

**SEACOAST SCIENCE CENTER, INC.**

**FINANCIAL STATEMENTS**

**DECEMBER 31, 2019**

## TABLE OF CONTENTS

Independent auditor's report.....	1
Statements of financial position.....	3
Statement of activities.....	4
Statement of functional expenses.....	5
Statements of cash flows.....	6
Notes to financial statements.....	7



HESSION & PARE, PC.

CERTIFIED PUBLIC ACCOUNTANTS

62 Stark Street, Manchester, New Hampshire 03101  
603-669-5477 FAX 603-669-0197

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Seacoast Science Center, Inc.  
Rye, NH.

We have audited the accompanying financial statements of the Seacoast Science Center, Inc. (the "Center") (a nonprofit organization), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Center's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Center's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Directors  
Seacoast Science Center, Inc.

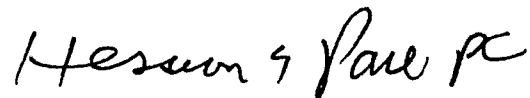
**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Seacoast Science Center, Inc. as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Report on Summarized Comparative Information**

We have previously audited the Center's 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated March 20, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Manchester, New Hampshire  
September 16, 2020

A handwritten signature in black ink that reads "Hesum & Paul PC". The signature is written in a cursive, flowing style.

SEACOAST SCIENCE CENTER, INC.

STATEMENTS OF FINANCIAL POSITION

As of December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 284,081	\$ 342,923
Restricted cash	252,422	227,990
Accounts receivable	3,180	626
Grants and contributions receivable	61,754	81,413
Inventory	16,941	18,872
Other current assets	<u>6,287</u>	<u>2,811</u>
Total current assets	<u>624,665</u>	<u>674,635</u>
Property and equipment, net	<u>1,319,696</u>	<u>1,287,170</u>
Other assets		
Funds held by others	<u>279,886</u>	<u>259,092</u>
Total assets	<u>\$ 2,224,247</u>	<u>\$ 2,220,897</u>
<b>LIABILITIES AND NET ASSETS</b>		
Liabilities		
Accounts payable	\$ 8,967	\$ 8,456
Accrued wages and taxes	50,357	47,308
Deposits	13,600	7,200
Deferred revenue	<u>31,115</u>	<u>31,049</u>
Total liabilities	<u>104,039</u>	<u>94,013</u>
Net assets		
Without donor restrictions	1,867,786	1,898,894
With donor restrictions	<u>252,422</u>	<u>227,990</u>
Total net assets	<u>2,120,208</u>	<u>2,126,884</u>
Total liabilities and net assets	<u>\$ 2,224,247</u>	<u>\$ 2,220,897</u>

The accompanying notes are an integral part of these financial statements.

