



River Network

Financial Statements and Other Information
as of and for the Year Ended September 30, 2014 and
Report of Independent Accountants

RIVER NETWORK

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REPORT OF INDEPENDENT ACCOUNTANTS

*The Board of Directors
River Network:*

We have audited the accompanying financial statements of River Network, which comprise the statement of financial position as of September 30, 2014, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of River Network as of September 30, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of functional expenses on page 14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Summarized Comparative Information

We have previously audited River Network's 2013 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated January 6, 2014. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2013 is consistent, in all material respects, with the audited financial statements from which it has been derived.



December 22, 2014

RIVER NETWORK

STATEMENT OF FINANCIAL POSITION BY FUND

SEPTEMBER 30, 2014

(WITH COMPARATIVE AMOUNTS FOR 2013)

	2014			2013
	Unrestricted	Temporarily restricted	Total	
Assets:				
Cash and cash equivalents	\$ 144,541	234,796	379,337	52,332
Accounts receivable	59,404	–	59,404	66,258
Grants and contributions receivable (<i>note 3</i>)	252	215,000	215,252	220,474
Prepaid expenses	67,771	–	67,771	29,555
Other long-term assets (<i>note 4</i>)	5,900	–	5,900	11,336
Investments (<i>note 5</i>)	–	229,240	229,240	357,404
Total assets	\$ 277,868	679,036	956,904	737,359
Liabilities:				
Accounts payable and accrued expenses	25,513	–	25,513	44,913
Grants payable	4,000	–	4,000	18,735
Accrued payroll and related expenses	49,299	–	49,299	23,626
Deferred rent charges (<i>note 10</i>)	14,486	–	14,486	21,413
Total liabilities	93,298	–	93,298	108,687
Net assets:				
Unrestricted	184,570	–	184,570	107,887
Temporarily restricted (<i>note 7</i>)	–	679,036	679,036	520,785
Total net assets	184,570	679,036	863,606	628,672
Commitments and contingencies (<i>notes 6, 10, 11, and 12</i>)				
Total liabilities and net assets	\$ 277,868	679,036	956,904	737,359

See accompanying notes to financial statements.

RIVER NETWORK

STATEMENT OF ACTIVITIES

YEAR ENDED SEPTEMBER 30, 2014
(WITH COMPARATIVE TOTALS FOR 2013)

	2014			2013
	Unrestricted	Temporarily restricted	Total	
Revenues, gains, and other support:				
Foundation grants and contributions	\$ 76,002	701,000	777,002	609,730
Corporate grants and contributions	155,237	291,500	446,737	264,799
Individual and Board contributions	213,267	–	213,267	177,159
Government grants	174,312	–	174,312	530,848
In-kind contributions	17,025	–	17,025	10,100
Annual River Rally registration fees and sales	323,548	–	323,548	190,360
Partner fees	71,397	–	71,397	77,073
Fees for services	274,910	–	274,910	73,353
Interest income	3,209	–	3,209	6,092
Net appreciation in the fair value of investments	42,165	–	42,165	19,345
Other	30,149	–	30,149	5,764
Total revenues and gains	1,381,221	992,500	2,373,721	1,964,623
Net assets released from restriction (<i>note 8</i>)	834,249	(834,249)	–	–
Total revenues, gains, and other support	2,215,470	158,251	2,373,721	1,964,623
Expenses (<i>note 9</i>):				
Program services	1,637,359	–	1,637,359	1,708,391
Supporting services:				
Management and general	268,030	–	268,030	183,906
Fundraising	233,398	–	233,398	249,070
Total supporting services	501,428	–	501,428	432,976
Total expenses	2,138,787	–	2,138,787	2,141,367
Increase (decrease) in net assets	76,683	158,251	234,934	(176,744)
Net assets at beginning of year	107,887	520,785	628,672	805,416
Net assets at end of year	\$ 184,570	679,036	863,606	628,672

See accompanying notes to financial statements.

