ADOPT-A-FAMILY
OF THE PALM BEACHES, INC.
2017 ANNUAL REPORT

BUILDING A STABLE FUTURE
BUILDING A STABLE FUTURE FOR FAMILIES WHO ARE HOMELESS OR EXPERIENCING A HOUSING CRISIS BEGINS WITH A MISSION AND A COMMITMENT.

Our mission, to strengthen families with children in their efforts to achieve stability and self-sufficiency by providing access to all-encompassing services, is driven by the dedicated servant leaders on our board of directors.

EXECUTIVE COMMITTEE
Garth E. Rosenkrance, Chair | Bill Peterson, First Vice Chair | Penny Heller, Second Vice Chair
Heather B. Ferguson, Secretary | James X. Llende, Treasurer | Lynda M. Murphy, Immediate Past Chair
Chris Oberlink, Member-at-Large

MEMBERS
Sean P. Bresnan | John C. Elder | Mari Frankel | John P. Marasco | Jay R. Marcus
Cristina Núñez de Landaluce | Jeffrey W. Preston | Kirstin Turner

ADOPT-A-FAMILY
of the Palm Beaches, Inc.
It’s a time to reflect on all that we have accomplished during the year and remember the many families on their way to self-sufficiency thanks to your generous support.

Our proudest outcome during the 2016/2017 fiscal year was our ability to extend a hand to 2,046 families. In fact, as we write this letter, 315 local families who otherwise would have been homeless have a roof over their heads tonight.

Expansion and enhancement of services were also the hallmarks of a successful year. We celebrated our first year of operating Program REACH – Palm Beach County’s largest shelter for families experiencing homelessness, and we implemented an on-site mental health program for all families participating in our programs.

The only way we are able to help so many families experiencing homelessness is with the dedication of our board and staff who continue to keep our mission and the clients we serve as the number one priority, while keeping our operations thriving.

We certainly could not do it without you. Fundraising was at near record levels, enabling us to deliver client services at full capacity.

With growing support for our mission and increasing need for our services, we are excited to share our plans for a thoughtful and exciting expansion. Our theme, “Building a Stable Future,” is literal. Third Avenue Homes, a 14-unit housing development, will be a much-needed addition to our Lake Worth campus centered on a partnership with Highland Elementary School. The new program, expected to break ground in the coming year, will connect the dots between housing stability and academic performance for our youngest scholars.

We are grateful to live in a community of charitable people who help their neighbors most in need. Your generous support for our operations and the building of Third Avenue Homes will help us build our stable future, and theirs. Join us, and let’s extend our hands to more families than ever before in the coming year.

Sincerely,

Matthew Constantine
Chief Executive Officer

Garth Rosenkrance
Board Chair
Dedication and endless hours of practice paid off when Tyler from our Service Enriched Housing program was accepted into Bak Middle School of the Arts.

Children served by the Philip D. Lewis Homeless Resource Center shopped for backpacks, school supplies, and uniforms thanks to a grant from BallenIsles Charities Foundation.

Project Grow was rated at the highest level possible during its annual Palm Beach County Program Quality Assessment for the 7th consecutive year.

Our new on-site mental health therapist began seeing clients from all agency programs thanks to a grant from the Quantum Foundation.

Project Grow continued its annual Halloween tradition of trick-or-treating at our administrative office to the delight of the staff.

Three clients completed our six-hour Financial Fitness and First Time Homebuyer Club course taught by the Service Enriched Housing program manager.

Project Grow teachers and students transformed an empty lot into a beautiful container garden where they grew fruits, vegetables, and flowers.

All families living in our residential programs received a Thanksgiving turkey and all the fixings thanks to the donations from our community.

Project Grow held its annual STEAM (Science, Technology, Engineering, Arts, Math) night in partnership with the South Florida Science Center and Aquarium and Literacy AmeriCorps volunteers.

