

Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2007

Open to Public Inspection

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2007 calendar year, or tax year beginning 07-01-2007 and ending 06-30-2008

- B Check if applicable: Address change, Name change, Initial return, Final return, Amended return, Application pending

C Name of organization: The Arc of San Diego. Number and street: 9575 Aero Drive. City or town: San Diego, CA 921231803

D Employer identification number: 95-1863913. E Telephone number: (858) 715-3780. F Accounting method: Accrual

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

- H and I are not applicable to section 527 organizations. H(a) Is this a group return for affiliates? H(b) If "Yes" enter number of affiliates. H(c) Are all affiliates included? H(d) Is this a separate return filed by an organization covered by a group ruling?

G Web site: www.arc-sd.com

J Organization type: 501(c)(3)

K Check here if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than 25,000

L Gross receipts: 35,019,151

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

Table with columns for Revenue, Expenses, and Net Assets. Rows include Contributions, Program service revenue, Membership dues, Interest on savings, Dividends, Gross rents, Other investment income, Gross amount from sales of assets, Special events, Gross sales of inventory, Other revenue, Total revenue, Program services, Management and general, Fundraising, Payments to affiliates, Total expenses, Excess or (deficit) for the year, Net assets at beginning of year, Other changes in net assets, Net assets at end of year.

Part III Statement of Functional Expenses

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See the instructions.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising	
22a	Grants paid from donor advised funds (attach Schedule) (cash \$ _____ noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22a				
22b	Other grants and allocations (attach schedule) (cash \$ _____ noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22b				
23	Specific assistance to individuals (attach schedule)	23				
24	Benefits paid to or for members (attach schedule)	24				
25a	Compensation of current officers, directors, key employees etc. Listed in Part V-A (attach schedule)	25a	575,127	575,127		
b	Compensation of former officers, directors, key employees etc. listed in Part V-B (attach schedule)	25b				
c	Compensation and other distributions not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)	25c				
26	Salaries and wages of employees not included on lines 25a, b and c	26	14,339,968	13,166,294	1,173,674	
27	Pension plan contributions not included on lines 25a, b and c	27				
28	Employee benefits not included on lines 25a - 27	28	3,126,119	2,842,433	283,686	
29	Payroll taxes	29	1,283,056	1,143,920	139,136	
30	Professional fundraising fees	30				
31	Accounting fees	31	40,000	40,000		
32	Legal fees	32	102,205	102,205		
33	Supplies	33	1,100,510	999,448	101,062	
34	Telephone	34				
35	Postage and shipping	35				
36	Occupancy	36	1,268,072	1,221,272	46,800	
37	Equipment rental and maintenance	37	253,896	144,744	109,152	
38	Printing and publications	38				
39	Travel	39	1,115,827	1,046,971	68,856	
40	Conferences, conventions, and meetings	40				
41	Interest	41	624,879	553,338	71,541	
42	Depreciation, depletion, etc. (attach schedule)	42	618,840	618,840		
43	Other expenses not covered above (itemize)					
a	See Additional Data Table	43a				
b		43b				
c		43c				
d		43d				
e		43e				
f		43f				
g		43g				
44	Total functional expenses. Add lines 22a through 43g (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	44	33,631,183	29,838,551	3,708,839	83,793

Joint Costs. Check if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If "Yes," enter (i) the aggregate amount of these joint costs \$ _____, (ii) the amount allocated to Program services \$ _____, (iii) the amount allocated to Management and general \$ _____, and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? **▶** The Arc of San Diego empowers persons with disabilities, and their families, by working in partnership to create opportunities to achieve their individual goals within the community. The Arc of San Diego will be the premier provider of services to persons with disabilities. Arc-SD will be an advocate for diversity of opportunities, enhancing individual life choices as a member of the community. The Arc of San Diego subscribes to the following values: Everyone (whether a person served, an employee, a volunteer, or customer) will be treated equally, without prejudice and with respect. Arc-SD will provide quality services and supports with a well-trained and caring staff. Positive experiences for persons served, a safe environment that allows some risk taking with no pre-conceived limits on achievements. State-of-the-art equipment and methods, a willingness to innovate and collaborate.

Program Service Expenses
(Required for 501(c)(3) and (4) orgs, and 4947(a)(1) trusts, but optional for others.)

