



**LIVE UNITED**



United Way of Skagit County

**2015-2016 ANNUAL REPORT**

# Frankie *the* Fire Engine



*“Playing is a child’s work.”*

*“Children learn through play...and that learning shapes their future.”*

Successful workers and community leaders need imagination, curiosity, and a willingness to try new things. Frankie the Fire Engine lights the fire of learning in young children.

Donated by the City of Burlington, Frankie brings books and games carefully designed to help children gain literacy, math, and cognitive skills. Frankie is owned and operated by the Children’s Museum of Skagit County and supported by United Way donors. While children play, a specialist in early childhood development teaches parents and caregivers easy ways to replicate the learning games at home.



# President Bill Aslett and Executive Director Debra Lancaster

## UNITED WAY STAFF

**Debra Lancaster**  
Executive Director

**Lynne Blanford**  
Finance Manager

**Philip Prud'homme**  
Resource Development Manager

**Spencer Pope**  
Communications Coordinator

**Jessica Macchi**  
Office Coordinator

Skagit County. We treasure this beautiful place. We value the family, friends, and neighbors that live and work here. It is YOU, our Donors, who have worked together to create and sustain the common good for us all. When you partner with United Way, we amplify your voice and make your dollar go further. When we join as one, we create solutions that benefit us all.

Now more than ever, business leaders, policymakers, community leaders, nonprofits, and individuals are collaborating to affect change on a scale that no single organization can achieve on its own. United Way of Skagit County made the decision

to fund only nonprofit organizations that work together. We can accomplish more by sharing best practices and leveraging resources rather than duplicating services. Giving to United Way is a wise business decision – and the best choice for a caring individual.

What binds us together is a powerful sense of belonging to each other, to our mission, and to the communities we serve. This is what United Way is all about: the notion that we are greater than the sum of our parts, and that we all reap the rewards of the change we create together. In the pages of this report and on our website, you will see examples of the common good in action.