2016
ADOPT-A-FAMILY AGENCY TIMELINE
PROGRAM HIGHLIGHTS AND CLIENT ACCOMPLISHMENTS

ADOPT-A-FAMILY assumed the operation of Program REACH, Palm Beach County’s largest emergency shelter for families experiencing homelessness.

Over 60 children who participated in Project Grow’s summer camp took field trips to places like Jungle Island, Calypso Bay, and the Museum of Discovery and Science.

500 clients experienced the spirit of the season through Santa Shoppe, the Holiday Adopter Program, and the Homeless Resource Center’s Holiday Gift Giving Event.
2017
ADOPT-A-FAMILY AGENCY TIMELINE
PROGRAM HIGHLIGHTS AND CLIENT ACCOMPLISHMENTS

JAN
Karla, a Service Enriched Housing client, graduated with her associate’s degree after years of studying while working full-time, and now is pursuing a bachelor’s degree in early childhood education.

FEB
Program REACH launched an incentivized savings program supported by Ballenisles Charities Foundation to help clients prepare financially for independent living.

MAR
Five Project Grow students traveled to Washington, D.C. as part of the Safety Patrol program.

Project Grow student Anaya won the Healthier Together Lake Worth Dialogue to Action Group Stress Management Poster Contest for her age group.

APR
Project Grow visited the Miami Seaquarium during Spring Break camp. Killer whale splashes and petting sting rays were part of the excitement.

Program REACH received 600 pounds of food from Cardinal Newman High School for the 19 families residing in the emergency shelter.

MAY
Project SAFE client Kenisha purchased a home of her own after four years in the program. While in Project SAFE, she accessed case management and mental health services, earned her high school diploma, earned a degree in the medical field, increased her income, eliminated debt, and qualified for a mortgage.

Six students residing in our housing programs graduated from high school. Three are now in college, two joined the military, and one joined the local workforce.

Housing Stabilization Program client Roslyn purchased a home of her own less than one year after receiving rental assistance to prevent eviction following an unexpected job loss. Case management services, financial literacy training, mental health therapy, and Adopt-A-Family’s first-time home-buyer courses helped prepare her to become a homeowner.

JUNE
$36,595.23 in debt was eliminated by residents of the Service Enriched Housing program during the 2016-17 fiscal year.

91% of families placed in permanent housing through the Rapid Re-Housing program at the Philip D. Lewis Homeless Resource Center remained stably housed one year after program exit.

$36,595.23 in debt was eliminated by residents of the Service Enriched Housing program during the 2016-17 fiscal year.
Adopt-A-Family first began purchasing apartments to house homeless families in 1997. We called it our Hope Begins with a Home development program. Twenty years later, the need for Adopt-A-Family’s services is stronger than it has ever been with continuously surging rents in Palm Beach County making housing unaffordable for hard working, low-wage earners, and increasing the number of homeless families in our community.

That’s why we made the decision in 2017 to start a new chapter of Hope Begins with a Home. We’re building once again to give more families in need a second chance for a stable future.

“Third Avenue Homes” in Lake Worth will provide housing and hope for 14 families and approximately 30 children. Our two- and three-bedroom apartments on recently acquired property adjacent to Adopt-A-Family’s Family Resource Center will offer convenient access to our social service programs. A central community space will be a hub for education and programming, providing a safe space for families to connect and support one another.

At the core of our Third Avenue Homes community is a unique and powerful partnership with the School District of Palm Beach County’s Highland Elementary School, located just down the street. We know from experience that students will blossom in the classroom once they are in a stable home, and our highly-coordinated program between the school and Adopt-A-Family’s Project Grow afterschool program will:

- Reduce school absences
- Promote students to the next grade
- Improve test scores
- Improve high school graduation rates

The Hope Begins with a Home capital campaign offers the chance to be a hero to parents and children who want nothing more than a chance for a better future. We will raise $3,600,000 to complete construction of 14 two- and three-bedroom apartments and a community space to create our new Third Avenue Homes neighborhood. We will raise an additional $3,000,000 to sustain, over 12 years, the supportive services and educational enrichments that will characterize the program.