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

a See Additional Data Table

(Grants and allocations \$) If this amount includes foreign grants, check here **▶**

b

(Grants and allocations \$) If this amount includes foreign grants, check here **▶**

c

(Grants and allocations \$) If this amount includes foreign grants, check here **▶**

d

(Grants and allocations \$) If this amount includes foreign grants, check here **▶**

e Other program services (attach schedule)

(Grants and allocations \$) If this amount includes foreign grants, check here **▶**

f Total of Program Service Expenses (should equal line 44, column (B), Program services) **▶**

29,838,551

Part IV Balance Sheets (See the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A)		(B)		
		Beginning of year		End of year		
Assets	45 Cash—non-interest-bearing		8,660	45	8,659	
	46 Savings and temporary cash investments		2,439,901	46	2,347,383	
	47a Accounts receivable	47a	3,423,094			
	b Less allowance for doubtful accounts	47b	247,994	3,611,868	47c	3,175,100
	48a Pledges receivable	48a				
	b Less allowance for doubtful accounts	48b			48c	
	49 Grants receivable				49	
	50a Receivables from current and former officers, directors, trustees, and key employees (attach schedule)				50a	
	b Receivables from other disqualified persons (as defined under section 4958(c)(3)(B) (attach schedule)				50b	
	51a Other notes and loans receivable (attach schedule)	51a				
	b Less allowance for doubtful accounts	51b			51c	
	52 Inventories for sale or use				52	
	53 Prepaid expenses and deferred charges		125,185	53	570,338	
	54a Investments—publicly-traded securities <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		5,830,887	54a	5,253,910	
	b Investments—other securities (attach schedule) <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		1,727,220	54b	5,093,882	
	55a Investments—land, buildings, and equipment basis	55a				
	b Less accumulated depreciation (attach schedule)	55b			55c	
	56 Investments—other (attach schedule)				56	
57a Land, buildings, and equipment basis	57a	22,146,784				
b Less accumulated depreciation (attach schedule)	57b	7,040,512	13,795,122	57c	15,106,272	
58 Other assets, including program-related investments (describe <input type="checkbox"/> _____)		2,406,439	58	3,136,708		
59 Total assets (must equal line 74) Add lines 45 through 58		29,945,282	59	34,692,252		
Liabilities	60 Accounts payable and accrued expenses		4,446,664	60	4,263,591	
	61 Grants payable			61		
	62 Deferred revenue		79,887	62	70,053	
	63 Loans from officers, directors, trustees, and key employees (attach schedule)			63		
	64a Tax-exempt bond liabilities (attach schedule)			64a	12,909,140	
	b Mortgages and other notes payable (attach schedule)		8,919,713	64b	90,525	
	65 Other liabilities (describe <input type="checkbox"/> _____)		11,708	65	16,573	
66 Total liabilities Add lines 60 through 65		13,457,972	66	17,349,882		
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74					
	67 Unrestricted		13,505,557	67	13,784,272	
	68 Temporarily restricted		1,844,561	68	2,621,912	
	69 Permanently restricted		1,137,192	69	936,186	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74					
	70 Capital stock, trust principal, or current funds			70		
	71 Paid-in or capital surplus, or land, building, and equipment fund			71		
	72 Retained earnings, endowment, accumulated income, or other funds			72		
	73 Total net assets or fund balances Add lines 67 through 69 or lines 70 through 72 (Column (A) must equal line 19 and column (B) must equal line 21)		16,487,310	73	17,342,370	
	74 Total liabilities and net assets / fund balances Add lines 66 and 73		29,945,282	74	34,692,252	

Part IV-A Reconciliation of Revenue per Audited Financial Statements With Revenue per Return (See the instructions.)

a	Total revenue, gains, and other support per audited financial statements	a	33,858,170
b	Amounts included on line a but not on Part I, line 12		
1	Net unrealized gains on investments	b1	-1,048,934
2	Donated services and use of facilities	b2	5,323
3	Recoveries of prior year grants	b3	
4	Other (specify) <input type="checkbox"/> _____	b4	32,158
	Add lines b1 through b4	b	-1,011,453
c	Subtract line b from line a	c	34,869,623
d	Amounts included on Part I, line 12, but not on line a		
1	Investment expenses not included on Part I, line 6b	d1	
2	Other (specify) <input type="checkbox"/> _____	d2	54,335
	Add lines d1 and d2	d	-1,011,453
e	Total revenue (Part I, line 12) Add lines c and d	e	34,923,958