## BOARD OF DIRECTORS

**Bill Aslett**  
Sanofi / City of Burlington

**Phil Brockman**  
Sedro Woolley School District

**Ann Caldwell**  
US Bank

**Ken Dahlstedt**  
Skagit County

**Connie Davis**  
Skagit Regional Health

**Deb Davis Bundy**  
Skagit Publishing

**Annie Di Meo**  
KAPS/KBRC Radio

**Marie Erbstoesz**  
Retired Health Care Planning  
& Administration

**Cory Ertel**  
Shell Puget Sound Refinery

**Lisa Janicki**  
Skagit County

**Jennifer Johnson**  
Skagit County

**Sue Krienen**  
Shell Oil Products-US

**Maureen Lama**  
PROforma Creative Printing  
Solutions

**Jennifer Larson**  
Mount Vernon School District

**Andrea Martin**  
Opus Bank

**Darlene Mindrum**  
Think Solutions

**Lynn Murphy**  
Puget Sound Energy

**Kevin Paul**  
Swinomish Indian Tribe

**Kari Ranten**  
Skagit Regional Health

**Greg Reed**  
Greg Reed Consulting

**Kyle Reep**  
D. A. Davidson & Company

**Will Reichardt**  
Skagit County

**Yadira Rosales**  
Skagit Valley College

**James Tangaro**  
Tesoro Refining and  
Marketing Company

**Les Tokarchuk**  
Retired RV Specialist

**Carla Tucker**  
Skagit Bank

**Tiffany Umland**  
Cascade Natural Gas

**George Welch**  
Shell Puget Sound Refinery  
& USW 12-591



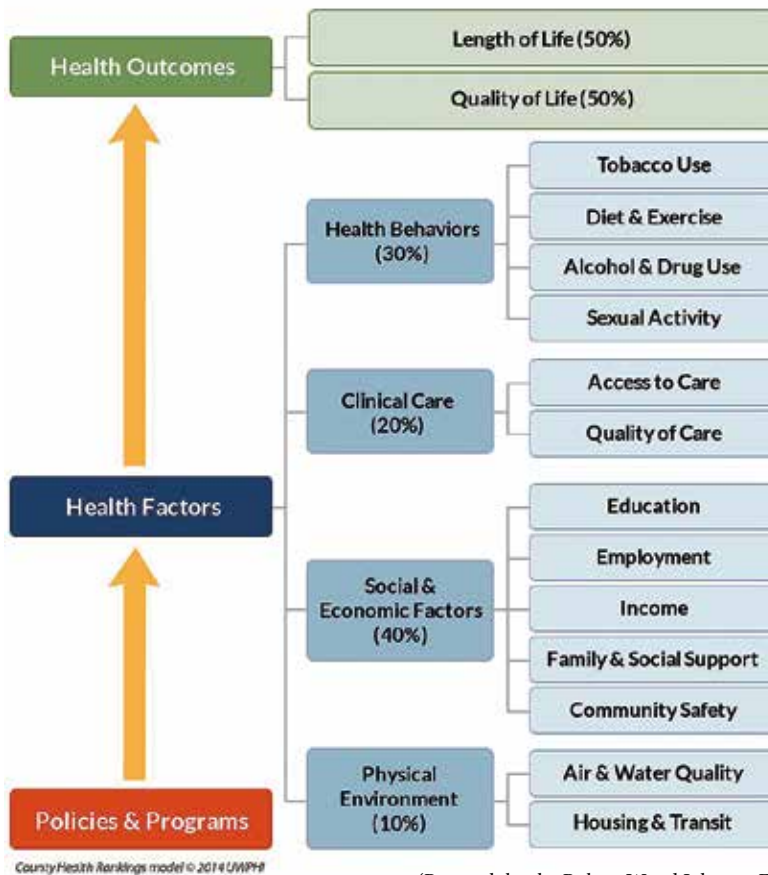
## Remembering a Community Champion

**Terry Belcoe - 1956-2016**  
North Coast Credit Union

# Using Social Determinants of Health Data to Improve Health in Our Community

In 2015, the Skagit Board of Health determined, “there is an urgent need for a coordinated approach with healthcare providers, jurisdictions, and advocates of community health to develop a county-wide plan that identifies strategies to meet population health needs.” Under advisement of the expert leadership team that makes up the

Population Health Trust, the Skagit Board of Health utilizes these recommendations to strengthen public awareness about wellbeing and to build partnerships that mobilize people to work together toward a healthy and sustainable future.



(Research by the Robert Wood Johnson Foundation)



Health starts where we live, learn, work and play. Only 20% of our health relies on clinical care. The other 80% of our health depends on where we live, our choices of food and exercise, our decision to use drugs, alcohol or tobacco, and our education, income and family support.

United Way funds tools and training that help:

- Childcare providers teach toddlers
- Young teens chose apples rather than cookies
- Disabled adults get jobs and self-respect

# ACCOUNTABILITY and TRANSPARENCY



## VOLUNTEER-LED ORGANIZATIONAL SELF-ASSESSMENT

Every three years, United Way of Skagit County evaluates organizational performance by conducting a volunteer-led self-assessment. The most recent assessment was conducted in 2015.



## TRANSPARENCY

All supporters, partners, and community leaders have access to United Way of Skagit County documents on our website at [unitedwayskagit.org](http://unitedwayskagit.org), including:

- Annual audited financials
- IRS tax return
- Annual Report
- Board of Directors roster
- Staff roster

### SUPPORT & REVENUE

**69%**  
Community Fund

**21%**  
Donor Directed Funds

**1%**  
Restricted Grants

**2%**  
Other

**5%**  
In-Kind Contributions

**2%**  
Sponsorships

### EXPENSES

**62%**  
Programs

**21%**  
Donor Directed Funds

**17%**  
Supporting Services

## ACCOUNTABILITY CHECKLIST

### YES

- ✓ Does the United Way of Skagit County have an active Board of Directors comprised of citizen leaders that meets regularly?
- ✓ Does the Board of Directors review and approve the annual budget and quarterly financial statements?
- ✓ Does the United Way of Skagit County have a Finance Committee?
- ✓ Does the Board of Directors review and approve the annual independent audit report, as well as the auditor's management letter comments?
- ✓ Does United Way of Skagit County have ethics and conflict of interest policies?
- ✓ Does United Way of Skagit County have a diversity policy?
- ✓ Does United Way of Skagit County have a "whistleblower" policy?
- ✓ Is the CEO's performance and compensation reviewed and approved?
- ✓ Does United Way of Skagit County prohibit providing donor information to third parties?

