Filling the void that separates child from family

ANNUAL REPORT
Fiscal Year 2011
(July 1, 2010 – June 30, 2011)
“Their birthmother had a rough life that was full of poverty and uncertainty. She tried her best to parent these children but knew that what was best for them would be to find a stable home for them. These children had never celebrated their birthdays before. They didn’t have any toys. They didn’t know when their next meal was coming. When the adoption agency called and told us that these kids had nowhere to go and that they had no family, we knew we had to say ‘yes’. They are beautiful inside and out. This was, by far, the best decision we ever made.”

“Since Andrew had just turned four his chances of finding a forever family were diminishing. As a special needs child with hydrocephaly, it was very unlikely for anyone in his country to adopt him. Even the chance of being adopted outside his country would be slim. He would have grown up there and eventually aged-out. Once he aged-out he would be on his own to fend for himself. He now has three sisters, a brother, a mom, and a dad who love him, a safe home to live in, and the ongoing medical care he needs.”
“Our placement happened so fast and with the given circumstances, we are thankful that we were able to bring Jenay home with your help. Jenay’s birth mother is in foster care and Jenay would certainly have gone into foster care if we were not able to adopt her. There is no doubt her birth mother loves her more than anything in the world. Through adoption, she is able to be a strong presence in Jenay’s life while guaranteeing the cycle is broken and that Jenay will have a strong, stable, and loving family. Gift of Adoption has most definitely lifted a huge financial obstacle.”

“Our daughter Erin is 14 and had been living in Chinese orphanages and a boarding school for the deaf since she was found in a park at the age of 18-months. In China, children age out of the orphanage system at the age of 14. Children like Erin who are deaf and mute are then institutionalized with no hope of ever having a family. It was imperative that our adoption not be delayed. Since Erin has come home, she has been able to play on a basketball team and learn how to ride a bike. She has gone sledding, snowmobiling, and tubing. She has had her first ever birthday celebration. She is able to go to a school for the deaf that is close to our home. She is growing into an independent person who will have a wonderful loving support group to help her be everything she wants to be.”
Dear Friends,

The cover photo of Kindred and his son, Samuel, reminds us of the importance of reaching.

It’s a picture we’ve all seen and experienced a thousand times during the regular course of our lives. It’s a picture of a child reaching up toward his parent with confidence. And, it’s the picture of our work – work that filled the void that would have otherwise kept this little guy separated from his dad.

This wasn’t a hallmark moment, but a typical moment for them. Making typical moments like these possible is what Gift of Adoption is doing all across America over 100 times a year.

There is a fundamental discussion in the nonprofit sector these days about outcomes. Is the charity providing measurable and worthy outcomes in exchange for the efforts and dollars received from supporters?

It almost makes us think our mission works too well – because the ROI of our work is a hundred-fold and the outcomes are permanent. What other organization or system could be put in place as a means to nurture, read to, tuck in, stand by, advise, and love a child over the span of not one year or ten years, but for a lifetime in the way a parent does? Nothing compares to or delivers like a parent.

As one grant family thoughtfully wrote to us, “It has been a year of stretching and growing for all of us – and difficult at times. But, the things worth doing are often not the easy things. When we hear the boys’ laughter and see their spontaneous smiles, our hearts are encouraged to continue to do the work of remaking our family.”

The things worth doing often are not the easy things but they are what make for encouraged hearts. That is the crux of our reaching – to fill the void that keeps a child from a parent.

That’s the foundation of our mission and the measurable outcome of your support.

With gratitude,

Sharon Komlkoske
Pam Devereux
**Mission:** Gift of Adoption is a national 501(c)3 charitable organization that inspires adoption by providing grants to qualified parents—giving children who need families a permanent home and a chance to thrive.

