



Nonprofit profile provided by The Community Foundation of Middle Tennessee



**Sumner Regional Health Systems, Inc.**  
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## **General Information**

**Nonprofit**

Sumner Regional Health Systems, Inc.

**Address**

255 Airport Road  
Gallatin, TN 37066

**Phone**

(615) 328-6695

**Fax**

(615) 328-6698

**Website**

[www.sumner.org](http://www.sumner.org)

**Contact Email**

[claire.raines@sumner.org](mailto:claire.raines@sumner.org)

**Year of Incorporation**

1994

**Organization DBA**

**Former Names**

**Organization received a competitive grant from the community foundation in the past five years**

No

## Community Foundation Staff Conducted Site Visit when Developing Profile

No

## Statements and Search Criteria

### **Mission Statement**

The mission of Sumner Regional Health Systems is to be valued as a regional healthcare network of provider of quality services by: Providing services in a personal and caring manner; Anticipating and meeting the priority health needs of our community; Developing and promoting health awareness; Maintaining technologically advanced equipment and services; Delivering cost-effective services; and Promoting a work environment conducive to quality work practices.

### **Impact Statement**

During 2006, Sumner Regional Health Systems purchased Smith County Memorial Hospital in Carthage, TN. Joined with Carthage General Hospital, an existing SRHS holding, the new Riverview Regional Medical Center campuses were formed to increase services to Smith County residents and neighboring counties. SRHS saw the completion of its \$6 million parking garage at our Sumner Regional Medical Center campus. The garage offers more convenient, enclosed patient parking and increased safety and accessibility at no charge. Additionally, SRHS began the construction of a patient tower which will house updated Emergency, Labor and Delivery, surgery, and ICU departments, a new Women's Imaging Center, and new private patient rooms. The tower will also enable SRHS to convert all existing patient rooms to private occupancy and offer a more patient centered care environment. SRHS has seen the installation of an Electronic Medical Records system at our Sumner Regional and Riverview Regional campuses which will enable more efficient and private access to patient information. Finally, SRHS received the Tennessee Quality Award, 3rd Division this past fall. During the next year, our organization plans to complete the Patient Tower, begin construction on a new Wellness Center/Healthplex, raise capital funding for a residential hospice, complete its Electronic Medical Records system with the addition of Trousdale Medical Center, and continue to strive for improved health care delivery to the area's rural populations.

### **Background Statement**

In 1957, the need for better healthcare for Sumner County residents and the surrounding areas resulted in the legislated formation of the Sumner County Hospital Commission. The commission organized the construction of Sumner Regional Memorial Hospital, built with Hill-Burton funds and a county bond issue. Sumner Regional opened in December 1959 with 54 beds and 12 bassinets. As it grew physically and in scope of service, the hospital's name was changed to Sumner Regional Medical Center. On December 1, 1994, Sumner County transferred the operation of the medical center to Sumner Regional Health Systems, Inc., (SRHS), a Tennessee, private not-for-profit corporation. In 1995, the Sumner Medical Plaza was added to the SRMC Campus. The plaza houses the only cancer treatment center in Sumner County and provides a state-of-the-art Renal Dialysis Center for patients throughout the region. SRHS pilots three hospitals. Sumner Regional Medical Center (SRMC), located in Gallatin, TN, is the hub of the Health System and licensed for 145 acute beds and 10 skilled beds. SRMC provides a full range of inpatient and outpatient services for Northern Middle Tennessee and portions of Southern Kentucky. In May 2000, Trousdale Medical Center (TMC) became an SRHS affiliate. TMC, established in 1952, is a 25-bed Critical Access hospital located in Hartsville, TN, offering outpatient clinics in cardiology, pulmonology, and orthopedics. In February 2004, Carthage General Hospital (CGH) became an SRHS affiliate. CGH is a 25-bed Critical Access hospital located in South Carthage, TN, offering outpatient clinics in cardiology, audiology, radiation oncology, medical oncology, and whose departments include CGH Home Health and the Red Boiling Springs Clinic. CGH opened in 1966. In 2004, SRHS celebrated the grand opening of its newest affiliate, the Westmoreland Medical Pavilion, for family practitioners and specialty clinics. Last year, SRHS acquired Smith County Memorial Hospital, a 63-bed acute care facility also located in Carthage, TN. Carthage General and Smith County Memorial were then combined to form the Riverview Regional Medical Center campuses. Ancillary community support facilities include: Sumner Hospice, Sumner Catering Service, Sumner Healthplex, Sumner Home Health and Rehabilitation Services, Sumner Diabetes Center, Trousdale Co. EMS, DeKalb Co. EMS, and Sumner Sports Medicine.

