CARF Accreditation Report for Community Gatepath Three-Year Accreditation
About CARF

CARF is an independent, nonprofit accreditor of health and human services, enhancing the lives of persons served worldwide.

The accreditation process applies CARF’s internationally recognized standards during an on-site survey conducted by peer surveyors. Accreditation, however, is an ongoing process that distinguishes a provider’s service delivery and signals to the public that the provider is committed to continuous performance improvement, responsive to feedback, and accountable to the community and its other stakeholders.

CARF accreditation promotes providers’ demonstration of value and Quality Across the Lifespan® of millions of persons served through application of rigorous organizational and program standards organized around the ASPIRE to Excellence® continuous quality improvement framework. CARF accreditation has been the recognized benchmark of quality health and human services for more than 50 years.

For more information or to contact CARF, please visit www.carf.org/contact-us.
Organization
Community Gatepath
350 Twin Dolphin Drive, Suite 123
Redwood City, CA 94065

Organizational Leadership
Bryan Neider, CEO
Danielle Azzalino, Adult Services Director
Steve Deredita, CFO

Survey Number
116994

Survey Date(s)
November 4, 2019–November 6, 2019

Surveyor(s)
Stan Keepes, Administrative
Scott Chausse, MEd, Program

Program(s)/Service(s) Surveyed
Community Employment Services: Employment Supports
Community Employment Services: Job Development

Previous Survey
April 27, 2016–April 29, 2016
Three-Year Accreditation

Accreditation Decision
Three-Year Accreditation
Expiration: May 31, 2022
Executive Summary

This report contains the findings of CARF’s on-site survey of Community Gatepath conducted November 4, 2019–November 6, 2019. This report includes the following information:

- Documentation of the accreditation decision and the basis for the decision as determined by CARF’s consideration of the survey findings.
- Identification of the specific program(s)/service(s) and location(s) to which this accreditation decision applies.
- Identification of the CARF surveyor(s) who conducted the survey and an overview of the CARF survey process and how conformance to the standards was determined.
- Feedback on the organization’s strengths and recognition of any areas where the organization demonstrated exemplary conformance to the standards.
- Documentation of the specific sections of the CARF standards that were applied on the survey.
- Recommendations for improvement in any areas where the organization did not meet the minimum requirements to demonstrate full conformance to the standards.
- Any consultative suggestions documented by the surveyor(s) to help the organization improve its program(s)/service(s) and business operations.

Accreditation Decision

On balance, Community Gatepath demonstrated substantial conformance to the standards. Gatepath is an outstanding service provider in the Silicon Valley community in Northern California. The organization is professionally run, and the technology community, which it is part of, is prominent in many aspects of its business. The leadership members of Gatepath came from the corporate world and their expertise applied to service delivery is resulting in a high-quality, ahead-of-the-pack provider. The organization is complimented for its conformance to the CARF standards and the emphasis it places on the standards to guide the best practices of its business model. Gatepath markets itself in a colorful, professional, competent way and then backs it up with compassionate, motivated, and dedicated staff. Gatepath's commitment to the CARF standards and to delivering services of the highest quality make its community a better place for the persons served.

Community Gatepath appears likely to maintain and/or improve its current method of operation and demonstrates a commitment to ongoing quality improvement.

Community Gatepath has earned a Three-Year Accreditation. The leadership team and staff are complimented and congratulated for this achievement. In order to maintain this accreditation, throughout the term of accreditation, the organization is required to:

- Submit annual reporting documents and other required information to CARF, as detailed in the Accreditation Policies and Procedures section in the standards manual.
- Maintain ongoing conformance to CARF’s standards, satisfy all accreditation conditions, and comply with all accreditation policies and procedures, as they are published and made effective by CARF.
Survey Details

Survey Participants

The survey of Community Gatepath was conducted by the following CARF surveyor(s):

- Stan Keepes, Administrative
- Scott Chausse, MEd, Program

CARF considers the involvement of persons served to be vital to the survey process. As part of the accreditation survey for all organizations, CARF surveyors interact with and conduct direct, confidential interviews with consenting current and former persons served in the program(s)/service(s) for which the organization is seeking accreditation. In addition, as applicable and available, interviews may be conducted with family members and/or representatives of the persons served such as guardians, advocates, or members of their support system.

