

Building homes, communities and hope

Houston Habitat for Humanity®



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Executive Director's Message

In 2019 we continued to focus on resiliency. And not just the resiliency of homes but of families, communities, and our organization. We know that preparing for the future – whatever it may be – must include a focus on our own organizational expansion, so that we can continue to serve those in need even in times of uncertainty.

As we look back there were many partners that propelled Houston Habitat for Humanity toward growth. But our most valued partners are always the families that join with us to become homeowners. Our hardworking families are the faces you see everywhere in Houston. Intergenerational families, refugee families, single mothers, single dads, veterans and seniors taking care of loved ones that were all eager to have a home of their own.

For many the need for stable housing is just one component of survival, many also face employment challenges as well. In response, we started our innovative construction on-the-job training program. This unique offering focuses on teaching residential construction skills to create more skilled construction labor in our city. Our trainees will fill a much-needed void of residential construction workers in our city.

We remain committed to repairing flood damaged homes from Hurricane Harvey. We have moved past the hectic daily turmoil of homeowners in flood ravaged homes without out a decent place to live. We have solutions in place and a system to get through each repair and stabilize homes.

We know now there is a sense of urgency for affordable homes in Houston. And being able to bounce back from disaster or a pandemic means having a stable home before the storm hits. If we can place more individuals and families into secure places to live then Houstonians will be better ready for the challenges ahead.

Allison Hay

Allison Hay,
Executive Director

2019 Houston Habitat by the numbers

FAMILIES

225 families partnered with us

567 signed up to learn more about homeownership

53 families were accepted into the homeownership program

HOMES

195 homes were repaired

16 new homes were built

$1.9MILLION DOLLARS

in mortgage payments were received

MORTGAGE

678 mortgages were serviced

28 homeowners paid off their mortgage

982 donors gave more than $6 million dollars

403 were new donors

3,349 PEOPLE VOLUNTEERED 15,435 HOURS

The top 5 volunteers of 2019

Gustavo Cei

Carl Boerger

Alan Watkins

Paul Zymowski

James Clark

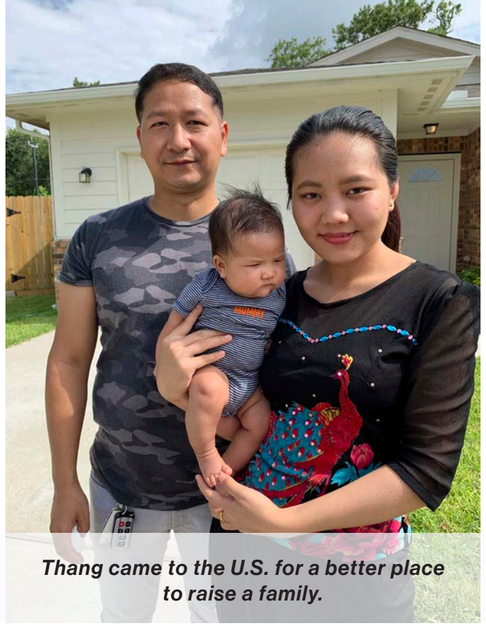
ReStore

407,462 items were sold in the ReStores **contributing $1,005,748** toward Houston Habitat's mission.

Celebrating Our Homeowners



Tamara is a 911 operator that was committed to owning a home.



Thang came to the U.S. for a better place to raise a family.



Lachesca teaches her children if you work hard you can attain a stable, beautiful home.



Mario immigrated to create the American dream for his wife and daughters.



Stephanie was driven to have a secure, efficient home for her growing family.



Deborah worked hard to build wealth for her children's future.



Kunisha rebuilt her future to create security for her son and daughter.



Benjamin and Elizabeth needed an accessible place to put down roots.



Women Build

Each year we are proud to empower women volunteers through construction as they give back to low-income families.





Marvelette Hunter, Mayor's Chief of Staff, kicks-off the event.





With love and sponsorship funds from Lowes, the 2019 Women Build brought women from AIG, elected officials and more. Most of the homebuyers Houston Habitat serves are women looking to create a stable future for their children. Women helping other women is just one of the things that makes this annual event so special.