### **Primary Organization Category**

Health Care / General Hospitals

### **Secondary Organization Category**

Health Care / Community Health Systems

### **Tertiary Organization Category**

### **Geographic Areas Served**

TN - Clay  
TN - Davidson  
TN - DeKalb  
TN - Jackson  
TN - Macon  
TN - Putnam  
TN - Robertson  
TN - Smith  
TN - Sumner  
TN - Trousdale  
TN - Williamson  
TN - Wilson

Although SRHS serves urban areas, our primary focus is the medically underserved populations located in the rural counties of Upper Middle TN.

### **Needs Statement**

1.Capita funding for planned 8-bed Residential Hospice House 2.Operational funding for current Sumner Hospice program and Residential Hospice 3.Operational funding for Sumner's Hospitality House which provides a place to stay for out-of-town families of critically ill patients. 4.Care-A-Van program – transportation for cancer patients 5.Endowment

### **CEO Statement**

Sumner Regional Medical Center (SRMC) has been the cornerstone of medical development in its communities since 1959, and has a long history of meeting the needs of its service area through the development of exceptional healthcare delivery, recruitment of a highly-trained medical staff, the provision of millions of dollars in charitable care annually, and deployment of monetary and civic community support. As part of Sumner Regional Health Systems, SRMC and its rural sister hospitals bring much needed healthcare to the medically underserved populations in our region. SRHS also employs a number of special services, such as Sumner Hospice. Supported by the Sumner Foundation, our Hospice has grown from a localized operation to a highly sophisticated form of healthcare delivery for a seven-county service area. The way in which Sumner Hospice has touched lives in our communities underscores the mission and vision of SRHS. Many of our patients, and especially their families, tell us that Sumner Hospice enabled them to enjoy precious days and weeks with their loved ones. This type of outreach and personal impact is fundamental to all that SRHS strives to accomplish in its healthcare operations. While hospice has been a charitable focus this year, contributions and volunteer hours have helped to make a difference in other clinical areas. The Care-A-Van continues to be a resource for cancer patients; the Hospitality House has been continually updated for its visitors; and with newly-provided equipment, ClinicCARE is fast becoming a high quality resource to those seeking a lower-cost option for non-urgent medical care. I look forward to carrying our momentum in coming years to even greater heights. The services that we provide our communities rival those in sophisticated metropolitan areas, and I am proud of the associates, physicians, supporters, volunteers and friends of SRHS who have helped to make them possible. William T. Sugg President & CEO

### **Board Chair Statement**

I have had the honor of serving on the Boards of Directors for all of Sumner Regional's hospitals, and have watched as this health system has grown from a small community hospital to a thriving network of hospitals serving the many communities neighboring Sumner, Trousdale, and Smith counties. The beauty of Sumner Regional is not that it attempts to be everything to everybody, but that its leaders are focusing on the services and specialties that its communities are asking for and need. The leaders of SRHS strive to provide access to a diversity of groups in its service area; many who are underserved and many who simply want convenience when it comes to meeting their healthcare needs. Sumner Regional does not dissolve services in order to meet a profit margin; every aspect of the service is carefully analyzed to ensure that discontinuation will not have undue adverse affects on its patients. Following that philosophy, this organization has historically done a great deal of homework to ensure that services being provided are ones that can be supported and maintained. Thankfully, the communities that this organization serves have been hugely supportive of SRHS and its endeavors, knowing that ultimately their citizens will reap the benefits. The Sumner Foundation has repeatedly enabled us to carry out our mission when it comes to providing needed services, and we are grateful for the many volunteers and donors who support us. George Carter Chairman of the Board Sumner Regional Health Systems, Inc.