For more information, and to learn about donor opportunities, please contact CEO Matthew Constantine at (561) 253-1362.
GELINE

“Adopt-A-Family has been life-changing, a Godsend. We were on the verge of getting evicted from our first home together. I never knew where I was going to live or how I was going to make ends meet. My life has been full of struggles, but thanks to AAF having a son with disabilities and all the challenges that come with it has been so much easier to deal with.”

HOW SHE’S BUILDING A STABLE FUTURE:

With caring support from a case worker who worked closely with Geline and her husband Antwan, and educational programs that helped her with budgeting, nutrition, and housing, her plan for the future is to become a nurse, own her first home by the age of 30, and provide her three children with a stable and loving environment. As a student at the Academy for Nursing and Health Occupations, she is well on her way and will graduate in April 2019.
HOW THEY'RE BUILDING A STABLE FUTURE:

After Adopt-A-Family’s Housing Stabilization Program helped Gregory and his daughter remain in their home, the therapy offered through the agency’s mental health program played an important role in Gregory’s life as well as his daughter, Naveah. With a stable home, mental health services, and a referral for Triple P Parenting classes, Gregory and Naveah are now looking toward a bright future together.

GREGORY

“Truthfully, I have no clue where I’d be without Adopt-A-Family after being on the brink of homelessness. Their mental health services have benefited both me and my daughter, Navaeh. I saw her go without smiling for such a long time. Now, she smiles freely. I find myself crying at night simply in amazement of how our lives have turned around.”

HOW SHE’S BUILDING A STABLE FUTURE:

Sandy started Project Grow when she was in kindergarten. Her father had been killed in a tragic accident, and her mother worked long hours to support the family. At first, Sandy cried nearly every day and rarely participated in class. Through Project Grow, Sandy received academic support, homework assistance, tutoring, and was linked to therapy to help process the loss of her father. Now as a first grader, Sandy feels safe around others and has improved her social skills and academics dramatically. She is showing a special interest in STEAM (Science, Technology, Engineering, Arts, and Math) experiments and becoming a confident, outgoing leader in Project Grow—skills that will help her achieve her dream of becoming a doctor or a police officer!

SANDY

“Project Grow helps me learn a lot. It helps me with my homework, helps me learn to read, and helps me learn how to write.”
OUR PROGRAMS PAY THE WAY FOR SELF-SUFFICIENCY AT EVERY STEP

FOR THOSE EXPERIENCING HOMELESSNESS

PROJECT SAFE

Project SAFE provides stable housing and a supportive environment for 32 families experiencing homelessness who have a household member with a disabling condition that inhibits their ability to live independently. These families have the support of our on-site, housing-focused case managers and access to financial literacy training, educational opportunities, mental health services, life-skills training, and childcare assistance.

FY 2017 Impact: During the last year, 86% of residents were employed, attended job training, increased their education, or volunteered. As a result, 76% of these formerly homeless clients maintained or increased their income.


FOR THOSE ON THEIR WAY TO SELF-SUFFICIENCY

WILEY REYNOLDS GARDENS APARTMENTS

Our Wiley Reynolds Gardens Apartments housing program provides 9 units of safe and affordable housing to homeless families earning at or below 50% of the Area Median Income. Affordable rents coupled with support services give families the opportunity to achieve self-sufficiency and pursue life goals such as advanced education.

FY 2017 Impact: 100% of the formerly homeless families residing in Wiley Reynolds Gardens Apartments participated in budget counseling which helped all residents remain stably housed for the entire year.

Generous Funders: Bank of America Charitable Foundation, Inc.

NEIGHBORHOOD STABILIZATION PROGRAM 2 (NSP2)

NSP2 supports low-income Palm Beach County families earning below 50% of the Area Median Income ($38,850 for a family of four). NSP2 provides 24 affordable rental units scattered throughout the City of Lake Worth. Rental income accounts for over 80% of the program’s budget which makes it highly sustainable.