## SEACOAST SCIENCE CENTER, INC.

## STATEMENT OF ACTIVITIES

For the Years Ended December 31, 2019 and 2018

	Without donor restrictions	With donor restrictions	2019	2018
Revenue and support				
Center activities				
Camps	\$ 246,550	\$ -	\$ 246,550	\$ 231,214
Programs	220,382	400	220,782	139,397
Admissions	267,532	-	267,532	265,446
	<u>734,464</u>	<u>400</u>	<u>734,864</u>	<u>636,057</u>
Development and fundraising				
Membership	107,176	-	107,176	93,109
Beneficiary income	13,884	-	13,884	13,687
Contributions	270,601	70,647	341,248	373,327
Events	59,027	46,939	105,966	90,547
In-kind consideration	29,177	45,636	74,813	108,128
	<u>479,865</u>	<u>163,222</u>	<u>643,087</u>	<u>678,798</u>
Other				
Nature store	179,519	-	179,519	177,537
Grant income	8,210	166,231	174,441	33,219
Facility income	168,578	-	168,578	170,855
Investment gain	7,182	-	7,182	3,250
Unrealized gain (loss) on funds held by others	33,152	-	33,152	(9,657)
	<u>396,641</u>	<u>166,231</u>	<u>562,872</u>	<u>375,204</u>
Total revenue and support	<u>1,610,970</u>	<u>329,853</u>	<u>1,940,823</u>	<u>1,690,059</u>
Net assets released from restrictions				
Satisfaction of program restrictions	305,421	(305,421)	-	-
Expenses				
Camps	162,093	-	162,093	143,410
Exhibits	160,344	-	160,344	190,919
Programs	630,247	-	630,247	481,097
Marine mammal rescue	168,843	-	168,843	151,326
Membership	1,600	-	1,600	2,842
Admissions	119,068	-	119,068	146,369
Facility	151,511	-	151,511	163,464
Nature store	106,654	-	106,654	94,756
Grants and contracts	-	-	-	1,297
Total program expenses	<u>1,500,360</u>	<u>-</u>	<u>1,500,360</u>	<u>1,375,480</u>
Development	362,042	-	362,042	242,446
General and administrative	85,097	-	85,097	138,802
Total expenses	<u>1,947,499</u>	<u>-</u>	<u>1,947,499</u>	<u>1,756,728</u>
Change in net assets	(31,108)	24,432	(6,676)	(66,669)
Net assets, beginning of year	<u>1,898,894</u>	<u>227,990</u>	<u>2,126,884</u>	<u>2,193,553</u>
Net assets, end of year	<u>\$ 1,867,786</u>	<u>\$ 252,422</u>	<u>\$ 2,120,208</u>	<u>\$ 2,126,884</u>

The accompanying notes are an integral part of these financial statements.

SEACOAST SCIENCE CENTER, INC

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2019  
(with comparative totals for the Year Ended December 31, 2018)

Expenses	Camps	Exhibits	Programs	Marine Mammal Rescue	Membership	Admissions	Facility	Nature Store	Total program expenses	Development	General and Administrative		2019	2018
											Administrative	Administrative		
Salaries	\$ 115,293	\$ 86,267	\$ 285,082	\$ 69,681	\$ -	\$ 98,278	\$ 44,918	\$ 14,867	\$ 714,386	\$ 151,196	\$ 47,865	\$ 913,447	\$ 844,017	
Benefits	16,659	6,869	63,439	1,826	-	4,391	1,079	798	95,061	9,690	16,356	121,107	143,755	
Payroll taxes	8,912	7,045	22,885	5,405	-	7,639	3,671	1,153	56,710	11,779	3,166	71,655	64,558	
Total salaries and related expenses	140,864	100,181	371,406	76,912	-	110,308	49,668	16,818	866,157	172,665	67,387	1,106,209	1,052,330	
Outside services	39	22	17,415	1,577	-	50	13,588	200	32,891	91,291	3,627	127,809	32,726	
Program expense	6,685	-	83,958	29	-	-	-	-	90,672	253	-	90,925	26,129	
Cost of sales	-	-	-	-	-	-	-	84,184	84,184	-	-	84,184	89,070	
Event expense	3,031	-	-	48,474	-	-	-	-	51,505	23,349	-	74,854	63,381	
Repairs and maintenance	-	9,343	15,687	2,107	-	-	27,365	-	54,502	553	-	55,055	41,842	
Supplies	3,389	1,774	8,474	6,009	820	545	17,617	1,058	39,686	6,572	643	46,901	52,011	
Exhibit costs	-	44,459	-	-	-	-	-	-	44,459	-	-	44,459	33,418	
Advertising	4,232	-	13,121	7,780	-	7,252	2,625	-	35,010	5,587	65	40,662	83,674	
Rent expense	2,767	134	7,685	4,800	-	1,103	9,960	-	16,489	19,142	1,740	37,371	33,334	
Credit card processing fees	-	-	9,961	-	-	-	809	-	19,921	9,960	-	29,881	25,713	
Insurance	617	-	18,389	640	-	894	-	-	20,455	5,593	2,567	28,615	28,690	
Professional fees	-	-	17,141	-	-	-	-	-	18,035	3,354	6,507	27,896	28,820	
Travel and meals	269	2,475	10,346	6,624	-	700	57	79	20,550	3,592	70	24,212	14,633	
Printing	-	259	821	6,710	520	128	100	3,503	8,438	6,568	-	15,006	18,160	
Postage	-	38	1,574	3,404	260	-	400	461	8,879	4,338	264	13,481	11,958	
Miscellaneous	200	911	774	818	-	5	211	-	3,569	2,824	1,327	7,720	8,029	
Voice and data	-	-	4,035	402	-	-	-	-	4,648	872	317	5,837	5,258	
Software	-	60	255	104	-	20	-	304	743	4,113	-	4,856	4,671	
Professional development	-	-	3,708	813	-	-	-	47	4,568	267	-	4,835	3,020	
Dues and subscriptions	-	27	3,508	90	-	60	-	-	3,685	599	-	4,284	5,951	
Hosting expense	-	-	1,398	-	-	-	53	-	1,451	550	583	2,584	10,273	
Other grant expenses	-	-	-	1,550	-	-	-	-	1,550	-	-	1,550	5,383	
Investment expense	-	-	-	-	-	-	-	-	-	-	-	-	175	
Total expenses before depreciation and amortization	162,093	159,683	589,656	168,843	1,600	119,068	124,450	106,654	1,432,047	362,042	85,097	1,879,186	1,678,649	
Depreciation and amortization	-	661	40,591	-	-	-	27,061	-	68,313	-	-	68,313	78,079	
Total expenses	\$ 162,093	\$ 160,344	\$ 630,247	\$ 168,843	\$ 1,600	\$ 119,068	\$ 151,511	\$ 106,654	\$ 1,500,360	\$ 362,042	\$ 85,097	\$ 1,947,499	\$ 1,756,728	

