

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2004

Open to Public Inspection

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2004 calendar year, or tax year beginning, and ending

B Check if applicable:

- Address change
Name change
Initial return
Final return
Amended return
Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization: United Way of Metropolitan Nashville, Inc.
Number and street (or P.O. box if mail is not delivered to street address): PO Box 280420, 250 Venture Circle
City or town: Nashville State or country: TN ZIP + 4: 37228

D Employer identification number: 62-0533104
E Telephone number: 615-255-8501
F Accounting method: [X] Accrual [] Cash [] Other (specify)

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations.
H(a) Is this a group return for affiliates? [] Yes [X] No
H(b) If "Yes," enter number of affiliates
H(c) Are all affiliates included? [] Yes [] No
H(d) Is this a separate return filed by an organization covered by a group ruling? [] Yes [] No

G Website: www.unitedwaynashville.org

J Organization type (check only one) [X] 501(c) (3) (insert no.) [] 4947(a)(1) or [] 527

K Check here [] if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 41,337,135
M Check [] if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 18 of the instructions.)

Table with 3 main sections: Revenue (lines 1-12), Expenses (lines 13-17), and Net Assets (lines 18-21). Includes sub-rows for detailed reporting like 1a-1c, 6a-6c, 8a-8c, 9a-9c, 10a-10c.

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See page 22 of the instructions.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising	
22	Grants and allocations (attach schedule) . . . STMT 4 (cash \$ 19,660,871 noncash \$)	22	19,660,871	19,660,871		
23	Specific assistance to individuals (attach schedule)	23				
24	Benefits paid to or for members (attach schedule)	24				
25	Compensation of officers, directors, etc.	25	166,760	60,704	53,028	
26	Other salaries and wages	26	2,520,815	805,364	532,597	
27	Pension plan contributions	27	49,290	14,829	18,357	
28	Other employee benefits	28	190,333	73,484	24,177	
29	Payroll taxes	29	178,204	60,567	35,275	
30	Professional fundraising fees	30				
31	Accounting fees	31	63,044	5,500	53,444	
32	Legal fees	32	11,328	458	8,870	
33	Supplies	33	32,428	9,321	17,157	
34	Telephone	34	47,181	10,820	15,436	
35	Postage and shipping	35	46,114	11,083	13,394	
36	Occupancy	36	170,554	48,538	51,597	
37	Equipment rental and maintenance	37	184,613	27,065	99,766	
38	Printing and publications	38	469,511	57,257	2,707	
39	Travel	39	45,052	7,942	16,802	
40	Conferences, conventions, and meetings	40	93,466	13,301	6,268	
41	Interest	41				
42	Depreciation, depletion, etc. (attach schedule)	42	154,346	45,049	37,841	
43	Other expenses not covered above (itemize): a Miscellaneous	43a	13,234	42	12,936	
	b Non-fundraising professional fees	43b	229,926	172,630	23,257	
	c Dues and subscriptions	43c	34,825	7,179	15,984	
	d Planned giving premium expense	43d	9,709		9,709	
	e	43e				
	f	43f				
44	Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D), carry these totals to lines 13—15	44	24,371,604	21,092,004	1,048,602	2,230,998

Joint Costs. Check if you are following SOP 98-2.
 Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If "Yes," enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____;
 (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments (See page 25 of the instructions.)

What is the organization's primary exempt purpose? ▶ STMT 5	Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
a The annual campaign funds outcome-based investments in agency programs, program investments in the Read to Succeed initiative, and partially funds Family Resource Center coordination and the 2-1-1 community information line. Also included are \$6,944,113 of net designations made by donors that were passed through to agencies. (See Part IV-B and STMT 6) (Grants and allocations \$ 15,937,079)	15,937,079
b The annual campaign also funds community building activities related to planning, oversight, and administration of outcome-based investments, Read to Succeed, 2-1-1, and support for the Family Resource Center system. (Grants and allocations \$)	990,221
c Government and private grants not reported in the annual campaign fund activities that include the Ryan White/Community AIDS Partnership, Family Resource Center coordination, 2-1-1, Early Reading First, and other initiatives. (Grants and allocations \$ 3,723,792)	4,164,704
d (Grants and allocations \$)	
e Other program services (attach schedule) (Grants and allocations \$)	
f Total of Program Service Expenses (should equal line 44, column (B), Program services) ▶	21,092,004