Part IV-B Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

a	Total expenses and losses per audited financial statements	a	33,772,149
b	Amounts included on line a but not on Part I, line 17		
1	Donated services and use of facilities	b1	5,323
2	Prior year adjustments reported on Part I, line 20	b2	
3	Losses reported on Part I, line 20	b3	
4	Other (specify) <input type="checkbox"/> _____	b4	285,171
	Add lines b1 through b4	b	290,494
c	Subtract line b from line a	c	33,481,655
d	Amounts included on Part I, line 17, but not on line a :		
1	Investment expenses not included on Part I, line 6b	d1	
2	Other (specify) <input type="checkbox"/> _____	d2	149,528
	Add lines d1 and d2	d	149,528
e	Total expenses (Part I, line 17) Add lines c and d	e	33,631,183

Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
See Additional Data Table				

Part V-A Current Officers, Directors, Trustees, and Key Employees *(continued)*

	Yes	No
75a Enter the total number of officers, directors, and trustees permitted to vote on organization business at board meetings <u>17</u>		
b Are any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, related to each other through family or business relationships? If "Yes," attach a statement that identifies the individuals and explains the relationship(s)	75b	No
c Do any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of "related organization" If "Yes," attach a statement that includes the information described in the instructions	75c	No
d Does the organization have a written conflict of interest policy?	75d	Yes

Part V-B Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other Benefits (If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)

(A) Name and address	(B) Loans and Advances	(C) Compensation (If not paid enter -0-)	(D) Contributions to employee benefit plans and deferred compensation plans	(E) Expense account and other allowances

Part VI Other Information *(See the instructions.)*

	Yes	No
76 Did the organization make a change in its activities or methods of conducting activities? If "Yes," attach a detailed statement of each change	76	No
77 Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes	77	No
78a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a	Yes
b If "Yes," has it filed a tax return on Form 990-T for this year?	78b	Yes
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement	79	No
80a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc , to any other exempt or nonexempt organization?	80a	Yes
b If "Yes," enter the name of the organization <u>arc of san diego foundation</u> _____ and check whether it is <input checked="" type="checkbox"/> exempt or <input type="checkbox"/> nonexempt		
81a Enter direct or indirect political expenditures (See line 81 instructions) <u>81a</u>		
b Did the organization file Form 1120-POL for this year?	81b	No

Part VI Other Information (continued)

Form 990 (2007) Part VI Other Information (continued)
82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?
82b If "Yes," you may indicate the value of these items here Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III)
83a Did the organization comply with the public inspection requirements for returns and exemption applications?
83b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?
84a Did the organization solicit any contributions or gifts that were not tax deductible?
84b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?
85b Did the organization make only in-house lobbying expenditures of \$2,000 or less?
85c Dues assessments, and similar amounts from members
85d Section 162(e) lobbying and political expenditures
85e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices
85f Taxable amount of lobbying and political expenditures (line 85d less 85e)
85g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?
85h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?
86 501(c)(7) orgs. Enter a Initiation fees and capital contributions included on line 12
86b Gross receipts, included on line 12, for public use of club facilities
87 501(c)(12) orgs. Enter a Gross income from members or shareholders
87b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)
88a At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX
88b At any time during the year, did the organization directly or indirectly own a controlled entity within the meaning of section 512(b)(13)? If yes complete Part XI
89a 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911, section 4912, and section 4955
89b 501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction
89c Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958
89d Enter Amount of tax on line 89c, above, reimbursed by the organization
89e All organizations. At any time during the tax year was the organization a party to a prohibited tax shelter transaction?
89f All organizations. Did the organization acquire direct or indirect interest in any applicable insurance contract?
89g For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?
90a List the states with which a copy of this return is filed
90b Number of employees employed in the pay period that includes March 12, 2007 (See instructions)
91a The books are in care of
91b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?