Interviews are also conducted with individuals associated with the organization, as applicable, which may include:

- The organization’s leadership, such as board members, executives, owners, and managers.
- Business unit resources, such as finance and human resources.
- Personnel who serve and directly interact with persons served in the program(s)/service(s) for which the organization is seeking accreditation.
- Other stakeholders, such as referral sources, payers, insurers, and fiscal intermediaries.
- Community constituents and governmental representatives.

Survey Activities

Achieving CARF accreditation involves demonstrating conformance to the applicable CARF standards, evidenced through observable practices, verifiable results over time, and comprehensive supporting documentation. The survey of Community Gatepath and its program(s)/service(s) consisted of the following activities:

- Confidential interviews and direct interactions, as outlined in the previous section.
- Direct observation of the organization’s operations and service delivery practices.
- Observation of the organization’s location(s) where services are delivered.
- Review of organizational documents, which may include policies; plans; written procedures; promotional materials; governing documents, such as articles of incorporation and bylaws; financial statements; and other documents necessary to determine conformance to standards.
- Review of documents related to program/service design, delivery, outcomes, and improvement, such as program descriptions, records of services provided, documentation of reviews of program resources and services conducted, and program evaluations.
- Review of records of current and former persons served.
Program(s)/Service(s) Surveyed

The survey addressed by this report is specific to the following program(s)/service(s):

- Community Employment Services: Employment Supports
- Community Employment Services: Job Development

A list of the organization’s accredited program(s)/service(s) by location is included at the end of this report.

Representations and Constraints

The accreditation decision and survey findings contained in this report are based on an on-balance consideration of the information obtained by the surveyor(s) during the on-site survey. Any information that was unavailable, not presented, or outside the scope of the survey was not considered and, had it been considered, may have affected the contents of this report. If at any time CARF subsequently learns or has reason to believe that the organization did not participate in the accreditation process in good faith or that any information presented was not accurate, truthful, or complete, CARF may modify the accreditation decision, up to and including revocation of accreditation.

Survey Findings

This report provides a summary of the organization’s strengths and identifies the sections of the CARF standards that were applied on the survey and the findings in each area. In conjunction with its evaluation of conformance to the specific program/service standards, CARF assessed conformance to its business practice standards, referred to as Section 1. ASPIRE to Excellence, which are designed to support the delivery of the program(s)/service(s) within a sound business operating framework to promote long-term success.

The specific standards applied from each section vary based on a variety of factors, including, but not limited to, the scope(s) of the program(s)/service(s), population(s) served, location(s), methods of service delivery, and survey type. Information about the specific standards applied on each survey is included in the standards manual and other instructions that may be provided by CARF.

Areas of Strength

CARF found that Community Gatepath demonstrated the following strengths:

- Leadership at Gatepath is composed of a professionally diverse and engaged board of directors; a dynamic, forward thinking executive director; and a talented, well-rounded executive team. This group of leaders has established the organization as an elite service provider to individuals with intellectual/developmental disabilities through a lifespan of services.

- Gatepath has established six core values: people first, collaboration, inclusion, dedication, innovation, and community. These core values drive the organization, are part of everyone affiliated with Gatepath, and are the guiding source of all decision making at this organization.
The marketing and development department at Gatepath does a fantastic job at featuring the organization and its services through print, video, and events. Printed materials are colorful and attractive. The YouTube™ videos are professionally and respectfully done. The events are high quality and represent the organization in the most prominent way. Further, the annual donor list is long and, in large part, the community donates to this organization because of the efforts of this department.

The organization works hard to seek input from a variety of well-thought-out sources. The board of directors, the advisory council, and the Culture Club all bring unique perspectives to assist and guide leadership to make solid, relevant business decisions that ultimately lead to positive outcomes for the persons served.