RIVER NETWORK

STATEMENT OF CASH FLOWS

YEAR ENDED SEPTEMBER 30, 2014
(WITH COMPARATIVE TOTALS FOR 2013)

	2014	2013
Cash flows from operating activities:		
Cash received from contributors, grantors, contractors, and others	\$ 2,323,398	2,109,548
Cash received from interest	3,209	6,092
Cash paid to suppliers, employees, and others	(2,169,931)	(2,174,788)
Net cash provided by (used in) operating activities	156,676	(59,148)
Cash flows from investing activities:		
Proceeds from the sale of investments	279,000	138,028
Purchases of investments	(108,671)	(31,557)
Net cash provided by investing activities	170,329	106,471
Net increase in cash and cash equivalents	327,005	47,323
Cash and cash equivalents at beginning of year	52,332	5,009
Cash and cash equivalents at end of year	\$ 379,337	52,332

See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED SEPTEMBER 30, 2014

1. Organization

River Network envisions a future of clean and ample water for people and nature, where local caretakers are well-equipped, effective and courageous champions for our rivers. Their mission directly supports this vision: River Network's mission is to empower and unite people and communities to protect and restore rivers and other waters that sustain all life.

River Network has offices in Portland, Oregon and Boulder, Colorado, as well as staff in field locations including Maryland, North Carolina, Ohio, and Utah.

Over the past 26 years, River Network has accomplished its mission by investing in local efforts and helping advance impact at more significant scales (system, state, regional, national). River Network has worked with groups and individuals in every state and every region of the U.S. and beyond. It provides one-on-one mentoring and consulting, virtual trainings, and conferences to strengthen local efforts; convenes groups for greater impact; and increases the transfer of practical water management solutions. Over 2,000 organizations and 10,000 individuals are part of its community.

The fiscal year 2014's efforts focused primarily on work that related to the past strategic plan. Ninety percent of efforts were in the first two programs, plus River Network's signature annual event, River Rally:

- River Leaders Program
- River and Habitat Program
- Water and Energy Program
- River Health Program

During the year ended September 30, 2014, River Network began a transition from its previous goals to a streamlined set of strategies that build from our strengths and work to date:

- Strengthen coalitions, organizations and leaders: Ensure that new and existing leaders, organizations and coalitions are strong, effective, sustainable, results-oriented, and equipped to make the greatest impact on our rivers and other waters in a rapidly changing world.
- Promote clean water solutions and innovations: Improve local caretaker understanding of the causes of water quality decline, advance policies and restoration practices that can turn this situation around and sustain improvement over the long term, and foster opportunities for expanded impact through collaboration.
- Advance water supply security and sustainability: Grow local caretaker familiarity with the challenges and opportunities associated with securing an ample supply of water for healthy rivers and communities; craft solutions that both satisfy human needs and sustain ecosystem functionality; and foster expanded impact through collaboration.

The three strategies above – Strong Champions, Clean Water, and Ample Water – will inform River Network's work moving forward. From the themes of River Rally, the structure and content of its newsletter, their direct assistance and awards programs, and the design and function of their new website and online forums, these three topics will have a recurring and integrated presence.

Additionally, the organizational structure was assessed and restructured around these functions: Finance and operations, fundraising and communications, science and policy, leadership development, and community engagement. Staff are part of smaller teams that relate to these functions, but work in a dynamic manner to fulfill the strategies above.

2. Summary of Significant Accounting Policies

The significant accounting policies followed by River Network are described below to enhance the usefulness of the financial statements to the reader.

Basis of Accounting – The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles and the principles of fund accounting. Fund accounting is the procedure by which resources for various purposes are classified for accounting purposes in accordance with activities or objectives specified by donors.

Basis of Presentation – River Network has adopted the provisions of Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) No. 958-605, *Revenue Recognition*, and FASB ASC No. 958-205, *Presentation of Financial Statements*. Under these provisions, net assets and all balances and transactions are presented based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of River Network and changes therein are classified and reported as follows:

- *Unrestricted net assets* – Net assets not subject to donor-imposed stipulations.
- *Temporarily restricted net assets* – Net assets subject to donor-imposed stipulations that will be met either by actions of River Network and/or the passage of time.

Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

Use of Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. In the opinion of management, such differences, if any, would not be significant.