FOR THOSE IN CRISIS

PROGRAM REACH

Our 19-unit emergency shelter for families with children provides immediate, safe housing for up to 90 days to homeless families who are sleeping in places not meant for human habitation such as cars, parks, or abandoned buildings. Once families enter the shelter, program staff and housing specialists work with families on an individual basis to create a quick path to a permanent housing solution.

FY 2017 Impact: In the last year, 89% of the families experiencing homelessness that entered Program REACH exited the program into permanent, stable housing.

Generous Funders: Palm Beach County Financially Assisted Agencies, Palm Beach County Emergency Solutions Grant, Town of Palm Beach United Way, and Ballenisles Charities Foundation.

FOR THOSE WITH NOWHERE ELSE TO TURN

THE SENATOR PHILIP D. LEWIS HOMELESS RESOURCE CENTER

The Homeless Resource Center is the central point of entry for all homeless services in Palm Beach County, and Adopt-A-Family has operated the Family Division since its inception in 2012. Through assessment, housing placement, rental subsidies, and comprehensive case management, the Homeless Resource Center provides critical resources to families experiencing homelessness. These services aim to rapidly house the most vulnerable homeless families and provide them with the tools required to achieve housing stability.

FY 2017 Impact: The Homeless Resource Center provided a shelter solution to 448 families experiencing homelessness through multiple intervention options including Rapid Re-Housing, placement in permanent supportive housing, and linkage to emergency housing options.

Generous Funders: Palm Beach County Community Services, Palm Beach County Emergency Solutions Grant, Homeless Coalition of Palm Beach County, and Ballenisles Charities Foundation.
No family ever expects to be homeless. Our programs are designed to bridge every obstacle from homelessness to self-sufficiency, giving families the very best chance for a stable future.

Scan here for more success stories.

FOR CHILDREN NEEDING A STABLE EDUCATIONAL ENVIRONMENT

PROJECT GROW

Our after-school and out-of-school program provides a nurturing educational environment for up to 60 homeless and low-income elementary school students. Project Grow provides hands-on academic lessons, private tutoring, mental health services, academic advising, parental engagement, access to technology, a safe green play space, a STEAM (Science, Technology, Engineering, Arts, and Math) initiative, and exposure to enriching experiences and field trips.

FY 2017 Impact: 98% of the formerly homeless and income-challenged students who participated in Project Grow were successfully promoted to the next grade level after the 2016-17 school year.


FOR THOSE STRIVING TO OWN A HOME OF THEIR OWN

SERVICE ENRICHED HOUSING

Our innovative residential program provides safe and affordable housing for 31 low-income families dedicated to financial stability and homeownership. The program’s unique rent structure enables residents to pay well below fair market rent, and the agency places a portion of the rental payment directly into an escrow savings account for each client. In addition, the program manager, a certified housing and financial capability counselor, teaches a 6-hour Financial Fitness and Homeownership Club course open to all agency clients twice a year.

FY 2017 Impact: During the 2017 fiscal year, Service Enriched Housing residents saved a total of $60,639.01 in their escrow accounts. In addition, the residents eliminated a total of $36,595.23 in debt.


FOR THOSE TRYING TO AVOID HOMELESSNESS

HOUSING STABILIZATION PROGRAM

Our homeless prevention program is one of the largest in the county, targeting families with children who have fallen behind on rent or mortgage payments due to a temporary hardship or an unexpected emergency. Short-term financial assistance is provided to help families overcome their immediate housing crisis. Tailored case management services, budgeting assistance, and access to community resources help eliminate barriers to maintaining long-term stable housing.

FY 2017 Impact: 92% of Housing Stabilization Program clients who were on the verge of homelessness at program entry were able to avoid eviction and homelessness for 6 months after the program’s intervention, and 83% avoided eviction and homelessness for a full year after program intervention.