See notes to financial statements.

SEACOAST SCIENCE CENTER, INC.

STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Cash flows from operating activities		
Change in net assets	\$ (6,676)	\$ (66,669)
Adjustment to reconcile change in net assets to net cash provided by operating activities		
Depreciation	68,313	78,078
(Increase) decrease in accounts receivable	(2,554)	6,094
Decrease (increase) in contributions receivable	19,659	(55,413)
Decrease in inventory	1,931	5,371
(Increase) decrease in other current assets	(3,476)	425
Increase (decrease) in accounts payable	511	(7,364)
Increase in accrued wages and taxes	3,049	4,532
Increase in deferred income	66	7,203
Increase in deposits	<u>6,400</u>	<u>2,200</u>
Net cash provided by (used in) operating activities	<u>87,223</u>	<u>(25,543)</u>
Cash flows from investing activities		
Purchase of equipment	(100,839)	(33,244)
(Increase) decrease in funds held by others	<u>(20,794)</u>	<u>21,836</u>
Net cash (used in) investing activities	<u>(121,633)</u>	<u>(11,408)</u>
Net (decrease) in cash and cash equivalents	(34,410)	(36,951)
Cash and cash equivalents, beginning of year	<u>570,913</u>	<u>607,864</u>
Cash and cash equivalents, end of year	<u>\$ 536,503</u>	<u>\$ 570,913</u>

The accompanying notes are an integral part of the financial statements.



**SEACOAST SCIENCE CENTER, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**Note 1. NATURE OF ACTIVITIES**

The Seacoast Science Center, Inc. (the “Center”) operates a year-round education facility located at Odiorne Point State Park. Odiorne Point State Park is owned and operated by the State of New Hampshire. In December of 2016, the Center, incorporated in 1992, signed a continuing 10-year management agreement with the Division of Parks and Recreation.

The Center provides programs to school groups and the general public, focused primarily on the history and ecology of Odiorne Point State Park and the Gulf of Maine. The Center’s facility showcases coastal habitats and the environmental history of the Gulf of Maine.