## **Programs**

### **Sumner Inpatient Rehabilitation Unit**

The Unit rehabilitates patients with functional difficulties due to stroke, orthopedic conditions, major multiple trauma, neurological disorders, spinal cord injury, or brain injury. Because the events that bring patients to the Inpatient Rehab Unit may change their lives forever, a team of health care professionals works closely with many aspects of the patients' injuries to help them resume a high quality of functional daily living. The Unit implements a transdisciplinary approach, offering physical, occupational and speech therapies, social workers and 24-hour rehabilitation nursing care under the direction of a full-time medical director who is a physician on staff at SRMC.

#### **Budget**

#### **Category**

Health Care / Health Diagnostic, Intervention & Treatment Services

#### **Population Served**

General Public/Unspecified

#### **Program Short-Term Success**

#### **Program Long-Term Success**

#### **Program Success Monitored By**

#### **Examples of Program success**

### **The Sumner Cancer Center**

The Cancer Center opened in 1996 and is the only cancer center in Sumner County. Cancer care services available at SRMC include radiation therapy, chemotherapy, counseling and support for patients and their loved ones, and a monthly cancer support group. In 2006, the center received accreditation by The American College of Surgeons' Commission on Cancer, becoming one of only 33 hospitals in Tennessee to achieve this goal.

#### **Budget**

#### **Category**

Health Care / Health Diagnostic, Intervention & Treatment Services

#### **Population Served**

General Public/Unspecified

#### **Program Short-Term Success**

#### **Program Long-Term Success**

#### **Program Success Monitored By**

#### **Examples of Program success**

### **The Women's Center**

The Women's Center at Sumner Regional features LDR rooms offering patients an atmosphere more like home than a hospital. These rooms allow new moms to labor, deliver, and recover in the same location. Sumner Regional is also equipped with a Level II care nursery. Together with an excellent medical staff of eight obstetricians and four pediatricians, our experienced and well-trained nurses and staff members delivered 686 babies in 2006. Sumner Regional also offers classes for patients interested in breastfeeding, childbirth and newborn care, new siblings, and safe baby sitting.

#### **Budget**

#### **Category**

Health Care / Maternal & Infant Care

#### **Population Served**

Adults / Infants/Babies (under age 5)

#### **Program Short-Term Success**

**Program Long-Term Success****Program Success Monitored By****Examples of Program success****The Transitional Care Unit**

The Transitional Care Unit is designed to meet the needs of older adults who no longer need inpatient hospital care but are not quite ready to return home. Through a combination of nursing and therapeutic services, Transitional Care helps patients regain the strength and capabilities they may have lost as a result of illness, trauma or injury.

**Budget****Category**

Health Care / Patient Care/Health Care Delivery

**Population Served**

Aging/Elderly/Senior Citizens

**Program Short-Term Success****Program Long-Term Success****Program Success Monitored By****Examples of Program success****Sumner Healthplex**

The Healthplex offers exercise equipment, an indoor walking track, swimming pool, jacuzzi and sauna. Weight management, stress management, cardio kickboxing, aerobics, swim classes for all ages and skill levels, yoga, and tai chi are just a few of the excellent programs available.