## 2015-16 FINANCIAL REPORT

Assets	\$1,662,573
Liabilities	\$258,493
<b>Net Assets</b>	<b>\$1,404,080</b>

### Support & Revenue

Community Fund	\$854,487
Donor Directed Funds	\$254,842
Restricted Grants	\$20,000
Sponsorships	\$14,500
In-Kind Contributions	\$67,122
Other	\$20,776
Less Uncollectible Pledges	(\$54,827)
<b>Total</b>	<b>\$1,176,900</b>

### Expenses

Supporting Services	\$207,964
Donor Directed Funds	\$254,842
Programs	\$756,483
<b>Total</b>	<b>\$1,219,289</b>



# WORKPLACE CAMPAIGNS

Partners and individual donors create a healthier and brighter future for all in Skagit County.



## Anacortes School District\*

Bank of America  
Best Buy  
Boeing ECF  
Boys and Girls Clubs of Skagit County  
Brigid Collins Family Support Center

## Burlington-Edison School District\*

Car Toys  
Cargill  
Cascade Natural Gas Corp.  
Chinook  
City of Anacortes  
City of Burlington  
City of Mount Vernon  
City of Sedro-Woolley  
Columbia Bank

Comcast Cable  
Commonwealth Associates, Inc.  
Community Action of Skagit County  
Concrete School District  
Conway School District  
Costco Wholesale  
Domestic Violence & Sexual Assault Services  
Draper Valley Farms  
FedEx  
Foundation of District 304  
Fred Meyer  
Goodwill  
Habitat for Humanity  
Heritage Bank  
Ideas for Living, WSU Extension  
jcpenney  
KeyBank

Macy's  
**Mount Vernon School District\***  
North Coast Credit Union  
Northwest Clean Air Agency  
Northwest Educational Service District 189  
Northwest Youth Services  
PACCAR Inc  
Peace Health  
Peoples Bank  
Port of Skagit County  
Public Utility District #1  
**Puget Sound Energy\***  
Regence BlueShield  
Savi Bank  
Secret Harbor  
**Sedro-Woolley School District\***  
**Shell Puget Sound Refinery\***  
**Skagit Bank\***

**Skagit County\***  
Skagit Farmers Supply  
Skagit Publishing  
**Skagit Regional Health\***  
SPARC  
Target  
**Tesoro Refining & Marketing Co.\***  
United General District 304  
UPS  
**US Bank\***  
Volunteers of America WW  
Walmart  
**Washington Federal\***  
Wells Fargo Bank  
YMCA, Skagit Valley Family  
Youthnet

### \* Pacesetters

\*\* Workplace campaigns include all designations made by employees as part of United Way fundraising efforts regardless of nonprofit recipient

## Corporate Gifts

\$40,000 +

Shell Foundation  
Tesoro Foundation  
The Boeing Company

\$10,000 - \$39,999

Draper Valley Farms  
PACCAR Foundation  
Puget Sound Energy Foundation  
Skagit Bank

\$1,000 - \$9,999

Cargill  
Costco Wholesale  
JH Kelly, LLC  
North Coast Credit Union-  
Mount Vernon  
Peoples Bank  
PROforma Creative Printing  
Solutions  
Regence BlueShield

Sanofi US  
Skagit Farmers Supply  
Target  
UPS  
US Bank Foundation  
USW Local 12-591  
Washington Federal  
Williams Companies Fund  
Williams Gas Pipeline

\$500 - \$999

Cascade Dental  
FedEx  
KeyBank Foundation  
Macy's  
National Frozen Foods  
Skagit County Sheriff's  
Benevolent Assoc.  
Stowes  
Walmart

## In-Kind Donations & Sponsorships

\$10,000 - \$30,000

BECU  
KAPS/KBRC  
United Way Worldwide

\$1,000 - \$9,999

BNSF Railway  
Cascade Natural Gas Corp.  
Dreamchasers RV

Padgett & Padgett, PLLC  
SaviBank  
Shell Puget Sound Refinery  
Skagit Publishing  
Swinomish Casino & Lodge  
Tesoro Refining & Marketing Co.