The Center operates a retail store on their premises that follows the same mission as the organization. Items sold allow the general public to take home memorabilia of their visit to the Center, along with books and materials to further educate them about the surrounding area and marine life.

The Center’s major sources of revenue are generated from Center activities and contributions.

**Note 2. SIGNIFICANT ACCOUNTING POLICIES**

**Significant accounting policies**

The Center prepares its financial statements in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) for not-for-profit entities. The significant accounting and reporting policies used by the Center are described subsequently to enhance the usefulness and understandability of the financial statements.

**Net assets**

The financial statements report net assets and changes in net assets that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net assets without donor restrictions – Net assets without donor restrictions are resources available to support operations. The only limits on the use of these net assets are the broad limits resulting from the nature of the Center, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

SEACOAST SCIENCE CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

**Note 2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

Net assets with donor restrictions – Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the Center must continue to use the resources in accordance with the donor's restrictions.

**Accrual basis**

The financial statements of the Center have been prepared on the accrual basis. Revenue is recorded when earned and expenses are recorded when incurred. Contributions and grants are recognized when received.

**Use of estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and cash equivalents**

For the purpose of the statement of cash flows, the Center considers all cash and money market investments with an initial maturity of three months or less to be cash equivalents.

**Receivables**

Receivables are considered fully collectible and no provision for uncollectible amounts has been recorded. Grant and contribution receivables have not been discounted, as all are receivable in less than one year.

**Inventories**

Inventory is stated at the lower of cost or market (first-in, first-out method). Inventory consists of items for resale held at the Center's store.

SEACOAST SCIENCE CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

Note 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

**Property and equipment**

Property and equipment are capitalized at cost. Expenditures for repairs and maintenance are expensed as incurred and betterments in excess of \$2,500 are capitalized as additions to property and equipment. Depreciation is calculated using the straight-line method over the following estimated useful lives:

Exhibits	10 years
Leasehold improvements	5 – 39 years
Equipment	5 years
Furniture and fixtures	7 – 10 years

For the years ended December 31, 2019 and 2018, depreciation expense was \$68,313 and \$78,078, respectively.

**Deferred income**

Income from facility use and program fees for events and programs are deferred and recognized over the period to which it relates.

**Contributions**

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions. Unconditional promises with payments due in future years have an implied restriction to be used in the year payment is due, and therefore, are reported as restricted until the payment is due, unless the contribution is clearly intended to support activities of the current fiscal year. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

**Advertising costs**

Advertising costs are expensed as incurred. For the years ended December 31, 2019 and 2018, non-donated advertising expense was \$12,527 and \$21,197, respectively.

**SEACOAST SCIENCE CENTER, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**Note 2. SIGNIFICANT ACCOUNTING POLICIES (concluded)**

**Functional allocation of expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefitted.

**Income taxes**

The Center is a not-for-profit organization exempt under Section 501(c)(3) of the Internal Revenue Code and is classified as other than a private foundation; however, certain unrelated business income is subject to federal taxation. Facility income received is recorded as unrelated business income, and related expenses are reported in the statement of activities. During the years ended December 31, 2019 and 2018, there was no tax liability on unrelated business income. The income tax filings for the tax years before 2016 are no longer subject to examination by federal and state taxing authorities.

**Summarized financial information**

The financial statements include certain prior-year summarized comparative information in total, but not by asset class. Accordingly, such information should be read in conjunction with the Center's financial statements for the year ended December 31, 2018, from which the summarized information was derived, in order to have comparative information in conformity with accounting principles generally accepted in the United States of America.

**Reclassification**

Certain 2018 amounts have been reclassified to conform to 2019 classification. These reclassifications had no effect on the increase in net assets for 2018.