2019 was the year that Houston Habitat for Humanity relaunched the Veterans Build program. The initiative now focuses on five areas: Building, Volunteering, Employment, Education, and Honoring our Heroes.

The program's centerpiece, a veteran home build, kicked off the new program just before Veterans Day. Steven Hall, Director of Veteran Affairs for the City of Houston, opened the event. He spoke about the need for affordable veteran housing and how volunteerism creates community among veterans.

We could not have reimagined this program without the help of our Veteran's Build sponsors, Boardwalk Pipeline, Briggs, BP America, JP Morgan, and Phillips 66. Texas Roadhouse fed all of the volunteers and enjoyed a build day too. Home Depot finished off the home with beautiful stainless-steel appliances.

The Veterans Build was also an excellent opportunity to connect with veterans from The Mission Continues, NASA, Dow Chemical, and the University of Houston, Student Veterans of America. Service members from the National Guard helped to put the finishing touches on the home.

We look forward to creating more opportunities for veteran homeownership and veteran volunteers next year!

More than 100 sweat equity hours

were banked by veteran volunteers to reduce the sweat equity of 2 veteran homebuyers.

6 Veteran Groups

helped build the 2019 Veteran Home

11% of Houston Habitat's

workforce are Veterans



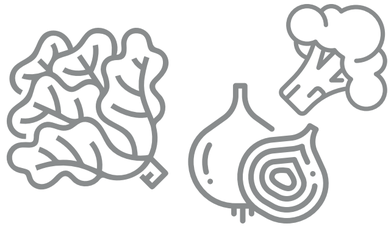








Settegast Community Garden



The first planting included kale, mustard greens, lettuces, fig bushes, onions, broccoli and more.



In 2017 a group of Settegast residents partnered with Houston Habitat and the New Progressive Civic Club to create a community planning committee that would focus on improvements for Settegast. The group worked to develop goals for the partnership. One of these goals was to build a community garden that would address the lack of grocery stores in the area, create a space to gather, build an opportunity to teach gardening and provide an activity for the many seniors in the area.

With design services provided by Lanson B. Jones Landscape Architects and sponsorship dollars from Reliant Energy and Wells Fargo, construction on the garden began in September of 2019.

By mid-October we were ready to celebrate and plant the vegetables. Rice University provided seeds and plants and came out to lend a hand.

As the garden continues to grow, Settegast residents work to build a base of volunteers to tend the garden.

The Recovery Continues

Houston Habitat repaired and restored 195 homes in 2019 improving the lives of families.

While 2019 marked two years since Hurricane Harvey it also meant those still in need of repair to their flood ravaged homes had used every family favor for a place to stay or were living in unhealthy conditions with mold or an unstable house.









Building a Dream Luncheon



Stephen Goldberg, Gaynell Floyd Drexler, and Owen Conflenti.



Daryl Montgomery, Colin Eddington, and Tom De Besse from Wells Fargo

Presenting Sponsor

Chevron



Angela Birch Cox, Majora Carter, and Alison Hay.



Alison Hay and Rev. Harvey Clemons, Jr.

The 2019 Building a Dream luncheon was our best yet! It kicked off the night before with a cocktail reception at our event co-chair's home, Gaynell Floyd Drexler. There we introduced our speaker, Majora Carter, to the many organizations working for affordable housing in Houston. The conversation was stimulating, and it was great for our network to come together.