Part VI Other Information (continued)

c At any time during the calendar year, did the organization maintain an office outside of the United States? **91c** Yes No

If "Yes," enter the name of the foreign country _____

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the tax year **92** _____

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue					
a discounted rental income					382,246
b other program fees					11,306,912
c workshop income					845,146
d Earned Land income					1,357,979
e _____					
f Medicare/Medicaid payments					4,253,138
g Fees and contracts from government agencies					15,838,424
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	58,945	
96 Dividends and interest from securities			14	452,396	
97 Net rental income or (loss) from real estate					
a debt-financed property	531110	-4,970			
b non debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			01	3,736	
101 Net income or (loss) from special events			01	-45,126	
102 Gross profit or (loss) from sales of inventory					
103 Other revenue a flowthrough rental income		2,984			40,338
b _____					
c _____					
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))		-1,986		469,951	34,024,183
105 Total (add line 104, columns (B), (D), and (E))					34,492,148

Note: Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
	See Additional Data Table

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

NOTE: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Part XI **Information Regarding Transfers To and From Controlled Entities** *Complete only if the organization is a controlling organization as defined in section 512(b)(13)*

106 Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity	Yes	No
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	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a				
b				
c				
Totals				

107 Did the reporting organization receive any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity	Yes	No
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	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a				
b				
c				
Totals				

108 Did the organization have a binding written contract in effect on August 17, 2006 covering the interests, rents, royalties and annuities described in question 107 above?	Yes	No
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Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
	***** Signature of officer	2009-04-10 Date
	anne hoffman CEO Type or print name and title	

Paid Preparer's Use Only	Preparer's signature Patricia J Mayer	Date	Check if self-employed <input checked="" type="checkbox"/>	Preparer's SSN or PTIN (See Gen Inst W)
	Firm's name (or yours if self-employed), address, and ZIP + 4 Moss Adams LLP 9665 Granite Ridge Drive Suite 600 San Diego, CA 92123			EIN
				Phone no (858) 627-1400

SCHEDULE A
(Form 990 or 990EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

OMB No 1545-0047

2007

Department of the Treasury
Internal Revenue Service

MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

Name of the organization
The Arc of San Diego

Employer identification number

95-1863913

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
clarence steadman 9575 aero drive san diego, CA 92123	dir arc enterprises 40 00	109,051	1,093	0
gloria vance 9575 aero drive san diego, CA 92123	vp human resources 40 00	103,826	9,749	0
john hannon 9575 aero drive san diego, CA 92123	dir opcompliance 40 00	81,875	3,936	0
matt mouer 9575 aero drive san diego, CA 92123	dircomm employment 40 00	78,812	3,921	0
susan rehm 9575 aero drive san diego, CA 92123	dir comm living 40 00	78,537	5,293	0
Total number of other employees paid over \$50,000	15			

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individual or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
higgs fletcher mack 401 west a st ste 2600 san diego, CA 92101	legal	102,205
jeffrey c wiemann 4472 hortensia street san diego, CA 92103	consulting	63,097
Total number of others receiving over \$50,000 for professional services		

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services
(List each contractor who performed services other than professional services, whether individual or firms. If there are none, enter "None". See page 2 for instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
dell marketing lp po box 910916 pasadena, CA 91110	computersIT	88,763
general auto repair 367 15th st san diego, CA 92101	auto repair	83,527
Total number of other contractors receiving over \$50,000 for other services		

Part III Statements About Activities (See page 2 of the instructions.)

Yes No

<p>1 During the year, has the organization attempted to influence national, state, or local legislation, include any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶\$ _____(Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B)</p> <p>Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities</p>	1		No
<p>2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)</p> <p>a Sale, exchange, or leasing property?</p>	2a		No
<p>b Lending of money or other extension of credit?</p>	2b		No
<p>c Furnishing of goods, services, or facilities?</p>	2c		No
<p>d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?</p>	2d	Yes	
<p>e Transfer of any part of its income or assets?</p>	2e		No
<p>3a Did the organization make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments)</p>	3a		No
<p>b Did the organization have a section 403(b) annuity plan for its employees?</p>	3b		No
<p>c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment , historic land areas or structures? If "Yes" attach a detailed statement</p>	3c		No
<p>d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?</p>	3d		No
<p>4a Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f and 4g</p>	4a		No
<p>b Did the organization make any taxable distributions under section 4966?</p>	4b		
<p>c Did the organization make a distribution to a donor, donor advisor, or related person?</p>	4c		
<p>d Enter the total number of donor advised funds owned at the end of the tax year ▶ _____</p>			
<p>e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ▶ _____</p>			
<p>f Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ▶ 0 _____</p>			
<p>g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ▶ 0 _____</p>			

Part IV Reason for Non-Private Foundation Status (See pages 4 through 7 of the instructions.)