\$500 - \$999

Bellingham Promotional  
Products  
Columbia Bank  
North Coast Credit Union  
Skagit Bank  
State Farm  
US Bank

# INDIVIDUAL LEADERSHIP GIFTS

## Tocqueville

\$10,000 +

Dr. Carl Berliner  
Claude Blackburn & Family  
Susan Krienen  
Anonymous

## Bald Eagle

\$7,500 - \$9,999

Guy Masters

## Red-Tailed Hawk

\$5,000 - \$7,499

Ann Caldwell

Debra & Doug Lancaster  
James & Michele Tangaro  
Shirley Yap

## Peregrine Falcon

\$2,500 - \$4,999

Cheryl R. Bishop

Lea & Gregg Davidson  
Julie Elsbree  
Mike & Lisa Janicki  
Ken & Susan Johnson  
Mike & Mary Killien  
Burton Newbry  
Richard Moldenhauer  
Daniel Peek  
Mark & Cecilia Spahr  
Kelly Tuohig & Ken Codlin  
George Welch  
Anonymous

## Trumpeter Swan

\$1,000 - \$2,499

Angela Bedlington

Mark Asmundson  
Terry Belcoe  
Erin Charles & Lennart Bentsen  
Kevin & Deana Bingham  
Patrice Blakeway  
John Blankenship  
Dr. Patti & Michael Brettell  
Douglas Bruland  
Betty Burton

Jody Carlisle

Jerry Carr  
Brian Carroll  
Dr. Robert Coffey & Dr. Deborah North  
Sean & Brenda Cornett  
Michael Daou  
Deb Davis Bundy  
John & Marie Erbstoesz  
Robert Gruber  
Mark D. Hansen  
Steve & Trish Henery  
Therese Holm  
Rich & Betsy Humphrey  
Rob Huntley  
Diane Kaplan  
Bryanna Kessler  
Dreabon & Dustin Knowles  
Will & Jennifer Larson  
Kirk Loy  
Joseph Luciano  
Daniel Mahar  
Andrea & Terry Martin  
McCammant Family  
Anita & Charles McCarthy  
Christina McGee  
Ron McHenry  
Kyle McNair  
William Mercer  
Irene Millay  
Elizabeth Morgan  
Richard Morrison  
Anne Marie Morse  
Christopher Neblett  
Tara Dowd & Steve Nelson  
Greg Peck  
Spencer Pridgen  
Tim Quiggle  
William & Wendy Rabel  
Kari & Steve Ranten  
Richard & Nancy Robblee  
Herbert Rubin  
Kim Sanford  
Sigrid Schumacher  
Diane Smith  
Dr. Robb & Carrie Stewart  
Kevin & Ann Tate  
William & Krista Thomas

Les & Marcia Tokarchuk

Tom & Tiffany Urland  
Brian Webster  
Mark & Julie Wenzel  
John & Allison White  
Stephen Williams  
Susan Wilson & Eric Hall  
Donald Wolf  
Jeffrey Zeiger  
Anonymous (10)

## Blue Heron

\$750 - \$999

Jim & Debbie Allen

Charlie & Leanna Anderson  
Lynne & Joe Blanford  
Mark Boger  
Brian Bressler  
Phil & Tamera Brockman  
Jim & Carol Browder  
John H. Carr  
Sandy & Mary Carter  
Ken & Flo Dahlstedt  
Alan & Yaneth Daniels  
Ian & Theresa Faley  
Clifford Finkbohner  
Mark Fischer  
Jeff & Diana Holmes  
Dr. Jerry Jenkins  
Barbara Leander  
James Lowe  
John & Ruth McDermott  
Darlene Mindrum & Roger Kelley  
Kenneth Patnode  
Sharon Pawlowicz  
Philip Prud'homme & Michelle Stahl  
Kyle & Kelly Reep  
Jason Schmidt  
Michael Schweigert  
Kevin & Kaela Schwitter  
Kate Scott  
Keith & Cyndi Sorestad  
Doug Stone  
Bob & Bonnie Warnecke  
Ron & Jan Wesen  
Don Wick

Anonymous (2)