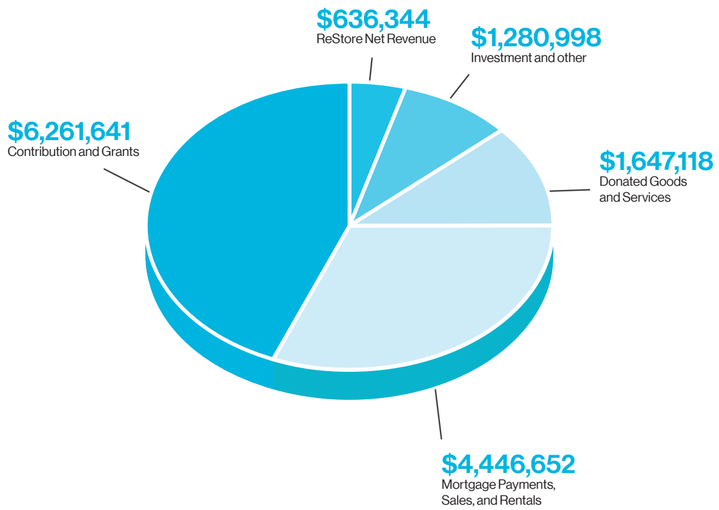
Chevron kindly supported the event as our presenting sponsor allowing us to host more than 320 guests. We proudly honored the great work of Reverend Harvey Clemons, Jr., a great friend of Houston Habitat's founder Carl Umland. Harvey founded Fifth Ward Community Redevelopment Corporation that does transformative work to revitalize and preserve this historic community.

We also recognized the longtime partnership of Wells Fargo, who has been working alongside Houston Habitat since 1999. Over the years, Wells Fargo employees have helped build more than 20 homes and performed more than 12,000 volunteer work hours.

Majora Carter inspired everyone with her work to improve communities in New York. Everyone departed the luncheon with her words on their minds. "Nobody should have to move out of their neighborhood to live in a better one."

Event co-chairs Gaynell Floyd Drexler and Stephen Goldberg helped Houston Habitat raise $154,000.

How do we pay for our programs?



REVENUE AND EXPENSES

LOW-COST HOUSING INCOME

Home sales	$ 2,931,850
Mortgage discount amortization and interest	1,187,257
Rental income	254,224
In-kind contributions of materials	26,999
Other fees	73,321
Total low-cost housing income	**4,473,651**

CONTRIBUTIONS AND OTHER

Contributions	6,133,941
In-kind contributions of inventory	1,620,119
Special events	127,700
Cost of direct donor benefits	(44,923)
Net investment return	1,266,802
Other income	14,196
Total contributions and other	**9,117,835**

RESTORE REVENUES

ReStore sales of inventory	3,670,312
ReStore cost of goods sold	(3,033,968)
Total ReStore revenues, net	636,344
Total revenue, gains and support	**14,227,830**

EXPENSES

Low-cost housing program	12,175,093
ReStore program	1,480,668
Management and general	871,458
Fundraising	753,559
Total expenses	**15,280,778**

ASSETS AND LIABILITIES

ASSETS

Current assets:	
Cash and cash equivalents	$ 14,595,277
Cash held in escrow for taxes and insurance	590,085
Contributions receivable	391,741
Current portion of mortgage loans receivable, net	1,462,842
ReStore inventory	368,068
Investments	45,607
Other assets	223,500
Total current assets	**17,677,120**

LONG-TERM ASSETS

Homes available for sale	1,918,380
Home construction in progress	3,518,860
Lots and land held for development	3,676,022
Long-term portion of mortgage loans receivable, net	10,591,661
Property, plant and equipment, net	1,266,666
Investments designated for endowment	6,622,268
Total assets	**$ 45,270,977**

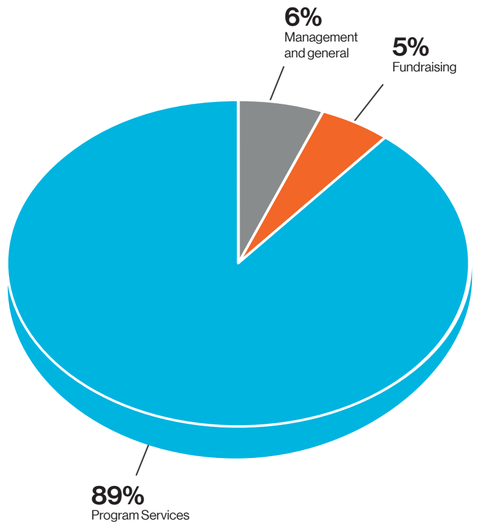
LIABILITIES AND NET ASSETS
CURRENT LIABILITIES

Accounts payable	$71,093
Accrued expenses	424,799
Tithe payable to Habitat for Humanity International	57,000
Escrow for taxes and insurance	590,085
Note payable	
Total current liabilities	**1,142,977**

NET ASSETS

Without donor restrictions	38,117,271
With donor restrictions	6,010,729
Total net assets	44,128,000
Total liabilities and net assets	**$ 45,270,977**

How do we pay for our programs?