Contributions – Contributions, which include unconditional promises to give (pledges), are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Pledges are reported net of an allowance for uncollectible amounts. The allowance is provided based upon management’s judgment, including such factors as prior collection history, type of contribution, and nature of fund-raising activity. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

In-Kind Contributions – River Network reports as revenue the fair value of contributed services received where the services require specialized skills, are provided by individuals possessing these skills, and represent services that would have been purchased had they not been donated. In-kind contributions of land, equipment, and other materials are recorded where there is an objective basis upon which to value these contributions and where the contributions are an essential part of River Network’s activities. During the year ended September 30, 2014, River Network recorded \$3,000 in contributed advertising and \$14,025 in free use of facilities.

Cash Equivalents – For purposes of the financial statements, River Network considers all liquid investments having initial maturities of three months or less to be cash equivalents.

Investments – Investments are carried at fair value. Net appreciation (decline) in the fair value of investments, which consists of the realized gains or losses and the unrealized appreciation (decline) of those investments, is reported in the statement of activities. Interest income is accrued as earned, and reported net of investment advisory fees totaling \$3,735 for the year ended September 30, 2014. Security transactions are recorded on a trade date basis.

River Network has some exposure to investment risks, including interest rate, market, and credit risks for both marketable and non-marketable securities. Due to the level of risk exposure, it is possible that near-term valuation changes for investment securities may occur to an extent that could materially affect the amounts reported in the accompanying financial statements.

Capital Assets and Depreciation – Generally, furniture and equipment in excess of \$5,000 are capitalized, and reported at cost when purchased and initially at fair value when acquired by gift. Depreciation is provided on a straight-line basis over the estimated useful lives of the respective assets, which is generally five years.

Revenue Recognition – All grants and contributions are considered available for unrestricted use unless specifically restricted by the donor. Service revenues are recognized at the time services are provided and the revenues are earned. Partner fees are considered equivalent to unrestricted contributions and are recognized as revenue when received.

Grants Awarded – Grants are accrued when awarded by River Network and unconditional. Grants are provided from available resources and in accordance with restrictions imposed by donors.

Concentrations of Credit Risk – The organization's financial instruments consist primarily of cash equivalents, money market funds, mutual funds, equity securities, and fixed income securities, which may subject the organization to concentrations of credit risk as, from time to time, for example, cash balances may exceed amounts insured by the Federal Deposit Insurance Corporation ("FDIC"). In addition, the market value of securities is dependent on the ability of the issuer to honor its contractual commitments, and the investments are subject to changes in market values.

All checking and savings accounts, money market deposit accounts, and certificates of deposit are insured by the FDIC for up to \$250,000 for each depositor, for each insured bank, for each account ownership category.

Certain receivables may also, from time to time, subject the organization to concentrations of credit risk. To minimize its exposure to significant losses from customer or donor insolvencies, the organization's management evaluates the financial condition of its customers and donors, and monitors concentrations of credit risk arising from similar geographic regions, activities, or economic characteristics. When necessary, receivables are reported net of an allowance for uncollectible accounts.

Income Taxes – River Network is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and comparable state law. In addition, River Network has been recognized as a public charity under Sections 170(b)(1)(a)(vi) and 509(a)(1) of the Internal Revenue Code. For tax purposes, River Network's open audit periods are for the years ended September 30, 2011 through 2013.

River Network has adopted the recognition requirements for uncertain income tax positions as required by FASB ASC No. 740-10, *Income Taxes*. Under this standard, income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities

Subsequent Events – As required by FASB ASC No. 855, *Subsequent Events*, subsequent events have been evaluated by management through December 22, 2014, which is the date the financial statements were available to be issued.

Summarized Financial Information for 2013 – The accompanying financial information as of and for the year ended September 30, 2013 is presented for comparative purposes only and is not intended to represent a complete financial statement presentation.

Other Significant Accounting Policies – Other significant accounting policies are set forth in the financial statements and the following notes.

3. Grants and Contributions Receivable

Grants and contributions receivable at September 30, 2014 consist of unconditional promises totaling \$215,252, expected to be collected in less than one year.

In addition, at September 30, 2014 River Network had access to an additional \$74,639 in government grants, the receipt of which was conditioned upon the incurrence of allowable costs, as follows:

South Valley Water Reclamation Facility	\$ 45,737
USDI/National Park Service	23,412
USDA/Forest Service	5,490
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	\$ 74,639

These grant revenues have not been included in the accompanying financial statements because the associated conditions had not been satisfied as of September 30, 2014.

