla Truman
Joseph Urena
Rachelle Walker
Leo Young
Kelsey Young

Partnership

Wily is lucky to partner with so many incredible organizations. Here are just a few examples of how companies support Wily's mission.

ROCKLAND

We can't thank **Rockland Trust Bank** enough for providing us with our Wily office space in West Roxbury. During a year of uncertainty, it has been grounding for staff to have a place we can call "home." We're grateful to everyone at Rockland Trust for sharing their space with us and providing us with a welcoming work environment.





Hope & Comfort is the reason so many of our care packages for Wily Scholars include hair care products, lip balm, deodorant, and other practical gifts. Beyond providing us with products for students, Hope & Comfort also generously hosts events with us, providing their bright and colorful space for us to build care packages and wrap holiday gifts with volunteers.



Coaches Korie Clegg (left) and Kat Castañeda (center) pose with Hope and Comfort's founder and president Jeff Feingold. Korie and Kat were visiting to help film a feature for CNN; the news network honored Jeff as a 2021 CNN Hero, and wanted to interview some of Hope and Comfort's nonprofit partners!

© Elovic **Dental**

Most college healthcare plans don't cover dental visits or procedures like wisdom tooth removal. That's where **Elovic Dental** comes in. Since 2018, they've been providing free dental services for Wily Scholars. We are so appreciative of the entire team at Elovic!





We're so grateful to the team at **Harvard School of Dental Medicine**, which has been providing free dental care for Wily Scholars since 2018! Thank you for making sure students can access necessary medical care.

PROPTICAL THE EYEGARE PROFESSIONALS

It is fairly common for people's eyesight to change in college. We are so lucky that when Wily Scholars need to see an optician or an optometrist, **ProOptical** is there for them. Thank you so much to the ProOptical team for providing free care (including glasses and contacts) for Wily Scholars since 2018!





One of our focuses for the 2021-2022 school year is career development, and **Project Onramp** has been an invaluable partner in that effort. They take on the formidable task of matching more than 100 students with summer internships, and we're in awe of the way they seem to work 24 hours a day to connect students with the perfect opportunity. They gave three Wily Scholars incredible experiences last year, and one Scholar already has a Project Onramp internship lined up for this coming summer.



Watch the video that Wily Scholar Jess created for Moderna during her marketing internship through Project Onramp.

Join our Pack

Thank you to our volunteers!

care packages at Erin Epker's home.

Whether it is making sure a Scholar has their favorite treat to enjoy on their birthday, ensuring that care packages have an assortment of items, or just checking in to see if a Scholar needs anything, Wily volunteers consistently go above and beyond to help give Scholars a pack they can rely on no matter the occasion. We are so grateful to all of our volunteers for your support! Thank you for being such a critical part of the Wily Pack.





How you can support Wily Scholars



Host a Wily Introduction Event

Learn more about and support Wily by hosting an intro event for friends, family or colleagues. Virtual events are a great option.



Host a Fundraiser

From setting up a Facebook fundraiser to organizing a gift card drive at your work or school, we are so grateful when our community members host fundraisers! We are always happy to help you brainstorm or plan.



Donate gift cards for Scholars

When you give a gift card to a Scholar, you give them more than the dollar amount on the card. You provide them with the ability to join their peers in going shopping or getting a cup of coffee without stress.

If you're interested in learning more about our volunteer opportunities, please reach out to Program Coordinator Alex Hendricks (she/her) at alex@thewilynetwork.org.



Create care packages for Scholars

Receiving a care package filled with tasty snacks, gift cards, encouraging notes, and other goodies gives Scholars a boost while they attend to their schoolwork.



Support Wily Career Networking

Scholars want to connect with professionals from a wide range of backgrounds, interests and ambitions. Share your knowledge and experience with Wily Scholars, and help them build a network for future success.



Become a Gift Giver for Scholars

Receiving gifts for birthdays, holidays and graduation lets Scholars know that people are thinking of them. Help a student celebrate the milestones along their way through college.



Join the Young Professionals Association

Be part of a self-driven group of young professionals dedicated to the Wily Network. Join them in using their time, talent, and resources to raise awareness of Wily's mission, increase the organization's network and funding, and provide professional development opportunities for Scholars and Association members.



Student volunteers at St. Andrew's Episcopal Church write encouraging notes to Wily Scholars.



Volunteers from Commonwealth Cares build care packages for Scholars.



Volunteer Katie Oakes chats with Wily's Director of Programming Bonnie Yezukevich while wrapping holiday presents for Scholars at Hope and Comfort.



info@thewilynetwork.org

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Follow our Pack









In a year of change and challenges, we found new strengths. Your support made it possible. Thank you!





Make a tax-deductible donation

One of the most meaningful ways you can make a difference for Wily is through financial support. Contributions of every amount help!

Scan our QR code or visit thewilynetwork.org/donate to make a gift today. For information on gifts of stock or other securities, or to create a planned gift, please call 781-355-6527.