SEACOAST SCIENCE CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

**Note 3. LIQUIDITY AND AVAILABILITY**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use within one year of December 31 are:

	<u>2019</u>	<u>2018</u>
Financial assets:		
Cash and cash equivalents	\$ 284,081	\$ 342,923
Restricted cash	252,422	227,990
Accounts receivable	3,180	626
Grants and contributions receivable	61,753	81,413
Funds held by others	<u>279,886</u>	<u>259,092</u>
 Total financial assets	 881,322	 912,044
 Less financial assets held to meet donor-imposed restrictions:		
Purpose-restricted net assets	(252,422)	(227,990)
Grants and contributions receivable	-	(20,000)
 Less financial assets not available within one year:		
Funds held by others	<u>(279,886)</u>	<u>(259,092)</u>
 Amount available for general expenditures within one year	 <u>\$ 349,014</u>	 <u>\$ 404,962</u>

As part of their liquidity management plan, the Center invests cash in excess of daily requirements in bank certificate of deposits. The Center maintains a revolving line of credit of \$200,000 to cover short-term cash needs.

**Note 4. FAIR VALUE MEASUREMENTS**

Generally accepted accounting principles establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels:

Level 1: prices based on quoted prices in active markets which are accessible on the measurement date for identical assets and liabilities.

Level 2: prices based on indirect information, such as quoted prices for similar assets or liabilities in active markets, or quoted prices for identical or similar assets or liabilities in inactive markets.

Level 3: prices based on management's judgment and estimation and are developed using the best information in the circumstances.

SEACOAST SCIENCE CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

**Note 5. PROPERTY AND EQUIPMENT**

Property and equipment were comprised of the following at December 31:

	<u>2019</u>	<u>2018</u>
Leasehold improvements	\$ 1,854,446	\$ 1,847,745
Exhibits	776,734	685,389
Equipment	170,577	167,783
Vehicles	55,981	55,981
Website	30,000	30,000
Furniture and fixtures	9,467	9,467
	<u>2,897,205</u>	<u>2,796,365</u>
Less accumulated depreciation	<u>(1,577,509)</u>	<u>(1,509,195)</u>
Total	<u>\$ 1,319,696</u>	<u>\$ 1,287,170</u>

**Note 6. FUNDS HELD BY OTHERS**

The Center is a beneficiary of three designated funds at the New Hampshire Charitable Foundation. Pursuant to the terms of the resolution establishing the funds, property contributed to the New Hampshire Charitable Foundation is held as a separate fund designated for the benefit of the Center. In accordance with its spending policy, the Foundation makes distributions from the funds to the Center.

The distributions are approximately 3.75% of the market value of the funds per year. The funds are not included in these financial statements, since all property in the funds was contributed to the New Hampshire Charitable Foundation to be held and administered for the benefit of the Center. For the years ended December 31, 2019 and 2018, \$13,884 and \$13,687 was received from the funds, respectively. At December 31, 2019 and 2018, the market value of the funds' assets was \$370,066 and \$342,605, respectively.

The Center is a beneficiary of two agency funds at the New Hampshire Charitable Foundation. Pursuant to the terms of the resolution establishing the funds, property contributed to the New Hampshire Charitable Foundation is held as a separate fund designated for the benefit of the Center. In accordance with its spending policy, the Foundation makes distributions from the funds to the Center. The distributions are approximately 3.75% of the market value of the funds per year.

SEACOAST SCIENCE CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

**Note 6. FUNDS HELD BY OTHERS (concluded)**

The estimated value of future distributions from the funds is included in these financial statements; however, all property in the funds was contributed to the New Hampshire Charitable Foundation to be held and administered for the benefit of the Center. For the years ended December 31, 2019 and 2018, \$10,500 and \$10,351 was received from the funds, respectively. At December 31, 2019 and 2018, the market value of the funds' assets was \$279,859 and \$259,092, respectively.

