

**MANO A MANO
INTERNATIONAL
PARTNERS**

REPORT ON AUDIT

DECEMBER 31, 2021



LETHERT, SKWIRA, SCHULTZ & Co. LLP
CERTIFIED PUBLIC ACCOUNTANTS ♦ BUSINESS CONSULTANTS

Helping Business Conduct Business Since 1918

INDEPENDENT AUDITOR'S REPORT

**To the Board of Directors
Mano A Mano International Partners**

Opinion

We have audited the accompanying financial statements of **Mano A Mano International Partners** (a nonprofit organization), which comprise the statements of financial position as of **December 31, 2021** and 2020, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Mano A Mano International Partners** as of **December 31, 2021** and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of **Mano A Mano International Partners** and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibility of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **Mano A Mano International Partners's** ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are

considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards , we:

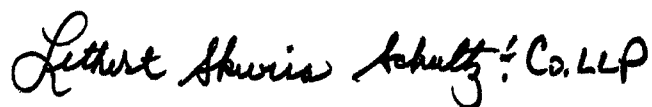
- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of **Mano A Mano International Partners's** internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about **Mano A Mano International Partners's** ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited **Mano A Mano International Partners** 2020 financial statements and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 29, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

December 27, 2022



LETHERT, SKWIRA, SCHULTZ & CO. LLP

MANO A MANO INTERNATIONAL PARTNERS

<u>INDEX</u>	<u>PAGE NO.</u>
Statements of Financial Position.....	1
Statements of Activities and Changes in Net Assets.....	2
Statements of Functional Expenses.....	3
Statements of Cash Flows.....	4-5
Notes to Financial Statements.....	6-14

MANO A MANO INTERNATIONAL PARTNERS

Statements of Financial Position

December 31, 2021

(with comparative totals for 2020)

	2021			2020
ASSETS	Net Assets Without Donor Restriction	Net Assets With Donor Restrictions	Total	Total
Cash	\$ 1,163,231	\$ 878,775	\$ 2,042,006	\$ 1,458,748
Contributions receivable (Note 3)	4,400	125,000	129,400	-
Accounts receivable	2,400	-	2,400	2,500
Inventory	4,904	505,129	510,033	413,454
Allowance for obsolescence	-	(132,000)	(132,000)	(91,000)
Prepayments	18,600	-	18,600	17,252
Property held for resale	365,000	-	365,000	-
Total Current Assets	1,558,535	1,376,904	2,935,439	1,800,954
 Property and Equipment				
Land	234,800	-	234,800	234,800
Building	368,987	-	368,987	368,987
Building improvements	206,461	-	206,461	206,461
Vehicles and equipment	22,808	-	22,808	22,808
Total	833,056	-	833,056	833,056
Less: Accumulated depreciation	126,014	-	126,014	107,366
Net Property and Equipment	707,042	-	707,042	725,690
 Other Assets				
Long-term investments (Notes 4 and 5)	680,471	-	680,471	998,875
TOTAL ASSETS	\$ 2,946,048	\$ 1,376,904	\$ 4,322,952	\$ 3,525,519
 LIABILITIES AND NET ASSETS				
Current Liabilities				
Current maturities of long-term debt	234,269	-	234,269	21,248
PPP loan payable	-	-	-	37,549
Accounts payable	2,955	-	2,955	12,275
Accrued payroll	12,518	-	12,518	11,539
Accrued expenses	1,457	-	1,457	1,096
Fiscal agent funds	50,000	-	50,000	-
Total Current Liabilities	301,199	-	301,199	83,707
 Long-Term Debt (Note 6)				
Long-term debt	247,484	-	247,484	268,494
Less: Current maturities	234,269	-	234,269	21,248
Net Long-Term Debt	13,215	-	13,215	247,246
 Net Assets (Note 7)	 2,631,634	 1,376,904	 4,008,538	 3,194,566
 TOTAL LIABILITIES AND NET ASSETS	 \$ 2,946,048	 \$ 1,376,904	 \$ 4,322,952	 \$ 3,525,519

The accompanying notes are an integral part of this financial statement.