I certify that the organization is not a private foundation because it is (Please check only **ONE** applicable box)

- 5** A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6** A school Section 170(b)(1)(A)(ii) (Also complete Part V)
- 7** A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8** A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9** A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state**
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 11b** A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 12** An organization that normally receives **(1) more than 33 1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions—subject to certain exceptions, and **(2) no more than 33 1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3) Check the box that describes the type of supporting organization
 Type I Type II Type III - Functionally Integrated Type III - Other

Provide the following information about the supported organizations. (see page 7 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support?
			Yes	No	
Total					

- 14** An organization organized and operated to test for public safety Section 509(a)(4) (See page 7 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) **Use cash method of accounting.**

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28)	806,892	877,407	1,228,299	1,832,549	4,745,147
16 Membership fees received	16,650	17,047	13,378	14,050	61,125
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc , purpose	31,403,225	29,122,103	27,675,257	27,197,274	115,397,859
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	330,376	375,625	244,458	198,322	1,148,781
19 Net income from unrelated business activities not included in line 18					0
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					0
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	129,081	162,628	63,293	77,467	432,469
23 Total of lines 15 through 22	32,686,224	30,554,810	29,224,685	29,319,662	121,785,381
24 Line 23 minus line 17	1,282,999	1,432,707	1,549,428	2,122,388	6,387,522
25 Enter 1% of line 23	326,862	305,548	292,247	293,197	

26 Organizations described on lines 10 or 11:	a Enter 2% of amount in column (e), line 24	26a	
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a Do not file this list with your return. Enter the total of all these excess amounts		26b	0
c Total support for section 509(a)(1) test Enter line 24, column (e)		26c	
d Add Amounts from column (e) for lines 18 _____ 19 _____ 22 _____ 26b _____		26d	
e Public support (line 26c minus line 26d total)		26e	
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))		26f	

27 Organizations described on line 12:	a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person " Do not file this list with your return. Enter the sum of such amounts for each year (2006) _____ (2005) _____ (2004) _____ (2003) _____		
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11b, as well as individuals) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2) , enter the sum of these differences (the excess amounts) for each year (2006) _____ 18,220,847 (2005) _____ 17,279,172 (2004) _____ 16,294,068 (2003) _____ 16,383,145			
c Add Amounts from column (e) for lines 15 _____ 4,745,147 16 _____ 61,125 17 _____ 115,397,859 20 _____ 0 21 _____ 0		27c	120,204,131
d Add Line 27a total _____ and line 27b total _____		27d	68,177,232
e Public support (line 27c total minus line 27d total)		27e	52,026,899
f Total support for section 509(a)(2) test Enter amount from line 23, column (e)		27f	121,785,381
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))		27g	42.72 02 %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))		27h	94.33 %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant **Do not file this list with your return.** Do not include these grants in line 15

Part V Private School Questionnaire (See page 7 of the instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29	
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30	
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)	31	
<hr/>		
<hr/>		
<hr/>		
32 Does the organization maintain the following	32a	
a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	
b Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory basis?	32b	
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	
d Copies of all material used by the organization or on its behalf to solicit contributions?	32d	
If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)		
<hr/>		
<hr/>		
33 Does the organization discriminate by race in any way with respect to		
a Students' rights or privileges?	33a	
b Admissions policies?	33b	
c Employment of faculty or administrative staff?	33c	
d Scholarships or other financial assistance?	33d	
e Educational policies?	33e	
f Use of facilities?	33f	
g Athletic programs?	33g	
h Other extracurricular activities?	33h	
If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)		
<hr/>		
<hr/>		
34a Does the organization receive any financial aid or assistance from a governmental agency?	34a	
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement	34b	
35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	35	

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)
(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check **a** if the organization belongs to an affiliated group Check **b** if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures

(The term "expenditures" means amounts paid or incurred)

(a)
Affiliated group
totals

(b)
To be completed
for all electing
organizations

36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37		
38	Total lobbying expenditures (add lines 36 and 37)	38		
39	Other exempt purpose expenditures	39		
40	Total exempt purpose expenditures (add lines 38 and 39)	40		
41	Lobbying nontaxable amount Enter the amount from the following table— If the amount on line 40 is— The lobbying nontaxable amount is— Not over \$500,000 20% of the amount on line 40 Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,000	41		
42	Grassroots nontaxable amount (enter 25% of line 41)	42		
43	Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43		
44	Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44		

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
See the instructions for lines 45 through 50 on page 11 of the instructions)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2007	(b) 2006	(c) 2005	(d) 2004	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots nontaxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (Add lines **c** through **h**.)