Gatepath is doing an excellent job affecting change in the field of service delivery to individuals with intellectual/developmental disabilities in the state of California. By educating legislators and the community about these services, Gatepath is a leading advocate, lobbying and securing over 70,000 signatures, resulting in an 8 percent increase in service rates, the first such increase in California in over a decade.

The document available on Gatepath's website, "Making the Business Case: Getting Jobs for People with Disabilities," is an excellent marketing tool geared toward businesses and provides all stakeholders with a detailed understanding of all of the elements contained in supported employment. It provides valuable information for all stakeholders to understand all necessary steps to find individually appropriate employment.

Gatepath has amassed an impressive list of community business partners that provide the persons served an increased opportunity to find employment based on their skills, desires, and interests. These relationships are mutually beneficial for both parties as they provide assistance in areas where each requires help. These partners not only provide places of employment but also serve as centers of influence to attract other potential employers.

Gatepath's ability to create meaningful partnerships with many community businesses allows its persons served a wide range of available employment opportunities. Even with these partnerships, Community Gatepath continues to creatively market to businesses on behalf of the persons served to meet their skills and preferences.

The Pathways Activities Support Scale is an excellent tool that measures a variety of life and employment skills for all persons served that can assist staff to annually measure each individual's growth as well as assist with annual goal development, as needed.

Gatepath's commitment to have monthly meetings with the persons served ensures that the organization is receiving regular feedback on services provided while maintaining a commitment or regular training and education of the persons served, including human rights and self-advocacy. The monthly staff meetings that the organization holds ensure effective communication with all direct service staff.

The Positive Personal Profile reflects the organization’s commitment to person-centered planning and provides staff a quick snapshot of each individual's background and skills as well as support needs, which is extremely helpful for direct service staff in providing consistent support.

Gatepath's accommodation log highlights its commitment to developing person-centered plans with an attention to each individual's personalized support needs by incorporating accommodations and assistive technology to promote independence. It is impressive that accommodations made at one Hilton hotel for persons served has also been expanded for many employees in that same hotel and have also been implemented in other Hilton hotels.

Gatepath's strong relationship with its funding sources allow it to have a consistent flow of referrals, allows it to be creative in response to funder initiatives, and provide the state funding sources a level of confidence that services will be provided in a person-centered, creative, caring, and results-oriented fashion.
The merger of Gatepath and Abilities United provides all persons served with an increased ability to participate in additional services and supports that is anticipated to improve the lives of all persons served. The combined resources allow for greater options for the people served. The overall opinion of funding sources is that they feel fortunate to have these organizations working together and improving each other’s services.

The ability of Gatepath to retain veteran staff is an asset that ensures consistency in support of the persons served. The organization is commended for its willingness to develop means to ensure employee satisfaction, empowerment, and support.

The organization’s commitment to promote self-advocacy is demonstrated as a result of having a new traffic light installed near the Abilities United building. This was achieved through the efforts of the advocacy group bringing safety concerns to the city’s attention. The organization does an excellent job of empowering the persons served to speak out for themselves and supporting their human rights.

Families feel positive about the types of support provided for the persons served and trust the organization, staff, and administration in that they are doing the best for their children. It was apparent to them that the organization was able to identify their child's potential to find the position that best fit. Families indicated the persons served would not have these jobs if it were not for the efforts of Gatepath staff.

Opportunities for Quality Improvement

The CARF survey process identifies opportunities for continuous improvement, a core concept of “aspiring to excellence.” This section of the report lists the sections of the CARF standards that were applied on the survey, including a description of the business practice area and/or the specific program(s)/service(s) surveyed and a summary of the key areas addressed in that section of the standards.

In this section of the report, a recommendation identifies any standard for which CARF determined that the organization did not meet the minimum requirements to demonstrate full conformance. Community Gatepath received no recommendations from this survey. This accomplishment is achieved on approximately 3 percent of CARF surveys.

In addition, consultation may be provided for areas of or specific standards where the surveyor(s) documented suggestions that the organization may consider to improve its business or service delivery practices. Note that consultation may be offered for areas of specific standards that do not have any recommendations. Such consultation does not indicate nonconformance to the standards; it is intended to offer ideas that the organization might find helpful in its ongoing quality improvement efforts. The organization is not required to address consultation.