MANO A MANO INTERNATIONAL PARTNERS
 Statements of Activities and Changes in Net Assets
 Year Ended **December 31, 2021**
 (with comparative totals for 2020)

	2021			2020
	Net Assets Without Donor Restriction	Net Assets With Donor Restrictions	Total	Total
<u>Support</u>				
Contributions	\$ 2,255,330	\$ (218,697)	\$ 2,036,633	\$ 690,005
PPP loan forgiveness	74,600	-	74,600	-
In-kind medical surplus, transportation and related	(41,000)	890,644	849,644	1,938,602
In-kind other	395,312	-	395,312	637,070
Miscellaneous	20,195	-	20,195	37,596
Investment income	10,943	-	10,943	50,126
Gain (loss) on disposal of assets	15,445	-	15,445	(1,106)
Net assets released from restrictions	367,202	(367,202)	-	-
Total Support	3,098,027	304,745	3,402,772	3,352,293
<u>Expenses</u>				
<u>Program Services</u>				
Program services	2,116,860	-	2,116,860	3,131,830
<u>Supporting Services</u>				
Management and general	237,304	-	237,304	307,432
Fundraising	234,636	-	234,636	301,966
Total Supporting Services	471,940	-	471,940	609,398
Total Expenses	2,588,800	-	2,588,800	3,741,228
Increase (Decrease) in Net Assets	509,227	304,745	813,972	(388,935)
Net Assets, Beginning of Year	2,122,407	1,072,159	3,194,566	3,583,501
Net Assets, End of Year	\$ 2,631,634	\$ 1,376,904	\$ 4,008,538	\$ 3,194,566

The accompanying notes are an integral part of this financial statement.

MANO A MANO INTERNATIONAL PARTNERS

Statements of Functional Expenses
 Year Ended **December 31, 2021**
 (with comparative totals for 2020)

	2021				2020
	Program Services	Management and General	Fundraising	Total	Total
Salaries	\$ 266,761	\$ 148,200	\$ 177,841	\$ 592,802	\$ 804,326
Employee benefits	5,933	2,637	4,614	13,184	12,788
Payroll taxes	6,809	3,025	5,296	15,130	13,762
Total Salaries and Related Benefits	279,503	153,862	187,751	621,116	830,876
Grants to Bolivia	1,681,262	-	-	1,681,262	2,647,259
Professional services	1,662	39,898	-	41,560	38,185
Office supplies	1,624	2,087	928	4,639	4,503
Other supplies	4,189	3,352	9,216	16,757	9,482
Telephone	821	469	1,056	2,346	4,570
Postage	95	63	473	631	694
Occupancy costs	100	1,150	-	1,250	1,525
Utilities	557	6,409	-	6,966	6,335
Repairs and maintenance	1,001	11,514	-	12,515	35,665
Printing and publications	3,249	1,856	4,177	9,282	8,664
Travel	107,591	-	-	107,591	65,312
Vehicle expense	5,963	-	-	5,963	3,739
Conferences, conventions, and meetings	-	-	-	-	363
Interest	3,074	2,562	4,611	10,247	10,946
Bank charges	3,704	2,118	4,761	10,583	5,950
Bad debts	-	-	-	-	150
Payroll fees	17	411	-	428	815
Insurance	6,390	7,455	7,455	21,300	19,424
Real estate taxes	-	-	-	-	1,720
Miscellaneous	-	1,076	-	1,076	2,466
Volunteer expenses	1,954	-	-	1,954	1,941
Fundraising expenses	-	-	11,186	11,186	20,716
Depreciation	14,104	3,022	3,022	20,148	19,928
Total Expenses	\$ 2,116,860	\$ 237,304	\$ 234,636	\$ 2,588,800	\$ 3,741,228

The accompanying notes are an integral part of this financial statement.