Generous Funders: Gerstner Family Foundation, The Jim Moran Foundation, United Way of Palm Beach County, Cathleen McFarlane Foundation, Inc., Town of Palm Beach United Way, Palm Beach County Financially Assisted Agencies, and The TJX Foundation

FOR THOSE IN OUR WESTERN COMMUNITIES

BRIDGES TO SUCCESS

Adopt-A-Family partners with Families First to house families experiencing homelessness in the underserved western communities of Palm Beach County. This permanent supportive housing program provides 10 units of housing paired with comprehensive case management and an array of support services.

FY 2017 Impact: The Bridges to Success program maintained a 100% occupancy rate during the 2017 fiscal year.

Generous Funders: U.S. Department of Housing and Urban Development, Palm Beach County Financially Assisted Agencies, United Way of Palm Beach County, Bank of America Foundation, and TD Bank Foundation.
DONORS MAKE SUMMER CAMP WISHES COME TRUE

Far too many of our children have never had the common childhood experiences of visiting fun and educational places like a zoo or a museum. The Church of Bethesda-by-the-Sea and an anonymous donor knew that through their philanthropy, they could make many of our Project Grow students’ wishes come to life by providing funds to enrich our summer camp activities. These generous donors and Project Grow partners made it possible for our campers to go to the places they wanted to visit most, many for the very first time.

Where Did They Go?
There were outdoor experiences like the Miami Zoo, Butterfly World, Lion Country Safari, and a fishing trip with Florida Fishing Academy. Their brains were stimulated by the Fort Lauderdale Museum of Discovery and Science, Schoolhouse Children’s Museum and Learning Center, and Wiggly Worms Science Discovery Class. Cultural doors were opened by the Delray Beach Playhouse, Sol Children’s Theater, Spady Cultural Heritage Museum, Cultural Council of the Palm Beaches, and Benzaiten Center for the Arts. And they had just plain fun at Calypso Bay Waterpark, Story Time Soccer, Fun Depot, Greenacres Bowl, Santaluces Pool, Monkey Joe’s, and Skate Zone.

THE LUCK OF THE DRAW: FROM WILD CARD TO SECOND PLACE WIN AT THE GREAT CHARITY CHALLENGE

Adopt-A-Family went from Wild Card #3 during the Great Charity Challenge draw to a second place finish in the 2017 competition, resulting in a prize of $125,000! The talented team of riders competing for AAF, Sydney Shulman, Lilli Hymowitz, and Hannah Patten, were sponsored by the Patten Family. As a bonus, the Ziegler Family Foundation awarded Adopt-A-Family a $5,000 grant in support of our work as a chosen charity through the Grand Prix Society. We are grateful to our riding team and the Patten and Ziegler families!
TOP BID AT AESOP’S TABLES IS NO FABLE

The City of West Palm Beach’s Aesop’s Tables art installation during the summer of 2017 paired talented artists with local nonprofits. The tables, all painted with Aesop’s Fables themes, were on display by the West Palm Beach waterfront all summer, followed by an auction with all proceeds benefiting charity. Renowned local artist Sharon Koskoff’s colorful interpretation of “The Mischievous Dog” for Adopt-A-Family was a hit at the event and fetched the highest bid of the night! Thank you to the generous supporter of the agency who purchased the table, our new friend Sharon for all of her hard work, and the City of West Palm Beach for facilitating this amazing event.

CLIENT MENTAL HEALTH NEEDS ANSWERED THANKS TO QUANTUM FOUNDATION GRANT

The homeless, formerly homeless, and low-income families served by Adopt-A-Family experience disproportionately high rates of mental health issues and trauma, but many do not engage with mental health services due to a lack of transportation, acceptable health coverage, and provider availability. The Quantum Foundation, Palm Beach County’s largest funder in the area of health, answered our request for more resources by providing a 2-year grant to fund a full-time on-site mental health therapist! Thanks to the foundation’s support, the mental health therapist serves at least 25 individuals and families at any given time from all agency programs.