When CARF surveyors visit an organization, their role is that of independent peer reviewers, and their goal is not only to gather and assess information to determine conformance to the standards, but also to engage in relevant and meaningful consultative dialogue. Not all consultation or suggestions discussed during the survey are noted in this report. The organization is encouraged to review any notes made during the survey and consider the consultation or suggestions that were discussed.

During the process of preparing for a CARF accreditation survey, an organization may conduct a detailed self-assessment and engage in deliberations and discussions within the organization as well as with external stakeholders as it considers ways to implement and use the standards to guide its quality improvement efforts. The organization is encouraged to review these discussions and deliberations as it considers ways to implement innovative changes and further advance its business and service delivery practices.
Section 1. ASPIRE to Excellence®

1.A. Leadership

Description
CARF-accredited organizations identify leadership that embraces the values of accountability and responsibility to the individual organization’s stated mission. The leadership demonstrates corporate social responsibility.

Key Areas Addressed
- Leadership structure and responsibilities
- Person-centered philosophy
- Organizational guidance
- Leadership accessibility
- Cultural competency and diversity
- Corporate responsibility
- Organizational fundraising, if applicable

Recommendations
There are no recommendations in this area.

Consultation
- Although the board of directors is a talented, professionally diversified group, it is suggested that leadership continue to seek out new members for the board to expand the cultural diversity to more closely represent the populations served by the organization.

- As a leading service provider to individuals with intellectual/developmental disabilities, it is suggested that Gatepath expand its efforts to create awareness of the organization and its valuable role in the community. Already hosting such events such as golf benefits, Power of Possibilities, family day at Stanford football, and more, Gatepath might expand on the events to not be just fundraising events but opportunities to get its message and mission out to an ever-expanding network of people.

1.C. Strategic Planning

Description
CARF-accredited organizations establish a foundation for success through strategic planning focused on taking advantage of strengths and opportunities and addressing weaknesses and threats.

Key Areas Addressed
- Environmental considerations
- Strategic plan development, implementation, and periodic review

Recommendations
There are no recommendations in this area.
1.D. Input from Persons Served and Other Stakeholders

Description
CARF-accredited organizations continually focus on the expectations of the persons served and other stakeholders. The standards in this subsection direct the organization’s focus to soliciting, collecting, analyzing, and using input from all stakeholders to create services that meet or exceed the expectations of the persons served, the community, and other stakeholders.

Key Areas Addressed
- Collection of input
- Integration of input into business practices and planning

Recommendations
There are no recommendations in this area.

1.E. Legal Requirements

Description
CARF-accredited organizations comply with all legal and regulatory requirements.

Key Areas Addressed
- Compliance with obligations
- Response to legal action
- Confidentiality and security of records

Recommendations
There are no recommendations in this area.

1.F. Financial Planning and Management

Description
CARF-accredited organizations strive to be financially responsible and solvent, conducting fiscal management in a manner that supports their mission, values, and performance objectives. Fiscal practices adhere to established accounting principles and business practices. Fiscal management covers daily operational cost management and incorporates plans for long-term solvency.

Key Areas Addressed
- Budgets
- Review of financial results and relevant factors
- Fiscal policies and procedures
- Reviews of bills for services and fee structures, if applicable
- Safeguarding funds of persons served, if applicable
- Review/audit of financial statements

Recommendations
There are no recommendations in this area.
1.G. Risk Management

Description
CARF-accredited organizations engage in a coordinated set of activities designed to control threats to their people, property, income, goodwill, and ability to accomplish goals.

Key Areas Addressed
- Risk management plan implementation and periodic review
- Adequate insurance coverage
- Media relations and social media procedures
- Reviews of contract services

Recommendations
There are no recommendations in this area.

1.H. Health and Safety

Description
CARF-accredited organizations maintain healthy, safe, and clean environments that support quality services and minimize risk of harm to persons served, personnel, and other stakeholders.