MANO A MANO INTERNATIONAL PARTNERS

Statements of Cash Flows
Year Ended **December 31, 2021**
(with comparative totals for 2020)

<u>Cash Flows From Operating Activities</u>	<u>2021</u>	<u>2020</u>
Increase / (Decrease) in net assets	\$ 813,972	\$ (388,935)
Adjustments to reconcile increase (decrease) in net assets to net cash provided (used) by operating activities:		
Depreciation	20,148	19,928
Non-cash in-kind donations	(365,000)	(10,840)
Unrealized loss on investments	14,697	-
Realized gain on investments	(16,737)	-
Forgiven interest on PPP loan	(249)	-
(Gain) loss on disposal of assets	(15,445)	1,106
PPP loans forgiveness	(74,600)	-
Gain on sale of miscellaneous assets	(2,500)	-
Increase (decrease) in cash flows from:		
Contributions receivable	(129,400)	262,650
Accounts receivable	100	(2,500)
Inventory	(55,579)	(119,540)
Prepayments	(1,348)	(2,150)
Accounts payable	(9,321)	9,991
Accrued payroll	979	6,740
Accrued expenses	361	(2,939)
Fiscal Agent Funds	50,000	(46,201)
Net Cash Provided (Used) by Operating Activities	230,078	(272,690)
 <u>Net Cash From Investing Activities</u>		
Purchases of property and equipment	(10,000)	(14,116)
Purchases of investments	(2,208)	(53,549)
Sale of investments	322,652	-
Proceeds from sale of property and equipment	26,446	9,300
Net Cash Provided (Used) by Investing Activities	336,890	(58,365)
 <u>Cash Flows From Financing Activities</u>		
Proceeds from long-term debt	-	60,994
Payments of long-term debt	(21,010)	(15,196)
Proceeds from PPP loan	37,300	-
Net Cash Provided by Financing Activities	16,290	45,798
 Net Increase (Decrease) in Cash	583,258	(285,257)
 Cash, Beginning of Year	1,458,748	1,744,005
 Cash, End of Year	\$ 2,042,006	\$ 1,458,748

The accompanying notes are an integral part of this financial statement.

MANO A MANO INTERNATIONAL PARTNERS

Statements of Cash Flows
Year Ended **December 31, 2021**
(with comparative totals for 2020)

Supplemental Disclosures of Cash Flows Information

During the years ended **December 31, 2021** and 2020, the Organization made interest payments of **\$10,247** and \$10,946, respectively.

The accompanying notes are an integral part of this financial statement.

MANO A MANO INTERNATIONAL PARTNERS

Notes to Financial Statements
December 31, 2021 and 2020

NOTE 1 NATURE OF ORGANIZATION

Mano A Mano International Partners (the "Organization") is guided by the simple premise that groups of committed individuals can reach across national boundaries to make a dramatic difference in the lives of others. The power of this premise has been demonstrated by the extent to which the Organization has grown. Mano a Mano was established in 1994 and has created an infrastructure for health care and economic development in hundreds of rural communities. This infrastructure is constructed, supported, and run by Bolivians. Mano a Mano accomplishes its work in Bolivia through four counterpart organizations which it helped create: Mano a Mano – Bolivia, which focuses on health and education; Mano a Mano - Nuevo Mundo (New World), which addresses the economic development aspect of its mission; Mano a Mano Internacional, which manages the distribution of supplies sent from Minnesota and oversees our Center for Ecological Agriculture; and, Mano a Mano – Apoyo Aereo (Air Support), which provides emergency air rescue to rural communities and air transport for Mano a Mano and other organizations with similar missions. These organizations are headquartered in the Andean city of Cochabamba, located in the Department (state) of Cochabamba.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND USE OF ACCOUNTING ESTIMATES**Financial Statement Presentation**

The financial statements have been prepared in conformity with the disclosure requirements of generally accepted accounting standards for not-for-profit organizations. Under these provisions, net assets and revenues, expenses, gains, and losses are classified on the existence or absence of donor imposed restrictions.

Accordingly, the Organization's net assets and changes there to are classified and reported as follows:

Net assets without donor restrictions have no donor imposed restrictions, or the donor imposed restrictions have expired. Unrestricted net assets may be designated for specific purposes by the Board of Directors.