Yes	No	Amount

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 12 of the instructions.)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

a Transfers from the reporting organization to a noncharitable exempt organization of

- (i) Cash
- (ii) Other assets

b Other transactions

- (i) Sales or exchanges of assets with a noncharitable exempt organization
- (ii) Purchases of assets from a noncharitable exempt organization
- (iii) Rental of facilities, equipment, or other assets
- (iv) Reimbursement arrangements
- (v) Loans or loan guarantees
- (vi) Performance of services or membership or fundraising solicitations

c Sharing of facilities, equipment, mailing lists, other assets, or paid employees

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

	Yes	No
51a(i)		No
a(ii)		No
b(i)		No
b(ii)		No
b(iii)		No
b(iv)		No
b(v)		No
b(vi)		No
c		No

(a) Line no	(b) Amount involved	(c) Name of noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? Yes No

b If "Yes," complete the following schedule.

(a) Name of organization	(b) Type of organization	(c) Description of relationship

Additional Data

Software ID:
Software Version:
EIN: 95-1863913
Name: The Arc of San Diego

Form 990, Part II, Line 43 - Other expenses not covered above (itemize):

<i>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.</i>		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
a bad debt expense	43a	338,714		338,714	
b advertising and promotion	43b	101,682	6,935	94,747	
c direct production and contract costs	43c	7,524,448	7,524,448		
d dues and assessments	43d	334,503	263,346	71,157	
e fundraising expense	43e	83,793			83,793
f other expenses/refunds	43f	40,232		40,232	
g professional fees	43g	512,421	119,429	392,992	
h recruitment advertisement	43h	50,286	44,928	5,358	
i loss on retirement of debt	43i	196,605		196,605	

Form 990, Part III - Program Service Accomplishments:

<p>All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)</p>	<p>Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)</p>
<p>community living services the arc of san diego's community living services administers 13 homes specifically designed to meet the housing needs of people with developmental disabilities the arc of san diego community living services supports people with developmental disabilities in their desire to live on their own and be part of their local communities our staff work one-on-one with each individual maintaining a close and continuing relationship our staff provide direction and guidance based on each person's need together, we identify resources essential to improving the quality of one's life this includes paying the rent and bills, cooking healthy meals, and using public transportation to work, go to the supermarket, or have other recreational outings</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p>5,874,653</p>
<p>work activity vocational services this program is an opportunity to learn a variety of skills that will prepare participants for the type of work they want they gain valuable experience working on a variety of light industrial contracts, janitorial, grounds maintenance, and recycling jobs</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p>15,546,251</p>
<p>adult activity the arc of san diego's day training programs combine classroom instruction with community integration and vocational development together with your family and san diego regional center social worker, our staff helps you develop goals and objectives that lead to a better future we pay special attention to your personal needs and preferences every week a schedule, structured around your interests and objectives, is prepared we stress self-advocacy and communication in order to maximize independence adaptive technology is also used to facilitate daily learning, in addition, you may benefit from the services of speech therapists and behavior specialists</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p>6,033,813</p>
<p>respite services the arc of san diego offers two respite programs, the traditional in-home service and respite house in-home respite people with developmental disabilities often require extra attention at home the arc's respite program gives families short-term relief from the continual care of their son or daughter or family member most families use this time to shop, run errands, schedule appointments, spend quality time with their other children, go out for the evening, or have private time alone through this program, arc helps to maintain family stability and prevent or delay the need for out-of-home placement children or adults who are developmentally disabled receive respite care in the privacy and comfort of their home arc offers respite care any hour of the day or night, 365 days of the year sibling care is also available at the same time for a nominal fee respite house respite house is a one-of-a-kind weekend home for up to four ambulatory developmentally disabled adults age 18-59 families who are part of this very special program drop off their family member at 6pm on fridays and return at 6pm on sunday the home offers weekend activities for the consumer to enjoy both in the house and out in the community respite house provides a break for families as well as an enjoyable weekend for the consumers</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p>1,183,174</p>
<p>infant programs the child/family services department operates services for the young child, from birth to three years, who are "at risk" or whose development has been determined to be delayed the goal of the service is to enable each child to reach his or her fullest potential the parent/infant program focuses on the whole child recognizing both strengths and needs every activity is presented within a play environment of daily routines focusing on various areas of development, fine and gross motor skills, personal and social interaction, self-help, cognition, and language the parent/infant program offers both home and center-based services if families select a home-based learning program, staff will make regularly sCheduled visits to the home to work with the child and family if families choose a classroom learning program, the child is brought to an arc facility, community pre-school, or other appropriate toddler program to participate in small group activities with other children, families can also choose a combination of both programs additionally, if a child needs help with a specific area such as language, motor, or self-help skills, the parent/infant program utilizes the services of physical, occupational, and speech therapists the therapist works with the child and shares learning strategies that can be used at home</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p>893,899</p>
<p>special programs a variety of programs that provide for the special needs of the participants</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p>306,761</p>