WE ARE RANKED IN THE TOP 1%

Why should donors be confident in choosing Adopt-A-Family? We’re ranked in the top 1% of charities nationwide, Charity Navigator, the largest charity evaluator in America, awarded Adopt-A-Family with a four-star rating for the eleventh consecutive year in 2017, a recognition that has been achieved by only 1% of the 8,000 nonprofits evaluated. Ratings show donors how efficiently a charity will use their support today, how well it has sustained its programs and services over time, and their level of commitment to being accountable and transparent.
In November 2005, Adopt-A-Family lost a dear friend, Wiley Reynolds. Mr. Reynolds was the agency’s first “adopter,” and a founding member of the board of directors. He was largely responsible for Adopt-A-Family’s growth and vision. Following his death, then Board Chair John Castronuovo announced the formation of the Wiley Reynolds Society at the annual meeting to honor Mr. Reynolds’ legacy. The society is comprised of friends of Adopt-A-Family who contribute in excess of $100,000, and share Mr. Reynolds’ passion to positively impact the lives of others. Though he is deeply missed by family and friends, his name will always be associated with generosity, and his legacy will live on through the Wiley Reynolds Society members.

In April 2017, the Society gathered at the Hilton West Palm Beach to celebrate the year’s honorees, Jayne and Tim Donahue. Also recognized was Alice Tarone for her outstanding volunteer service.

We are grateful to our generous event sponsor:

UBS

2017 WILEY REYNOLDS SOCIETY AWARD RECIPIENTS

Jayne & Tim Donahue
Adopt-A-Family proudly recognized Jayne and Tim Donahue for their powerful and meaningful support of our mission. Their generosity and tireless efforts have allowed us to carry out our vision in ways we never thought possible. Their commitment and trust in our organization has allowed us to transform the lives of thousands of Palm Beach County families. We are overwhelmed by their profound devotion and concern for the families we serve.

Alice Tarone
The word “strong” barely begins to describe Alice Tarone. For many years, Mrs. Tarone has been the driving force behind all Adopt-A-Family fundraising efforts. She is one of our angels who unselfishly gives us her time, talent, and resources. Mrs. Tarone is an example of fortitude and grace, and an inspiration to all who know her. Thank you, Alice, for loving and supporting our mission in such a remarkable way.
2016-2017
WILEY REYNOLDS SOCIETY MEMBERS
Mr. & Mrs. Timothy M. Donahue
Mr. & Mrs. William B. Oberlink
Mr. John R. Loomis
Ms. Nancy J. Kyle
Mr. & Mrs. Edward L. Hennessy
Mr. John Scarpa
Mr. & Mrs. Edward J. Edelman
Mr. Jay R. Marcus
Mrs. Sara Jo Kobacker
Ms. Mary Jo Heller
Mr. & Mrs. Ronald E. Parr
Mr. & Mrs. George Michel Jr.
Mr. & Mrs. Thomas Frankel
Mr. & Mrs. James E. Larschan Jr.
Mr. and Mrs. Dale Clift
Mr. & Mrs. Lawrence Silverstein

2016-2017
PRIVATE FOUNDATION MEMBERS
Gerstner Family Foundation
The Celia Lipton Farris & Victor W. Farris Foundation
Lost Tree Village Charitable Foundation
Kresge Foundation
The Mary Alice Fortin Foundation, Inc.
J.M. Rubin Foundation
Lawrence J. and Florence A. De George Charitable Trust
The Fortin Foundation of Florida
The W. Dale Brougher Foundation
The Salah Foundation
The Lattner Family Foundation
Cathleen McFarlane Foundation, Inc.
Palm Beach Community Trust Fund
The Jim Moran Foundation
Lawrence A. Sanders Foundation, Inc.
The Batchelor Foundation, Inc.
The Stone Foundation, Inc.
The Harold and Kate Reed Family Foundation
32ND ANNUAL TREE LIGHTING CELEBRATION ILLUMINATED THE SPIRIT OF HOLIDAY GIVING

Over 225 guests attending Adopt-A-Family’s Tree Lighting Celebration on December 6, 2016 fell immediately into the holiday spirit as they entered Palm Beach’s Sailfish Club, raising $450,000 for the agency’s nine programs. Our celebration would not have been possible without the leadership of chairwomen Holly Maisto and Penny Heller, and the incredible support of our grand benefactors, Linda and Edward Edelman, Nancy J. Kyle and John B. Fraser, and The Edward L. Hennessy Jr. and Ruth S. Hennessy Foundation. We are grateful to all of our generous supporters.