Net assets with donor restrictions consist of assets whose use is limited by donor imposed, time, and/or purpose restrictions.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

MANO A MANO INTERNATIONAL PARTNERS

Notes to Financial Statements
December 31, 2021 and 2020

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
AND USE OF ACCOUNTING ESTIMATES (CONTINUED)**

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

Contributions Receivable

Donor restricted contributions are reported as increases in net assets with or without donor restriction, depending on the nature of the restrictions. When a restriction expires, net assets with donor restriction are reclassified to net assets without donor restriction. Contributions that are restricted by the donor are reported as net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized.

Contributions receivable expected to be collected in greater than one year are reflected in the financial statements at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received. Amortization of the discounts is recorded as contribution revenue.

Inventory

Inventory consists of donated and purchased medical supplies and crafts and is recorded at fair market value if donated or cost if purchased. The inventory reserve is recorded to account for the decline in value on the items. Due to the quick turn around on inventory, obsolescence reserve is estimated at the actual bad inventory. During the current year, there was no obsolete inventory held at year-end.

Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is provided on the straight-line method over the following estimated useful lives:

Building	40 Years
Building improvements	27.5 Years
Vehicle and equipment	5 Years

Maintenance and repairs of property and equipment are charged to operations, and major renewals in excess of \$5,000 are capitalized.

Upon retirement, sale, or other disposition of property and equipment, the costs and accumulated depreciation are eliminated from the accounts, and any resulting gain or loss is included in the Statements of Activities and Changes in Net Assets.

MANO A MANO INTERNATIONAL PARTNERS

Notes to Financial Statements

December 31, 2021 and 2020**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
AND USE OF ACCOUNTING ESTIMATES (CONTINUED)****Contributions and Grants**

Contributions are recognized in accordance with ASU 2018-8 "Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made". All contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as restricted support and increase net assets with donor restrictions. Contributions received with donor-imposed conditions and restrictions that are met in the same reporting period are reported as support without donor restrictions and increase net assets without donor restrictions. Investment income that is limited to specific uses by donor restrictions is reported as increases in net assets without donor restrictions if the restrictions are met in the same reporting period as the income is recognized.

Donated Materials and Services

Donated materials are reflected as in-kind contributions in the financial statements at their estimated fair values at the date of receipt. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. In-kind contributions, consisting primarily of medical supplies, totaled **\$849,644** and \$1,938,602 for the years ended **December 31, 2021** and 2020, respectively.

For the years ended **December 31, 2021** and 2020, the value of in-kind contributed services meeting the requirements for recognition in the financial statements was **\$395,312** and \$637,070, respectively.

The Organization received a house donation in the fair market value of **\$365,000** for the year ended **December 31, 2021**.

Income Taxes

The Organization was granted tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and similar state provisions. The Organization is not classified as a private foundation. Accordingly, no provision for income taxes has been provided for in these financial statements. The current tax years open are 2018 through 2021.

The Organization follows a "more likely than not" criterion for recognizing the tax benefits from uncertain tax positions. The Organization has identified no such exposures. During the upcoming 12 months, the Organization expects no material changes to occur related to Accounting for Uncertainty in Income Taxes. The Organization recognizes interest and penalties related to income taxes and accrued unrecognized tax benefits in interest and penalties. The amount of interest and penalties recognized totaled **\$0** and \$0 for the years ended **December 31, 2021** and 2020, respectively.

MANO A MANO INTERNATIONAL PARTNERS
Notes to Financial Statements
December 31, 2021 and 2020

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
AND USE OF ACCOUNTING ESTIMATES (CONTINUED)**

Functional Expense Allocation

Expenses are charged to program services based on management estimates. Certain costs relating to salary, employee benefits, payroll taxes, and occupancy have been allocated for administrative expenses using the indirect method, based on percentage of time spent by management and employees on program activities, determined by management.

Vacation Pay

Employees of the Organization earn a vested right to compensation for unused vacation and personal absence time. Accordingly, the Organization has made an accrual for vacation and personal absence compensation that employees have earned but have not taken.