Key Areas Addressed
- Competency-based training on safety procedures and practices
- Emergency procedures
- Access to first aid and emergency information
- Critical incidents
- Infection control
- Health and safety inspections

Recommendations
There are no recommendations in this area.

Consultation
- It is suggested that the organization install mobile phone holders on the dash of each vehicle.
- It is suggested that the vehicle carry, during transport, a binder containing photographs of passengers along with a summary of the unique needs of each individual on board. Although the driver is thoroughly trained, such records could be helpful to emergency responders to be aware of any sensory impairments, neurological conditions, seizure or behavior disorders, etc., in case the driver was incapacitated.

1.I. Workforce Development and Management

Description
CARF-accredited organizations demonstrate that they value their human resources and focus on aligning and linking human resources processes, procedures, and initiatives with the strategic objectives of the organization. Organizational effectiveness depends on the organization’s ability to develop and manage the knowledge, skills, abilities, and behavioral expectations of its workforce. The organization describes its workforce, which is often
composed of a diverse blend of human resources. Effective workforce development and management promote engagement and organizational sustainability and foster an environment that promotes the provision of services that center on enhancing the lives of persons served.

**Key Areas Addressed**
- Composition of workforce
- Ongoing workforce planning
- Verification of background/credentials/fitness for duty
- Workforce engagement and development
- Performance appraisals
- Succession planning

**Recommendations**
There are no recommendations in this area.

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**1.J. Technology**

**Description**
CARF-accredited organizations plan for the use of technology to support and advance effective and efficient service and business practices.

**Key Areas Addressed**
- Ongoing assessment of technology and data use
- Technology and system plan implementation and periodic review
- Technology policies and procedures
- Written procedures for the use of information and communication technologies (ICT) in service delivery, if applicable
- ICT instruction and training, if applicable
- Access to ICT information and assistance, if applicable
- Maintenance of ICT equipment, if applicable
- Emergency procedures that address unique aspects of service delivery via ICT, if applicable

**Recommendations**
There are no recommendations in this area.

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**1.K. Rights of Persons Served**

**Description**
CARF-accredited organizations protect and promote the rights of all persons served. This commitment guides the delivery of services and ongoing interactions with the persons served.

**Key Areas Addressed**
- Policies that promote rights of persons served
- Communication of rights to persons served
- Formal complaints by persons served

**Recommendations**
There are no recommendations in this area.
Consultation

- With close to 50 percent of the persons served by Gatepath being from a minority group, and the high percentage of individuals who speak English as a second language, it is suggested that the organization have materials, brochures, and a section of the website available in alternate languages.

1.L. Accessibility

Description
CARF-accredited organizations promote accessibility and the removal of barriers for the persons served and other stakeholders.

Key Areas Addressed
- Assessment of accessibility needs and identification of barriers
- Accessibility plan implementation and periodic review
- Requests for reasonable accommodations

Recommendations
There are no recommendations in this area.

1.M. Performance Measurement and Management

Description
CARF-accredited organizations are committed to continually improving their organizations and service delivery to the persons served. Data are collected and analyzed, and information is used to manage and improve service delivery.

Key Areas Addressed
- Data collection
- Establishment and measurement of performance indicators

Recommendations
There are no recommendations in this area.

1.N. Performance Improvement

Description
The dynamic nature of continuous improvement in a CARF-accredited organization sets it apart from other organizations providing similar services. CARF-accredited organizations share and provide the persons served and other interested stakeholders with ongoing information about their actual performance as a business entity and their ability to achieve optimal outcomes for the persons served through their programs and services.

Key Areas Addressed
- Analysis of performance indicators in relation to performance targets
- Use of performance analysis for quality improvement and organizational decision making
- Communication of performance information
Section 2. Quality Individualized Services and Supports

Description
For an organization to achieve quality services, the persons served are active participants in the planning, implementation, and ongoing review and revision of the services offered. The organization’s commitment to quality and the involvement of the persons served spans the entire time that the persons served are involved with services. The service planning process is individualized, establishing goals and measurable objectives that incorporate the unique strengths, abilities, needs, and preferences of the persons served. Services are responsive to the expectations of persons served and their desired outcomes from services, and are relevant to their maximum participation in the environments of their choice.