We also thank each and every member of our Tree Lighting Committee, a dedicated and talented group of women who are the true heart and soul of this event.

PATRONS IN SPONSORSHIP

Penny Heller and Holly Maisto

HEARTS WARMED BY SANTA SHOPPE & HOLIDAY ADOPTER PROGRAM

Before our clients arrived at Adopt-A-Family, they may not have been able to experience the joy of giving and receiving during the holidays. Donors make this possible at our Santa Shoppe. Thanks to the generosity of our community, over 250 children received gifts from their wish lists to Santa. Our kids also had the chance to shop on their own for gifts to give their parents and siblings—all donated and free—and then experienced the fun of wrapping their gifts with a little help from our staff and volunteers. A special lunch, face painting, and holiday crafts provided by Literacy AmeriCorps added to the fun and festive spirit.

Our Homeless Resource Center also got in on the fun with a pop-up shop filled with gifts and toys donated by members of the community. Over 50 families accessing services through the Homeless Resource Center shopped for presents and stocking stuffers for their children.

For donors who wanted to fulfill the wishes of an entire family, our Holiday Adopter program gave them that chance. Thanks to the 102 generous individuals and businesses who took part, 140 families received gifts and gift cards for the holidays.
BETTER BALL GOLF TOURNAMENT
A SWINGING SUCCESS
Adopt-A-Family supporters played the prestigious Dye Preserve on May 4, 2017, raising a record $145,000 to benefit Palm Beach County homeless families. Our committee made sure that a good time was had by all, and they never took their eyes off the ball when it came to driving support and sponsorships to make 2017 our best year ever.

2017 Golf Committee: Jeff Preston, Sean Bresnan, Tom Frankel, Frank Bresnan, Joe Carron, Joe LaRocca Jr., Gary Pohrer, Ned Grace, and Matt Constantine.

Our sponsors scored a hole in one when it came to providing their support for this record-breaking year.

WE ARE GRATEFUL TO:
**ADOPT-A-FAMILY**

**STATEMENT OF FINANCIAL POSITION**

**AS OF JUNE 30, 2017**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS:</strong></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,821,855</td>
</tr>
<tr>
<td>Grants and allocations receivable</td>
<td>733,713</td>
</tr>
<tr>
<td>Contributions receivable, net</td>
<td>36,313</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>95,126</td>
</tr>
<tr>
<td>Other current assets</td>
<td>1,370</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td><strong>$2,688,377</strong></td>
</tr>
<tr>
<td>Cash and cash equivalents, non-current</td>
<td>485,410</td>
</tr>
<tr>
<td>Other assets</td>
<td>6,768</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>4,393,632</td>
</tr>
<tr>
<td>Community land trust, net</td>
<td>1,665,765</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$9,239,952</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES &amp; NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT LIABILITIES:</strong></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$62,786</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>225,515</td>
</tr>
<tr>
<td>Refundable advances</td>
<td>125,663</td>
</tr>
<tr>
<td>Current portion of obligation under capital lease</td>
<td>23,305</td>
</tr>
<tr>
<td>Current portion of loan payable</td>
<td>11,084</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td><strong>$448,353</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NON-CURRENT LIABILITIES:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Resident deposits and escrow accounts</td>
<td>137,906</td>
</tr>
<tr>
<td>Obligation under capital lease</td>
<td>38,624</td>
</tr>
<tr>
<td>Loan payable</td>
<td>157,598</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>$782,481</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted:</td>
<td></td>
</tr>
<tr>
<td>Equity in fixed assets</td>
<td>2,531,164</td>
</tr>
<tr>
<td>Equity in community land trust</td>
<td>1,665,765</td>
</tr>
<tr>
<td>Designated for contingencies</td>
<td>280,000</td>
</tr>
<tr>
<td>Undesignated</td>
<td>1,235,192</td>
</tr>
<tr>
<td><strong>Total unrestricted</strong></td>
<td><strong>$5,712,121</strong></td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>2,745,350</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>$8,457,471</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$9,239,952</strong></td>
</tr>
</tbody>
</table>