Paycheck Protection Program Loan Forgiveness

During the year ended **December 31, 2021**, the Organization applied for and received second Paycheck Protection Program ("PPP") loan in the amount of \$37,300 under a federal program designed to support small businesses during the pandemic. The PPP Loan program was part of the CARES Act, which was signed into law on March 27, 2020 and was implemented by the Small Business Administration ("SBA") with cooperation from private banks. PPP loans may be fully or partially forgiven if proceeds are expended based on federal guidelines. The Organization elected to treat the loan as a liability until formal forgiveness was received. The Organization received formal forgiveness of the first PPP loan, \$37,300, from the SBA in January, 2021 and second PPP loan in December, 2021 and recognized the **\$74,600** as support in the Statement of Activities and Changes in Net Assets.

NOTE 3 CONTRIBUTIONS RECEIVABLE

Contributions receivable at **December 31, 2021** and 2020, are measured at present value. No allowance for uncollectible receivables is deemed necessary by management. Collection of receivables is expected as follows:

	<u>2021</u>	<u>2020</u>
Due in one year	\$ <u>129,400</u>	\$ <u>-</u>

MANO A MANO INTERNATIONAL PARTNERS

Notes to Financial Statements
December 31, 2021 and 2020

NOTE 4 LONG-TERM INVESTMENTS

As of **December 31, 2021** and 2020, the Organization held investments as follows:

	2021			2020		
	Cost	Market Value	Unrealized Loss	Cost	Market Value	Unrealized Gain
Mutual Funds	<u>\$ 695,168</u>	<u>\$ 680,471</u>	<u>\$ (14,697)</u>	<u>\$ 969,692</u>	<u>\$ 998,875</u>	<u>\$ 29,183</u>

NOTE 5 FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted market prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted market prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets
- quoted prices for identical or similar assets or liabilities in inactive markets
- inputs other than quoted prices that are observable for the asset or liability
- inputs that are derived principally from or corroborated by observable market data by correlation or other means

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at **December 31, 2021** and 2020.

Level 1 Fair Value Measurements

The fair value of mutual funds is based on quoted net assets values of the shares held by the Organization at year-end.

MANO A MANO INTERNATIONAL PARTNERS
Notes to Financial Statements
December 31, 2021 and 2020

NOTE 5 FAIR VALUE MEASUREMENTS (CONTINUED)

The Organization's investments are reported at fair value in the accompanying Statements of Financial Position.

<u>December 31, 2021</u>	<u>Fair Value</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>
Mutual Funds	\$ <u>680,471</u>	\$ <u>680,471</u>
<hr/>		
<u>December 31, 2020</u>		
Mutual Funds	\$ <u>998,875</u>	\$ <u>998,875</u>

NOTE 6 LONG-TERM DEBT

Long-term debt consists of the following at December 31:

	<u>2021</u>	<u>2020</u>
Mortgage payable to bank bearing interest at 4.25% with monthly installments of \$2,179, matures December, 2022. Secured by land and building.	\$ 229,154	\$ 245,049
Note payable to bank bearing interest at 0% with monthly installments of \$426, matures July, 2025. Unsecured.	<u>18,330</u>	<u>23,445</u>
Total	247,484	268,494
Less: Current maturities	<u>234,269</u>	<u>21,248</u>
Net Long-Term Debt	\$ <u>13,215</u>	\$ <u>247,246</u>

The aggregate annual maturities of long-term debt at **December 31, 2021**, are as follows:

<u>Year Ended December 31,</u>	<u>Amount</u>
2022	\$ 234,269
2023	5,115
2024	5,115
2025	<u>2,985</u>
	\$ <u>247,484</u>

MANO A MANO INTERNATIONAL PARTNERS

Notes to Financial Statements
December 31, 2021 and 2020

NOTE 7 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at December 31:

	<u>2021</u>	<u>2020</u>
Constructing, equipping, and staffing health clinics in Bolivia	\$ 319,956	\$ 216,595
Economic development	66,549	96,401
Emergency air	157,011	7,211
Medical inventory and shipping	696,794	693,694
Miscellaneous	136,594	58,258
Total Net Assets With Donor Restriction	\$ <u>1,376,904</u>	\$ <u>1,072,159</u>

Corresponding assets were as follows:

	<u>2021</u>	<u>2020</u>
Cash	\$ 878,775	\$ 757,054
Contributions receivable	125,000	-
Inventory - medical supplies	373,129	315,105
Total Net Assets With Donor Restriction	\$ <u>1,376,904</u>	\$ <u>1,072,159</u>

NOTE 8 RELATED PARTY TRANSACTIONS

The president of the Board of the Organization is an honorary board member of Mano a Mano - Bolivia, Mano a Mano - Apoyo Aereo, Mano a Mano - Internacional, and Mano a Mano - Nuevo Mundo. These organizations, which are located in Bolivia, are recipients of grants from the Organization. As an honorary board member, the president has veto power over any disbursements that are contrary to the mission of the Organization.

Grants paid to the recipient organizations were as follows for the years ended December 31:

	<u>2021</u>			<u>2020</u>
	<u>In-Kind Donations</u>	<u>Grant Funding</u>	<u>Total</u>	<u>Total</u>
Mano a Mano - Bolivia	\$ -	\$ 212,173	\$ 212,173	\$ 193,200
Mano a Mano - Apoyo Aereo	791,620	81,618	873,238	1,945,937
Mano a Mano - Internacional	-	229,626	229,626	113,249
Mano a Mano - Nuevo Mundo	-	407,225	407,225	394,873
Total Related Party Grants	\$ <u>791,620</u>	\$ <u>930,642</u>	\$ <u>1,722,262</u>	\$ <u>2,647,259</u>

NOTE 9 CONCENTRATIONS

During the year ended **December 31, 2021**, two donors accounted for more than 10% of the Organization's revenue, and support in the amount of approximately \$932,000. During the year ended December 31, 2020, no donors accounted for more than 10% of the Organization's support and revenues.

MANO A MANO INTERNATIONAL PARTNERS
Notes to Financial Statements
December 31, 2021 and 2020

NOTE 10 LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization's financial assets available within one year of the Statements of Financial Position date for general expenditure are as follows:

Cash	\$ 2,042,006
Accounts receivable	131,800
Investments	680,471
Property held for resale	<u>365,000</u>
Total financial assets available within one year	3,219,277
Less:	
Amounts unavailable to management without Board's approval:	
Board designated	372,065
With Donor Restricted Net Assets	
Purpose Restrictions	<u>1,376,904</u>
Total amounts available to management for general expenditure within one year	<u>\$ 1,470,308</u>

Management feels that it has the ability to cover the annual necessary expenses for the upcoming year with financial assets available.

NOTE 11 CONCENTRATIONS OF CREDIT RISK ARISING FROM CASH DEPOSITED IN EXCESS OF INSURED LIMITS

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash. The Organization maintains its cash balances at two financial institutions. Accounts at these institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000.

At **December 31, 2021** and 2020, amounts not insured by the FDIC were approximately **\$1,431,000** and \$960,000, respectively.

MANO A MANO INTERNATIONAL PARTNERS

Notes to Financial Statements
December 31, 2021 and 2020

NOTE 12 RISKS AND UNCERTAINTIES

The Organization's mission is heavily reliant on foreign operations and certain risks and uncertainties exist when operating in a foreign country. Risks and uncertainties include shipping costs and Bolivian restrictions on donated materials. It is at least reasonably possible that changes in Bolivian operations could create a material affect on the Organization's operations. Management continues to evaluate the ongoing risks associated with its foreign operations and no specific impact is deemed notable as of the date of the financial statements.

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market conditions, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term and such changes could materially affect the amounts reported in the Statements of Net Assets Available for Benefits.

The Organization continues to evaluate the risk of COVID-19 and its impact on the Organization's support. The virus presents certain risks and uncertainties on the Organization's future operations, but the specific impact is not readily determinable as of the date of the financial statements.

NOTE 13 RECLASSIFICATIONS

Certain amounts reported for 2020 have been reclassified to conform with 2021 presentation.

The reclassifications have no effect on previously reported net assets and changes in net assets for the year then ended December 31, 2020.

NOTE 14 SUBSEQUENT EVENTS

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through **December 27, 2022**, the date the financial statements were available to be issued.