2019 Donors

Developer
$100,000+
Chevron
Lowe's Companies, Inc.
Phillips 66 Company
Reliant an NRG Company

Builder
$70,000-$99,999
ConocoPhillips Company
Houston Bar Association
Isla Carroll Turner Friendship Trust
KPRC-TV2
Wells Fargo & Company

Contractor
$35,000-$69,999
Constellation, an Exelon Company
Emerson Automation Solutions
Grace Presbyterian Church
Habitat for Humanity International
Norris Living Trust
The Edward and Helen Oppenheimer Foundation

Carpenter
$15,000 - $34,999
American International Group, Inc.
Berkadia Proprietary Holding LLC
Bloomberg
Boardwalk Pipeline Partners, LP
Briggs Equipment
Calpine Corporation
Certarus USA Ltd
Charles and Melissa Davis Foundation
ENGIE North America
George and Mary Josephine Hamman Foundation
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JPMorgan Chase & Co.
Kayne Anderson Capital Advisors Foundation
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The Anderson Charitable Fund
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Kathleen Tyrrell
University of Houston Habitat for Humanity Chapter
Vaco
Wallis Bank
Warburg Pincus, LLC
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Mackie Wolf Zientz & Mann PC
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Todd Torczon and Maureen Johnson Charitable Fund
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Jeremy J. Zimmerman

Neighbor
$1,000 – $2,499
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Kean | Miller, LLP
Martha Davis Korn
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Bette J. and Phillip A. Leonard
Nicole and Sherman Lewis
Lindler Family Fund
Merrill Lynch
MacIntyre McCulloch & Stanfield, L.L.P
Marcella and Dan Watkins Charitable Fund
Massachusetts Mutual Life Insurance Company
McKim Charitable Fund
The Michael E. and Mary O. Novelli Fund
Manish Misra
Judy Moses
Sharon Abu Muhor
Kelly Musarra
NAIOP Houston
Russell Neuwirth
Christiana Obiaya
Occidental Petroleum Corporation
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Pinnacle Capital
Professional Service Industries, Inc.
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Todd Torczon and Maureen Johnson Charitable Fund
Tommie J. Beck Charitable Fund
Willie D. Williams, Jr.
James & Deanna Willson
Ryan Coel Wooten
Linda and Richard M. Zoll

2019 Donors

Gift In Kind Donors

Good360
Medha K. and Shashank V. Karve
Lanson B. Jones Landscape Architecture
R3 Safety Houston
Rain Water Solutions
Wilson, Cribbs & Goren, LLC

Gift in Kind Donors to the ReStores

Wayfair
Home Depot Interline Brands
HD Supply
Lowe's Companies, Inc.
D&J Sales
M&M Lighting
Power Home Remodeling
Doorscapes
Window World
Circa Lighting
Blinster.com
Flexsteel
Floor & Décor
BAH Willow Creek Manor, LLC
Builders Choice
Blinds.com
Reliant Energy
Gulf and Basco
Cabinet Expressions
Casper
Flooring Systems Inc.
FedEx
Aramco Services Company
K&N Sales
Fracesca's Holdings Corperation
Ace Hardware
ESRI.com
Premier Quality Builders
Target Corporation
Construction and Design
BlueLinx
ERS of Greater Houston
Mission Critial Services
FTK Construction
CCT Global
The Literacy Council

Disaster Relief

$1,000,000+
Qatar Harvey Fund

$100,000 - $999,999
American Red Cross
United Way of Greater Houston

$10,000 - $99,999
Habitat for Humanity International
Houston's First Baptist Church
LISC- Local Initiatives Support Corporation

$2,500 – $9,999
Anonymous
Habitat for Humanity East Bay/ Silicon Valley
Don and Colletta McMillian Foundation

$1,000 - $2,499
Jenny Eapen
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