2.A. Program/Service Structure

Description
A fundamental responsibility of the organization is to provide a comprehensive program structure. The staffing is designed to maximize opportunities for the persons served to obtain and participate in the services provided.

Key Areas Addressed
- Services are person-centered and individualized
- Persons are given information about the organization’s purposes and ability to address desired outcomes
- Documented scope of services shared with stakeholders
- Service delivery based on accepted field practices
- Communication for effective service delivery
- Entrance/exit/transition criteria

Recommendations
There are no recommendations in this area.

Consultation
- Although Gatepath does not provide medication monitoring or medication management for its community employment program, it does provide these supports for other services. It is suggested that Gatepath clearly identify those services that do not provide medication monitoring or medication management in the policy to prevent any confusion.

2.B. Individual-Centered Service Planning, Design, and Delivery

Description
Improvement of the quality of an individual’s services/supports requires a focus on the person and/or family served and their identified strengths, abilities, needs, and preferences. The organization’s services are designed around the identified needs and desires of the persons served, are responsive to their expectations and desired outcomes from services, and are relevant to their maximum participation in the environments of their choice.
The person served participates in decision making, directing, and planning that affects his or her life. Efforts to include the person served in the direction or delivery of those services/supports are evident.

**Key Areas Addressed**
- Services are person-centered and individualized
- Persons are given information about the organization’s purposes and ability to address desired outcomes

**Recommendations**
There are no recommendations in this area.

### 2.D. Employment Services Principle Standards

**Description**
An organization seeking CARF accreditation in the area of employment services provides individualized services and supports to achieve identified employment outcomes. The array of services and supports may include:

- Identification of employment opportunities and resources in the local job market.
- Development of viable work skills that match workforce needs within the geographic area.
- Development of realistic employment goals.
- Establishment of service plans to achieve employment outcomes.
- Identification of resources and supports to achieve and maintain employment.
- Coordination of and referral to employment-related services and supports.

The organization maintains its strategic positioning in the employment sector of the community by designing and continually improving its services based on input from the persons served and from employers in the local job market, and managing results of the organization’s outcomes management system. The provision of quality employment services requires a continuous focus on the persons served and the personnel needs of employers in the organization’s local job market.

Some examples of the quality results desired by the different stakeholders of these services and supports include:

- Individualized, appropriate accommodations.
- A flexible, interactive process that involves the person.
- Increased independence.
- Increased employment options.
- Timely services and reports.
- Persons served obtain and maintain employment consistent with their preferences, strengths, and needs.
- Person served obtains a job at minimum wage or higher and maintains appropriate benefits.
- Person served maintains the job.

**Key Areas Addressed**
- Goals of the persons served
- Community resources available
- Personnel needs of local employers
- Economic trends in the local employment sector

**Recommendations**
There are no recommendations in this area.
Section 3. Employment Services

Description
An organization seeking CARF accreditation in the area of employment services assists the persons served through an individualized person-centered process to obtain access to the services, supports, and resources of their choice to achieve their desired outcomes. This may be accomplished by direct service provision, linkages to existing generic opportunities and natural supports in the community, or any combination of these. The persons served are included in their communities to the degree they desire.

The organization provides the persons served with information so that they may make informed choices and decisions. Although we use the phrase person served, this may also include family served, as appropriate to the service and the individual.

The services and supports are arranged and changed as necessary to meet the identified desires of the persons served. Service designs address identified individual, family, socioeconomic, and cultural preferences.

Depending on the program’s scope of services, expected results from these services/supports may include:

- Increased inclusion in community activities.
- Increased self-direction, self-determination, and self-reliance
- Self-esteem.
- Community citizenship.
- Increased independence.
- Meaningful activities.
- Increased employment options.
- Employment obtained and maintained.
- Competitive employment.
- Employment at or above minimum wage.
- Economic self-sufficiency.
- Employment with benefits.
- Career advancement.