**REVENUE BY SOURCE**

- **50.3%** Governmental Grants
- **17.7%** Foundations
- **10.4%** Special Events
- **7.6%** United Way Allocations
- **6.8%** Program Fees
- **6.3%** Contributions
- **0.8%** In-Kind Donations
- **0.1%** Other Income
ADOPT-A-FAMILY
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2017

<table>
<thead>
<tr>
<th>SUPPORT &amp; REVENUE</th>
<th>UNRESTRICTED</th>
<th>TEMPORARILY RESTRICTED</th>
<th>TOTALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and Donations:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Governmental grants</td>
<td>$3,417,139</td>
<td>-</td>
<td>$3,417,139</td>
</tr>
<tr>
<td>United Way allocations</td>
<td>320,437</td>
<td>195,500</td>
<td>515,937</td>
</tr>
<tr>
<td>Contributions</td>
<td>1,585,739</td>
<td>43,279</td>
<td>1,629,018</td>
</tr>
<tr>
<td>In-kind donations</td>
<td>51,786</td>
<td>-</td>
<td>51,786</td>
</tr>
<tr>
<td>Total grants and donations</td>
<td>$5,375,101</td>
<td>238,779</td>
<td>$5,613,880</td>
</tr>
<tr>
<td>Special events</td>
<td>705,454</td>
<td>-</td>
<td>705,454</td>
</tr>
<tr>
<td>Rents</td>
<td>452,579</td>
<td>-</td>
<td>452,579</td>
</tr>
<tr>
<td>Grow tuition</td>
<td>11,322</td>
<td>-</td>
<td>11,322</td>
</tr>
<tr>
<td>Other income</td>
<td>4,296</td>
<td>2,075</td>
<td>6,371</td>
</tr>
<tr>
<td>Total support and revenue</td>
<td>$6,548,752</td>
<td>240,854</td>
<td>$6,789,606</td>
</tr>
</tbody>
</table>

Net assets released from restriction | $320,514 | (320,514) | - |

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>5,323,330</td>
<td>-</td>
<td>5,323,330</td>
</tr>
<tr>
<td>General and administrative</td>
<td>478,999</td>
<td>-</td>
<td>478,999</td>
</tr>
<tr>
<td>Fundraising</td>
<td>476,378</td>
<td>-</td>
<td>476,378</td>
</tr>
<tr>
<td>Total expenses</td>
<td>$6,278,707</td>
<td>-</td>
<td>$6,278,707</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>590,559</td>
<td>(79,660)</td>
<td>510,889</td>
</tr>
<tr>
<td>Net assets, beginning of year</td>
<td>$5,121,562</td>
<td>2,825,010</td>
<td>$7,946,572</td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td>$5,712,121</td>
<td>$2,745,350</td>
<td>$8,457,471</td>
</tr>
</tbody>
</table>

EXPENDITURES BY PROGRAM
- 38% Homeless Resource Center
- 13% Housing Stabilization
- 12% Project S.A.F.E.
- 9% Project Grow
- 8% Program Reach
- 6% Service Enriched Housing
- 4% Neighborhood Stabilization Program 2
- 4% Bridges to Success
- 2% Community Land Trust Program
- 2% Mental Health Wellness
- 1% A Place Called Home