

Homeless Solutions Inc.

2021-2023 Strategic Plan Pillar Summary

<i>Expand Impact on Homeless Lives</i>	<i>Achieve a Sustainable Operating Performance</i>	<i>Continue to Expand Private & Public Fundraising</i>	<i>Ensure Organizational Strength & Stability</i>	<i>Build/Grow Partnerships & Stakeholder Relationships</i>
<p>by ensuring the success/impact of existing and new programs and expansions, and by continuing to creatively identify and execute opportunities that address community needs (including any lasting COVID-19 considerations). Align with funding source requirements and priorities while maximizing cost/benefit considerations.</p>	<p>by delivering income performance consistent with current/future resource availability and allowance for COVID-19/ other uncertainties. A sustainable operating performance should be achieved through a combination of maximizing positive impact of recent investments (Shelter, D&AC, RDD, Housing), prudent expense management, expansion of private and public revenue sources, and orienting future capital investments as much as possible towards options aligned with fiscal health.</p>	<p>by strengthening major giving, improving donor retention, expanding corporate engagement, widening HSI’s profile/ image, optimizing the event portfolio, and maximizing all funding opportunities; including leveraging opportunities created by program additions/ expansions during prior strategic plan period.</p>	<p>by ensuring HSI has the systems, processes, tools, and talents to support a strong, dynamic, and high-performing organization. This includes providing business tools, training and development, appropriate performance management systems, organizational continuity and succession, and diversity and inclusion.</p>	<p>to maximize our ability to achieve our objectives (financial and programmatic) with the greatest impact at the lowest cost (to HSI) and by focusing on our most critical program/service execution partners and the most impactful public and/or private funding providers/influencers (incl. those in the advocacy and public policy arena).</p>