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
tom harmon 9575 aero drive san diego, CA 92123	board chair 1 00	0	0	0
vicente partida msw 9575 aero drive san diego, CA 92123	first vice chair 1 00	0	0	0
marlene whiteside 9575 aero drive san diego, CA 92123	secretary 1 00	0	0	0
jerry wechsler 9575 aero drive san diego, CA 92123	treasurer 1 00	0	0	0
dwight stratton 9575 aero drive san diego, CA 92123	past board chair 1 00	0	0	0
harland de boer phd 9575 aero drive san diego, CA 92123	member 1 00	0	0	0
nancy eakin 9575 aero drive san diego, CA 92123	member 1 00	0	0	0
bob guthrie 9575 aero drive san diego, CA 92123	member 1 00	0	0	0
gerald hansen 9575 aero drive san diego, CA 92123	member 1 00	0	0	0
avis m huntley 9575 aero drive san diego, CA 92123	member 1 00	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
nancy reynolds 9575 aero drive san diego, CA 92123	member 1 00	0	0	0
ed riley phd 9575 aero drive san diego, CA 92123	member 1 00	0	0	0
jewell hooper 9575 aero drive san diego, CA 92123	city rep 1 00	0	0	0
cynthia parks 9575 aero drive san diego, CA 92123	city alt 1 00	0	0	0
mary bartholomew 9575 aero drive san diego, CA 92123	east county rep 1 00	0	0	0
patty cody 9575 aero drive san diego, CA 92123	east county alt 1 00	0	0	0
judy adams 9575 aero drive san diego, CA 92123	north county rep 1 00	0	0	0
cathleen stevens 9575 aero drive san diego, CA 92123	north county alt 1 00	0	0	0
doug hoehn 9575 aero drive san diego, CA 92123	north shores rep 1 00	0	0	0
carole j fanning 9575 aero drive san diego, CA 92123	north shores alt 0 00	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
michelle nelson 9575 aero drive san diego, CA 92123	south bay rep 1 00	0	0	0
martha brault 9575 aero drive san diego, CA 92123	south bay alt 1 00	0	0	0
skip covell 9575 aero drive san diego, CA 92123	president & ceo 40 00	182,153	6,588	4,800
anthony desalis 9575 aero drive san diego, CA 92123	vp & coo 40 00	139,050	6,160	0
victoria cendreda 9575 aero drive san diego, CA 92123	vp & cfo 40 00	115,214	1,164	0
richard coppa 9575 aero drive san diego, CA 92123	vp & cio 40 00	111,778	8,220	0

Form 990, Part VIII - Relationship of Activities to the Accomplishment of Exempt Purposes:

Line No. ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
93a	individuals share of discounted rent
93b	revenue from programs for the developmentally disabled adults programs include vocational training in the community, adult activities, residential services and infant services
93c	revenue from workshop production centers employing developmentally disabled adults
93d	the organization earned land for services rendered to disabled persons from an agreement with a federal agency
93g	government assistance for programs for developmentally disabled adults
103a	other revenue consists of income from vending machines, miscellaneous camping store sales, laundry and miscellaneous income

TY 2007 Depreciation and Depletion Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Asset	Amount
buildings and improvements	426,612
equipment furniture & fixtures	28,678
vehicles	163,550