3.G. Community Employment Services

Description
Community employment services assist persons to obtain successful community employment opportunities that are responsive to their choices and preferences. Through a strengths-based approach the program provides person-directed services/supports to individuals to choose, achieve, and maintain employment in integrated community employment settings.

Work is a fundamental part of adult life. Individually tailored job development, training, and support recognize each person’s employability and potential contribution to the labor market. Persons are supported as needed through an individualized person-centered model of services to choose and obtain a successful employment opportunity consistent with their preferences, keep the employment, and find new employment if necessary or for purposes of career advancement.
Such services may be described as individualized competitive employment, individual placements, contracted temporary personnel services, competitive employment, supported employment, transitional employment, mobile work crews, contracted work groups in the community, community-based SourceAmerica® contracts, and other business-based work groups in community-integrated designs. In Canada, employment in the form of bona fide volunteer placements is possible.

Individuals may be paid by community employers or by the organization. Employment is in the community.

Depending on the scope of the services provided, some examples of the quality outcomes desired by the different stakeholders of these services include:

- Persons obtain community employment.
- Persons obtain individualized competitive employment.
- Employment matches interests and desires of persons.
- Wages, benefits, and hours of employment achieved as desired.
- Average number of hours worked per week increases.
- Average number of hours worked per week meets the desires of the person served.
- Full-time employment with benefits.
- Transition-age youth move directly from their educational environment into community employment.
- Potential for upward mobility.
- Self-sufficiency.
- Integration.
- Responsive services.
- Safe working conditions.
- Cost-effective for placement achieved.
- Performance level achieved meets requirements of job or position.
- Increase in skills.
- Increase in productivity.
- Increase in hours worked.
- Increase in pay.
- Employment retention.
- Increase in natural supports from coworkers.
- Persons served treated with respect.
- Minimize length of time for supports.
- Type and amount of staff interaction meets needs.
- Employer satisfaction.
- Responsiveness to customers.

Job Development (CES:JD): Successful job development concurrently uses assessment information about the strengths and interests of the person seeking employment to target the types of jobs available from potential employers in the local labor market. Typical job development activities include reviewing local employment opportunities and developing potential employers/customers through direct and indirect promotional strategies. Job development may include facilitating a hiring agreement between an employer and a person seeking employment. Some persons seeking employment may want assistance at only a basic, informational level, such as support for a self-directed job search.

Employment Supports (CES:ES): Employment support services promote successful training of a person to a new job, job adjustment, retention, and advancement. These services are based on the individual employee with a focus on achieving long-term retention of the person in the job. The level of employment support services is individualized to each employee and the complexity of the job.
Often supports are intensive for the initial orientation and training of an employee with the intent of leading to natural supports and/or reduced external job coaching. However, some persons may not require any employment supports at the job site; others may require intensive initial training with a quick decrease in supports, while some will be most successful when long-term supports are provided.

Supports can include assisting the employee with understanding the job culture, industry practices, and work behaviors expected by the employer. It may also include helping the employer and coworkers to understand the support strategies and accommodations needed by the worker.

Supports are a critical element of the long-term effectiveness of community employment. Support services address issues such as assistance in training a person to complete new tasks, changes in work schedule or work promotion, a decrease in productivity of the person served, adjusting to new supervisors, and managing changes in nonwork environments or other critical life activities that may affect work performance. Routine follow-up with the employer and the employee is crucial to continued job success.

**Key Areas Addressed**
- Integrated employment choice
- Integrated employment obtainment
- Employment provided in regular business settings
- Integrated employment retention
- Provides career advancement resources

**Recommendations**
There are no recommendations in this area.

**Consultation**
- Although the organization ensures that all persons served are integrated into each workplace, it is suggested that it incorporate a work culture assessment into the program's "toolbox" of survey/profiles that is used for all persons served.
Program(s)/Service(s) by Location

Community Gatepath
350 Twin Dolphin Drive, Suite 123
Redwood City, CA 94065
Community Employment Services: Employment Supports
Community Employment Services: Job Development

Community Gatepath
525 East Charleston Road
Palo Alto, CA 94306
Community Employment Services: Employment Supports
Community Employment Services: Job Development