**Budget****Category**

Recreation & Sports / Recreation Centers

**Population Served**

General Public/Unspecified

**Program Short-Term Success****Program Long-Term Success****Program Success Monitored By****Examples of Program success****Program Comments****CEO Comments****Foundation Staff Comments****Management****CEO/Executive Director**

Mr. William T. Sugg

**CEO Term Start**

June 2007

**CEO Email****CEO Experience**

**Number of Full Time Staff**

1162

**Number of Part Time Staff**

449

**Number of Volunteers**

250

**Number of Contract Staff**

0

**Staff Retention Rate**

0

**Organization has Fundraising Plan?**

No

**Organization has Strategic Plan?**

Under Development

**Years Strategic Plan Considers****Date Strategic Plan Adopted****Management Succession Training Plan**

No

**Organization Policies And Procedures**

Yes

**Co-CEO****Co-CEO Term Start****Co-CEO Email****Former CEOs and Terms**

-

**Senior Staff**

William T. Sugg

**Management Reports to Board?**

Yes

**CEO Formal Evaluation and Frequency**

No - N/A

**Senior Management Formal Evaluation and Frequency**

Yes - Annually

**Non Management Formal Evaluation and Frequency**

Yes - Annually

**Collaborations**

SRHS collaborates with a plethora of organizations, including local government, law enforcement, social service agencies, Red Cross, TN Hospital Association, local health councils and health departments, EMS, State government, State Commissions, State Representatives, Community leaders, Chambers of Commerce, and other health organizations. SRHS has focused on supporting the local library with a large financial pledge this year and commits each year to support of community projects.

**Affiliations**

Center for Nonprofit Management Excellence Network - 2007

National Hospice and Palliative Care Organization - 2007

American National Red Cross - 2007  
American Heart Association, Inc. - 2007  
Rural Health Association of Tennessee - 2007  
Tennessee Hospice Organization - 2007  
Gallatin Chamber of Commerce - 2007  
Hendersonville Chamber of Commerce - 2007  
Association for Healthcare Philanthropy - 2007  
American Association of Grant Professionals - 2007  
Tennessee Hospital Association - 2007

#### **External Assessments Accreditations**

Centers for Medicare and Medicaid Services - 2007  
Joint Commission on Accreditation of Healthcare Organizations (JCAHO) - Critical Access Hospital Accred. - 2006  
Joint Commission on Accreditation of Healthcare Organizations (JCAHO) - Hospital Accred. - 2006  
Joint Commission on Accreditation of Healthcare Organizations (JCAHO) - Laboratory Services Accred. - 2006

#### **Awards**

First Place Employee Satisfaction - Studer Group - 2004  
Commitment Level - TN Quality Award - 2006

#### **Government Licenses**

Health Care

#### **Whistle Blower Policy Plan**

Yes

#### **Document Destruction Policy Plan**

Yes

#### **CEO Comments**

#### **Foundation Staff Comments**

### **Governance**

#### **Board Chair**

Mr. George Carter

#### **Board Chair Company Affiliation**

Contractor (Self-employed)

#### **Board Chair Term**

Oct 2007 to Sept 2009

#### **Board Chair Email**

brodioi@nctc.com

#### **Board Members**

Ms. Ann Love Ayre - Accountant - Voting  
Mr. George Carter - Contractor (Self-employed) - Voting  
Mr. Ron DeBerry - VP - Commerce Union Bank - Voting  
Dr. Hal Hooper - Retired MD - Voting  
Ms. Brenda Valentine - Sumner School System - Principal - Voting

#### **Board Demographics**

##### **Ethnicity:**

African American/Black: 1  
Asian American/Pacific Islander: 0  
Caucasian: 5  
Hispanic/Latino: 0  
Native American/American Indian: 0  
Other: 0  
Other (if specified):