Changes in fair value of assets measured on a recurring basis using significant unobservable inputs (Level 3) are comprised of the following:

	Funds <u>Held by Others</u>
Balance at December 31, 2017	\$ 280,928
Change in value of beneficial interest	<u>(21,836)</u>
Balance at December 31, 2018	259,092
Change in value of beneficial interest	<u>20,767</u>
Balance at December 31, 2019	<u>\$ 279,859</u>

SEACOAST SCIENCE CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

**Note 7. NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions were available for the following purposes at December 31:

	<u>Balance</u> <u>12/31/18</u>	<u>Revenue</u>	<u>Satisfaction</u> <u>of program</u> <u>restrictions</u>	<u>Satisfaction</u> <u>of property</u> <u>restrictions</u>	<u>Balance</u> <u>12/31/19</u>
Air monitoring	\$ 1,289	\$ -	\$ -	\$ -	\$ 1,289
Audio tour exhibit	248	-	-	-	248
Building and grounds	2,335	-	(2,335)	-	-
Campership	5,951	1,361	(951)	-	6,361
Carol Lincoln memorial playground	10,787	-	-	-	10,787
Coastal education fund	-	6,900	(966)	-	5,934
Edalhab exhibit	6,108	-	(4,800)	-	1,308
Heritage garden (Tallman)	1,930	-	(220)	-	1,710
Historic exhibit	3,122	-	-	-	3,122
Marine mammal rescue	162,640	196,510	(168,245)	-	190,905
Salt marsh trail	2,878	-	-	-	2,878
Weather exhibit	593	-	-	-	593
Haas feasibility project	20,000	109,565	(112,387)	-	17,178
Touch tank	10,109	-	-	-	10,109
Reefs	-	6,000	-	(6,000)	-
Beaches	-	9,517	-	(9,517)	-
	<u>\$ 227,990</u>	<u>\$ 329,853</u>	<u>\$ (289,904)</u>	<u>\$ (15,517)</u>	<u>\$ 252,422</u>

**Note 8. IN-KIND CONTRIBUTIONS**

For the year ended December 31, 2019, numerous unpaid volunteers have made contributions of their time to further the Center's activities. The value of this contributed time is not reflected in these financial statements. For the years ended December 31, 2019 and 2018, contributions of materials recorded at fair market value were \$44,947 and \$43,835, respectively. For the years ended December 31, 2019 and 2018, contributions of radio advertising and professional fees recorded at fair market value were \$29,866 and \$64,293, respectively. Contributed services received were used toward marine mammal rescue, fundraising events and general and administrative costs.



**SEACOAST SCIENCE CENTER, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**Note 9. RETIREMENT PLAN**

The Center has a defined contribution retirement plan for all employees meeting certain eligibility requirements. The plan allows eligible employees to contribute a portion of their compensation. The Center has the option of matching employee contributions, and matched 3% of each participant's compensation in 2019. For the years ending December 31, 2019 and 2018, the Center's contribution to the plan totaled \$19,378 and \$19,585, respectively.

**Note 10. CONCENTRATION OF CREDIT RISK**

The Center maintains its cash balances in one financial institution located in New Hampshire. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At December 31, 2019, the Center's uninsured cash balances totaled \$159,563.

**Note 11. RELATED PARTY**

The Center purchased goods and services at discounted rates from local restaurants, one of which is owned in part by the spouse of one member of the Center's Board of Directors. During the years ended December 31, 2019 and 2018, the Center purchased goods in the amount of \$4,954 and \$5,460, respectively. For the years ended December 31, 2019 and 2018, no amounts were due to this firm at year-end.

**Note 12. SUBSEQUENT EVENTS**

Subsequent to December 31, 2019, the spread of COVID-19 has forced the Center to limit or cease operations for camp, programs, and admissions. Measures taken to contain the spread of the virus, including quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to their revenue.

The Center has determined that this event is a non-adjusting subsequent event. Accordingly, the financial position and results of operations as of and for the year ended December 31, 2019 has not been adjusted to reflect its impact. The duration and impact of the COVID-19 pandemic remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and results of the Center for future periods.