4. Other Long-Term Assets

Other long-term assets at September 30, 2014 total \$5,900 and consist of a single parcel of land located in Skagit County, Washington, which is held for sale. The asset is carried at its fair value on the date of donation.

5. Investments

The following is a summary of investments held at September 30, 2014:

Domestic equity securities	\$ 148,862
Corporate bonds	42,038
International equity index funds	4,156
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	195,056
Money market funds	34,184
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	\$ 229,240

Investment performance for all accounts managed under investment agreements are reviewed periodically by River Network's finance committee and Board of Directors.

6. Line of Credit

River Network maintains a line of credit secured by all business assets for up to a total of \$75,000, bearing interest at 4.75%. At September 30, 2014, no balance was outstanding under this agreement.

7. Restrictions and Limitations on Net Asset Balances

Temporarily restricted net assets at September 30, 2014 represent grants, contributions, and other unexpended revenues and gains restricted by donors for the following:

Habitat Mobilization/organizational development	\$ 362,700
River Rescue Fund	218,281
Community engagement	30,000
	<hr/>
	68,055
	<hr/>
	\$ 679,036

8. Net Assets Released from Restrictions

During the year ended September 30, 2014, River Network incurred \$834,249 in expenses in satisfaction of the restricted purposes specified by donors, or otherwise satisfied the restrictions by the occurrence of other events. Accordingly, a corresponding amount is reported as a reclassification from temporarily restricted net assets to unrestricted net assets in the accompanying financial statements.

9. Expenses

The costs of providing the various programs and other activities of River Network have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

10. Operating Leases

River Network leases certain office space under a noncancellable operating lease expiring in November of 2017. At September 30, 2014, the approximate future minimum lease commitments were as follows:

<i>Years ending September 30,</i>	
2015	\$ 57,730
2016	59,466
2017	61,246
Thereafter	10,258
	<hr/>
	\$ 188,700

Certain rental charges for office space were discounted during the initial months of the lease arrangement. Therefore, in accordance with generally accepted accounting principles, rent expense is recognized on a straight-line basis over the full lease period, with the difference between the rent expense and the actual rental payments reported as deferred rent charges in the statement of financial position. This amount totaled \$14,486 at September 30, 2014.

Rent expense for the year ended September 30, 2014 totaled \$70,073, including \$14,025 in the free use of facilities.

Subsequent Events

Subsequent to year-end, the organization entered into an early lease termination agreement. As consideration for the right to terminate the lease as of December 31, 2014, the organization agreed to pay the landlord a sum of \$14,792, in three monthly payments, starting on January 1, 2015, and to forgo its security deposit in the amount totaling \$5,129.

Finally, in December of 2014, the organization entered into a new office space lease agreement. The lease begins on January 1, 2015 and terminates on December 31, 2017. Future commitments associated with this lease are as follows:

<i>Years ending September 30,</i>	
2015	\$ 25,250
2016	34,356
2017	35,364
2018	8,904
	<hr/>
	\$ 103,874

11. Retirement Plan

River Network provides all employees with a qualified profit-sharing retirement plan, as described under Section 401(k) of the Internal Revenue Code. Employees who are over 21 years of age qualify to participate in the plan. Employees may elect to make voluntary contributions to the plan on a pre-tax basis, up to the limits allowed by law, from the first day of the month following employment. During the year ended September 30, 2014, River Network made a discretionary contribution equal to 2.0% of the total annual compensation of each employee. Employees select from several investment options. Contributions to the plan from both employees and River Network vest as accrued. River Network contributed \$16,616 to the plan during the year ended September 30, 2014.

12. Contingencies

Amounts received or receivable under governmental contracts are subject to audit and adjustment by the contracting agencies. Any expenditures or claims disallowed as a result of such audits would become a liability of River Network's general operating funds. In the opinion of River Network's management, any adjustments that might result from such audits would not be material to River Network's overall financial statements.

13. Fair Value Measurements

The accompanying financial statements report River Network's investments at fair value. These assets have been classified, for disclosure purposes, based on a hierarchy defined by FASB ASC No. 820, *Fair Value Measurements and Disclosures*. This hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3).

At September 30, 2014, River Network's financial assets that are reported at fair value on a recurring basis consist of investments totaling \$195,056 (see note 5), which are measured at fair value on a recurring basis using quoted prices for identical assets (i.e., Level 1).