**Gender:**

Female: 2

Male: 4

Unspecified: 0

**Board Term Lengths**

2

**Board Term Limits**

0

**Board Meeting Attendance**

75

**Written Board Selection Criteria**

No

**Written Conflict Of Interest Policy**

Yes

**Percentage of Monetary Contributions**

100

**Board Co-Chair****Board Co-Chair Company Affiliation****Board Co-Chair Term**

to

**Number of Full Board Meetings Annually**

4

**Constituent Board Members****Percentage of In-Kind Contributions**

100

**Risk Management Provisions**

Automobile Insurance

Commercial General Liability &amp; Medical Malpractice

Directors &amp; Officers Policy

Disability Insurance

Employee Benefits Liability

General Property Coverage &amp; Professional Liability

Medical Health Insurance

Medical Malpractice

Professional Liability

Workers Compensation &amp; Employers' Liability

**Standing Committees****Additional Board/s Members and Affiliations****CEO/Executive Director Comments****Financials****Fiscal Year**

2009

**Projected Revenue**

\$165,423,686



**Projected Expenses**

\$160,153,956

**Prior Three Years Total Revenue and Expense Totals Chart**

Fiscal Year	2009	2008	2007
Total Revenue	\$0	-	\$139,262,184
Total Expenses	\$0	-	\$135,100,141

**Prior Three Years Total Revenue Sources Chart**

Fiscal Year	2009	2008	2007
Foundation and Corporation Contributions	-	-	\$0
Government Contributions	-	-	\$77,525
Federal	-	-	\$0
State	-	-	\$0
Local	-	-	\$0
Individual Contributions	-	-	\$0
Indirect Public Support	-	-	\$0
Earned Revenue	-	-	\$130,916,957
Interest and Dividend Income	-	-	\$4,447,946
Membership Dues	-	-	\$0
Special Events	-	-	\$0
Revenue In-Kind	-	-	\$0
Other	-	-	\$3,819,756

**Prior Three Years Expense Allocations Chart**

Expense By Type

Fiscal Year	2009	2008	2007
Program Expense	-	-	\$133,755,459
Administration Expense	-	-	\$1,344,682
Fundraising Expense	-	-	\$0
Payments to Affiliates	-	-	\$0
Total Revenue/Total Expenses	-	-	1.03
Program Expense/Total Expenses	-	-	99%
Fundraising Expense/Contributed Revenue	-	-	0%

**Prior Three Years Assets and Liabilities Chart**

## Assets and Liabilities

Fiscal Year	2009	2008	2007
Total Assets	\$0	-	\$199,124,266
Current Assets	\$0	-	\$81,761,270
Long-Term Liabilities	\$0	-	\$75,140,105
Current Liabilities	\$0	-	\$12,369,654
Total Net Assets	\$0	-	\$111,614,507

**Short Term Solvency**

Fiscal Year	2009	2008	2007
Current Ratio: Current Assets/Current Liabilities	-	-	6.61

**Long Term Solvency**

Fiscal Year	2009	2008	2007
Long-term Liabilities/Total Assets	-	-	38%

**Prior Three Years Top Three Funding Sources**

## Top Three Funding Sources

Fiscal Year	2009	2008	2007
Top Funding Source and Dollar Amount	-	-	-
Second Highest Funding Source and Dollar Amount	-	-	-
Third Highest Funding Source and Dollar Amount	-	-	-

**Endowment Value**

\$0

**Spending Policy**

N/A

**Are you currently in Capital Campaign?**

No

**Capital Campaign Purpose****Campaign Goal**

\$0

**Capital Campaign Dates**

-

**Capital Campaign Raised-to-Date Date**

**Capital Campaign Raised-to-Date Amount**

\$0

**Capital Campaign Anticipated in Next 5 Years?**

No

**State Charitable Solicitations Permit**

Yes Expires Nov 2008

**CEO Compensation**

\$200,001 - Plus

**CEO Comments**

**Foundation Staff Comments**

Financial figures taken from 990 only. 990 was prepared by Thomas M. Price, Price CPAs, PLLC.  
Comments provided by Amy McDaniel 04/2008.

**THE COMMUNITY FOUNDATION**  
OF MIDDLE TENNESSEE

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