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

TY 2007 Gain/Loss from Sale of Other Assets Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Name	Date Acquired	How Acquired	Date Sold	Purchaser Name	Gross Sales Price	Basis	Basis Method	Sales Expenses	Total (net)	Accumulated Depreciation
vehicles	2007-12	PURCHASED	2007-12	various	3,736	50,140		0	3,736	50,140

TY 2007 General Explanation Attachment

Name: The Arc of San Diego

EIN: 95-1863913

Identifier	Return Reference	Explanation
	continuation of statement 10	arc-sd will be people first oriented, committed to meet the needs and desires of its persons served, families, customers, and the community arc-sd is committed to the longevity of the organization and its services arc-sd has a history of providing services and support for over 50 years, and will continue to provide services for many years to come, regardless of future circumstances

TY 2007 Investments - Securities Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Description	Book Value	Cost/FMV
cd	785,890	F
restricted bond funds	4,307,992	F

TY 2007 Land etc. Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Category/Item	Cost/Other Basis	Accumulated Depreciation	Book Value
land	5,474,365		5,474,365
buildings and improvements	14,570,674	5,382,711	9,187,963
equipment furniture & fixtures	680,037	615,369	64,668
vehicles	1,421,708	1,042,432	379,276

TY 2007 Mortgages and Notes Payable Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Total Mortgage Amount: 0

Item No.	1
Lender's Name	us small business adminISTRATION
Lender's Title	
Relationship to Insider	none
Original Amount of Loan	350000
Balance Due	90525
Date of Note	1987-10
Maturity Date	2012-10
Repayment Terms	P&I monthly
Interest Rate	3.0000
Security Provided by Borrower	deed of trust
Purpose of Loan	BUSINESS ADMINISTRATION
Description of Lender Consideration	CASH 350,000
Consideration FMV	350000

TY 2007 Other Assets Schedule**Name:** The Arc of San Diego**EIN:** 95-1863913

Description	Beginning of Year Amount	End of Year Amount
prepaid bond issuance costs(net)	121,567	423,059
charitable remainder trust	816,848	677,506
construction in progress	26,457	645,791
deposits	80,292	80,292
intercompany receivable	217,200	368,078
investments in san diego foundation	1,137,192	936,186
prepaid loan fees	6,883	5,796

TY 2007 Other Changes in Net Assets Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Description	Amount
unrealized gain(loss) on investments	-1,048,934
change in value of charitable remainder trust	-139,342
prior period adjustment (see footnote)	750,561

TY 2007 Other Expenses Included Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Description	Amount
expenses reported by the arc foundation	189,978
special event expense	61,340
rent expense	33,853

**TY 2007 Other Expenses
Not Included Schedule**

Name: The Arc of San Diego

EIN: 95-1863913

Description	Amount
consolidating adjustment	149,528

TY 2007 Other Liabilities Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Description	Beginning of Year Amount	End of Year Amount
capital lease	5,104	9,969
security deposit	6,604	6,604

TY 2007 Other Revenues Included Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Description	Amount
income reported by the arc foundation	171,500
change in value of charitable remainder trust	-139,342

**TY 2007 Other Revenues
Not Included Schedule**

Name: The Arc of San Diego

EIN: 95-1863913

Description	Amount
special event expense	-61,340
rent expense	-33,853
consolidating adjustment	149,528

TY 2007 Special Events Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Event Name	Gross Receipts	Contributions	Gross Revenue	Direct Expense	Net Income (Loss)
hal clement annual golf tournament	29,089	22,575	6,514	13,719	-7,205
night at the club	58,100	52,400	5,700	37,191	-31,491
grape escape wine testing	6,205	2,205	4,000	10,430	-6,430

TY 2007 Tax-Exempt Bond Liabilities Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Item No.	1
Name of Issue	
Purpose	ca statewide communities development
Amount Outstanding	12909140
Unexpended Bond Proceeds	4307992
Third Party Use	Yes
Space Percentage	
Maturity Date	2038-07
Repayment Terms	P&I annually
Interest Rate	300.00 %
Security	deed of trust

TY 2007 Other Income Schedule

Name: The Arc of San Diego

EIN: 95-1863913

Description	2006	2005	2004	2003	Total
other revenue	129,081	162,628	63,293	77,467	432,469