14. Statement of Cash Flow Reconciliation

The following presents a reconciliation of the increase in net assets (as reported on the statement of activities) to net cash provided by operating activities (as reported on the statement of cash flows):

Increase in net assets	\$ 234,934
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<i>Adjustments to reconcile increase in net assets to net cash provided by operating activities:</i>	
Net appreciation in the fair value of investments	(42,165)
<i>Net changes in:</i>	
Accounts receivable	6,854
Grants and contributions receivable	5,222
Prepaid expenses	(38,216)
Other long term assets	5,436
Accounts payable and accrued expenses	(19,400)
Grants payable	(14,735)
Accrued payroll and related expenses	25,673
Deferred rent charges	(6,927)
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Total adjustments	(78,258)
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Net cash provided by operating activities	\$ 156,676
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RIVER NETWORK

SCHEDULE OF FUNCTIONAL EXPENSES

YEAR ENDED SEPTEMBER 30, 2014
(WITH COMPARATIVE TOTALS FOR 2013)

	2014				Total	Total	2013
	Program services	Management and general	Fundraising	Supporting services			
Payroll	\$ 603,487	88,889	150,222	239,111	842,598	883,491	
Payroll taxes and benefits	152,574	21,641	38,644	60,285	212,859	231,415	
Grants	100,490	—	—	—	100,490	181,764	
Professional services	144,910	87,483	11,079	98,562	243,472	246,973	
River Rally and other events expenses	371,467	739	7	746	372,213	224,257	
Printing and publications	24,226	2,166	2,953	5,119	29,345	35,787	
Travel	49,068	4,773	2,383	7,156	56,224	81,483	
Dues and subscriptions	6,761	—	2,577	2,577	9,338	15,611	
Telephone	16,406	2,786	2,988	5,774	22,180	24,184	
Occupancy	40,912	13,413	14,452	27,865	68,777	55,006	
Supplies and equipment	4,536	1,140	777	1,917	6,453	11,758	
Postage and shipping	11,918	688	2,394	3,082	15,000	14,880	
Program materials	99,302	—	665	665	99,967	100,400	
Bank fees	—	20,782	—	20,782	20,782	11,749	
Insurance	6,529	2,386	1,312	3,698	10,227	6,685	
Training costs	4,283	470	163	633	4,916	6,119	
Other	490	20,674	2,782	23,456	23,946	9,805	
Total expenses	\$ 1,637,359	268,030	233,398	501,428	2,138,787	2,141,367	

GOVERNING BOARD AND MANAGEMENT

Board of Directors

Lynn Broaddus, *Chair*
*Broadview Collaborative, Inc.**
Wauwatosa, Wisconsin

Christopher (Chris) N. Brown,
Vice Chair
Retired
Washington, D.C.

Bava Wadhwa, *Secretary*
*Global Environment Facility **
Washington, D.C.

Robert Zimmerman, *Treasurer*
Charles River Watershed
*Association **
Weston, Massachusetts

Hilary Arens
*Utah Division of Water Quality **
Salt Lake City, Utah

Mary Ann Dickinson
*Alliance for Water Efficiency **
Chicago, Illinois

Suzi Wilkins Berl
Retired Consultant
Asheville, North Carolina

Barbara Horn
*Colorado Division of Wildlife **
Durango, Colorado

Gary Collins
*State of Wyoming **
Laramie, Wyoming

Tommy Latousek
*Joshua & Co **
Aspen, Colorado

Leslie Lowe
*Rockefeller Family Fund **
New Orleans, Louisiana

Jon Radtke
*Coca-Cola Company **
Atlanta, Georgia

Brian Richter
*The Nature Conservancy **
Charlottesville, Virginia

Nicole Silk
*River Network **
Nederland, Colorado

Paul Sloan
*Cumberland River Compact **
Nashville, Tennessee

Beth Stewart
*Cahaba River Society **
Birmingham, Alabama

Greer Tidwell
*Bridgestone Americas **
Nashville, Tennessee

Rebecca Wodder
Consultant
Fairfax Station, Virginia

Management

Nicole Silk
President

* Company, organization, or agency affiliation listed for identification purposes only.

RIVER NETWORK

INQUIRIES AND OTHER INFORMATION

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