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### FISCAL YEAR 2011 STATISTICS AND PROGRAM ACCOMPLISHMENTS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total number of families that received grants:</td>
<td><strong>89</strong></td>
</tr>
<tr>
<td>Number of children placed from grants:</td>
<td><strong>105</strong></td>
</tr>
<tr>
<td>Total value of grant awards:</td>
<td><strong>$298,864</strong></td>
</tr>
<tr>
<td>Average grant value:</td>
<td><strong>$3,358</strong></td>
</tr>
<tr>
<td>Types of adoptions facilitated: Domestic – <strong>38%</strong>; International – <strong>61%</strong></td>
<td></td>
</tr>
<tr>
<td>Number of U.S. states served by grants:</td>
<td><strong>32</strong></td>
</tr>
<tr>
<td>Number of countries served by grants:</td>
<td><strong>19</strong></td>
</tr>
<tr>
<td>Grants uniting or preserving biological siblings in the same family:</td>
<td><strong>16%</strong></td>
</tr>
<tr>
<td>Grants that kept children from unnecessarily entering the U.S. foster care system:</td>
<td><strong>15%</strong></td>
</tr>
<tr>
<td>Grants that prevented a child from aging out of an international orphanage:</td>
<td><strong>10%</strong></td>
</tr>
<tr>
<td>Grants that helped children with critical medical conditions:</td>
<td><strong>40%</strong></td>
</tr>
<tr>
<td>Applications received:</td>
<td><strong>629</strong></td>
</tr>
</tbody>
</table>

Through June 30, 2011, Gift of Adoption has awarded **744** grants, representing over **$2.5 million** and more than **875** children who have been given permanent families and a chance to thrive.

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DURING FISCAL YEAR 2011, Gift of Adoption Ohio became the organization’s newest chapter. Additionally, emerging chapters formed in North & South Carolina and Michigan. Gift of Adoption expects to have 15 chapters by the end of fiscal year 2015.
Through June 30, 2011, Gift of Adoption has awarded 744 grants, representing over $2.5 million and more than 875 children who have been given permanent families and a chance to thrive.

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>June 30, 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$64,579</td>
</tr>
<tr>
<td>Investments</td>
<td>154,025</td>
</tr>
<tr>
<td>Pledges and contributions receivable</td>
<td>194,784</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>4,278</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>8,333</td>
</tr>
<tr>
<td>Cash surrender value of life insurance</td>
<td>48,241</td>
</tr>
<tr>
<td>Other assets</td>
<td>500</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$474,740</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants payable</td>
<td>$58,636</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>3,788</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>62,424</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>207,532</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>204,784</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>412,316</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$474,740</strong></td>
</tr>
</tbody>
</table>

**STATEMENT OF ACTIVITIES**

<table>
<thead>
<tr>
<th>SUPPORT AND REVENUE</th>
<th>June 30, 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>426,558</td>
</tr>
<tr>
<td>Special events revenue</td>
<td>194,559</td>
</tr>
<tr>
<td>Special events expense</td>
<td>(65,461)</td>
</tr>
<tr>
<td>In-kind donations</td>
<td>46,475</td>
</tr>
<tr>
<td>Program service fees</td>
<td>25,168</td>
</tr>
<tr>
<td>Realized and unrealized gain (loss) on investments</td>
<td>31,042</td>
</tr>
<tr>
<td>Interest, dividends and capital gain distributions</td>
<td>2,323</td>
</tr>
<tr>
<td>Miscellaneous revenue</td>
<td>4,441</td>
</tr>
<tr>
<td><strong>Net assets released from restrictions</strong></td>
<td>—</td>
</tr>
<tr>
<td><strong>Total support and revenue</strong></td>
<td><strong>665,105</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>502,256</td>
</tr>
<tr>
<td>Management and General</td>
<td>77,012</td>
</tr>
<tr>
<td>Fundraising</td>
<td>88,152</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>667,420</strong></td>
</tr>
</tbody>
</table>

| CHANGE IN NET ASSETS                        | (2,315)      |
| Net assets:                                 |              |
| Beginning of year                           | 414,631      |
| **End of year**                             | **$412,316** |

**FY11 Functional Allocation of Expenses**

- Program Services: 12%
- Management and General: 13%
- Fundraising: 75%

[BBB Accredited Charity Logo]

[Best Nonprofit Logo]
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Alana & Rustam with their sister Katelyn
Adopted from Ukraine
February 2011

Kendrick
Adopted domestically
February 2011

Endie & Shewan
Adopted from Ethiopia
July 2010

Nathan
Adopted domestically
December 2010

Justine
Adopted domestically
September 2010

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