## Snow Goose

\$500 - \$749

Berniece Aarstad  
Susan & Jon T. Aarstad  
Travis & Ashley Alvord  
Barb Askland  
Bill & Vicki Aslett  
Kurt Bachtold  
Mark & Karen Backman  
Alma Baker  
Noah & Taylor Bannister  
Tammy Barnett  
Kathryn & Richard Bennett  
Beverly Benson  
Kenny & Jenny Bergsma  
Ken & Laure Bergsma  
Dave & Becky Billings  
Annette Booth  
Kelly Bradford  
Peter & Laurel Browning  
Carl & Carmen Bruner  
Fred Buckenmeyer  
Tom Byers  
Laura Cailloux & Andrew Ross  
Rod & Karen Carter  
Jean Champagne  
Vicki Childers  
Valerie Christensen  
Richard Clasen  
Dr. Pauline Cline  
Mike & Dianne Crawford  
Sheri Croll  
Connie Davis  
Paul Dixon  
Nathan & Jonna Dunham  
Kirk Dunn  
Sarah Eacret  
Mark & Sandra Eaton  
Diane Eiesland  
Mary and Keith Elfson  
David & Aree Entenmann  
Darren Erickson  
Cory Ertel  
Marc & Pam Estvold  
Kenneth Evans

Michael & Denise Evans

Tamara Findlay  
Lance & CJ Fisher  
Brett Fontes  
John & Gail Fotheringham  
Axel Franzmann  
John Fromong  
John Gallagher  
John & Renee Garman  
Audrey Gravley  
Jamie Gummere  
Sharon Hale  
Bryan & Carol Harrison  
Carol Hawk  
Barbara Hawkings  
Bill & Christie Heaton  
Darrell & Betty Heisler  
Bill & Amanda Henkel  
Heather Hernandez  
Ahmik Hindman  
Kay Hoffman  
Tim & Pat Halloran  
Andrew Jacobs  
Elizabeth Jennings & Tim Schaabethal  
Jennifer and Rob Johnson  
Scott Johnston  
Bryan Jones  
Elisabeth Klenke  
Steven Koeffler  
Caleb Koorn  
Henk & Sue Kruihof  
Thomas LaCroix  
Nona Larson  
Nathan Levin  
Jim Lippert  
Deborah Martin  
Patsy Martin  
Robert Martin  
Linda McAdams  
Kimberly McCarn  
Katy McCoard  
Belinda & Michael McDowell  
Eiren & Rick McKay  
Michael McKenzie  
Lori McLeod  
Medcalf Family

Evelyn Morse

Jason Ney  
Judy Norton  
Doreen Nystrom  
Sandi Paciotti  
Gary & Karen Parnell  
Gary Pea  
Amy Phillips  
Pineda Family  
John & Michele Pope & Family  
Randy & Lynn Rabenstein  
Matthew Ray  
Will & Diane Reichardt  
Brian Rhodes  
James Russell  
Michelle Sanderson  
Rick & Jean Seater  
Maryl Skjei  
David & Tracie Skrinde  
Dr. Joni Swanson  
Becky & John Taft  
Chad & Tracy Tesarik  
Cecil Thomas  
Kathleen Thomson  
Clark & Sally Todd  
Lin & Carla Tucker  
Mary Tyler  
Bob & Jennifer Walton  
Sharon Watson  
Bruce Weicht  
Jonathan Wolman  
Maria Wraspir  
David Wright  
Wade Melton & Sara Young  
Mike & Jeanne Youngquist  
Anonymous (20)  
Mike & Jeanne Youngquist  
Anonymous (26)

For full list including our loyal sustainable givers go to [www.unitedwayskagit.org](http://www.unitedwayskagit.org). Any missing or misspelled names are unintentional. Please contact our office so errors can be corrected.

# YOUTH UNITED

*“You can  
volunteer all  
through your  
life – it doesn’t  
ever end.”*

*“Seeing the  
faces of people  
we have helped  
– just makes  
me feel good to  
my toes.”*



*(L-R)  
Adriana Timblin  
and Megan Benham,  
sophomores at  
Sedro-Woolley  
High School.*

**The Project:** Involve youth with community service or volunteer project opportunities; connect them with adult mentors.

**To Create:** Positive role models, high expectations for performing in the workplace, and an opportunity to help their own community.

**Results:** Over 8,000 hours of volunteer service in Skagit County. Varsity letters awarded to 64 students.

**Long-term Outcomes:** Decrease the likelihood of teen substance abuse, delinquency, violence and school dropout. Increase the likelihood of self-confidence and life-long volunteerism

To receive a varsity letter, students must complete a minimum of 100 hours of service in their schools and at community agencies. They are supported by a Coach at the school and encouraged by adults in the community. Only Youth United offers a supportive atmosphere for career exploration and workforce readiness.