Part IV Balance Sheets (See page 25 of the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.		(A) Beginning of year		(B) End of year	
Assets	45 Cash—non-interest-bearing	1,287,604	45	1,269,759	
	46 Savings and temporary cash investments	4,273,089	46	5,382,072	
	47 a Accounts receivable	47a			
	b Less: allowance for doubtful accounts	47b		47c	
	48 a Pledges receivable	19,701,941			
	b Less: allowance for doubtful accounts	3,760,035	17,045,913	48c	15,941,906
	49 Grants receivable	574,307	49	229,278	
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)			50	
	51 a Other notes and loans receivable (attach schedule)	51a			
	b Less: allowance for doubtful accounts	51b		51c	
	52 Inventories for sale or use			52	
	53 Prepaid expenses and deferred charges	738,087	53	746,082	
	54 Investments—securities (attach schedule) STMT 7 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	10,197,036	54	10,743,662	
	55 a Investments—land, buildings, and equipment: basis	55a			
	b Less: accumulated depreciation (attach schedule)	55b		55c	
	56 Investments—other (attach schedule)			56	
	57 a Land, buildings, and equipment: basis	3,243,061			
	b Less: accumulated depreciation (attach schedule) STMT 8	2,526,785	804,353	57c	716,276
58 Other assets (describe <input type="checkbox"/> Insurance CSV and other assets)	933,968	58	1,012,628		
59 Total assets (add lines 45 through 58) (must equal line 74)	35,854,357	59	36,041,663		
Liabilities	60 Accounts payable and accrued expenses	344,624	60	227,491	
	61 Grants payable	14,768,348	61	14,563,052	
	62 Deferred revenue		62		
	63 Loans from officers, directors, trustees, and key employees (attach schedule)			63	
	64 a Tax-exempt bond liabilities (attach schedule)			64a	
	b Mortgages and other notes payable (attach schedule)			64b	
	65 Other liabilities (describe <input type="checkbox"/> Advances from grantors)			775,389	
66 Total liabilities (add lines 60 through 65)	15,112,972	66	15,565,932		
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.				
	67 Unrestricted	1,793,247	67	2,436,526	
	68 Temporarily restricted	11,825,404	68	10,916,471	
	69 Permanently restricted	7,122,734	69	7,122,734	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.				
	70 Capital stock, trust principal, or current funds			70	
	71 Paid-in or capital surplus, or land, building, and equipment fund			71	
	72 Retained earnings, endowment, accumulated income, or other funds			72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	20,741,385	73	20,475,731	
	74 Total liabilities and net assets / fund balances (add lines 66 and 73)	35,854,357	74	36,041,663	

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See page 27 of the instructions.)

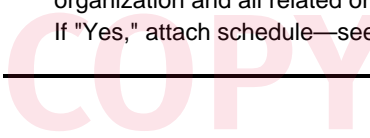
Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a	Total revenue, gains, and other support per audited financial statements STMT 9	a	18,227,353	a	Total expenses and losses per audited financial statements STMT 9	a	17,584,074
b	Amounts included on line a but not on line 12, Form 990:			b	Amounts included on line a but not on line 17, Form 990:		
(1)	Net unrealized gains on investments \$		-56,988	(1)	Donated services and use of facilities . . . \$		
(2)	Donated services and use of facilities \$			(2)	Prior year adjustments reported on line 20, Form 990 \$		
(3)	Recoveries of prior year grants \$			(3)	Losses reported on line 20, Form 990 \$		
(4)	Other (specify):			(4)	Other (specify):		
	----- \$				----- \$		
	----- \$				----- \$		
	Add amounts on lines (1) through (4)	b	-56,988		Add amounts on lines (1) through (4)	b	
c	Line a minus line b	c	18,284,341	c	Line a minus line b	c	17,584,074
d	Amounts included on line 12, Form 990 but not on line a :			d	Amounts included on line 17, Form 990 but not on line a :		
(1)	Investment expenses not included on line 6b, Form 990 \$			(1)	Investment expenses not included on line 6b, Form 990 \$		
(2)	Other (specify):			(2)	Other (specify):		
	Net designated contrib STMT 4 \$		6,944,113		Net designated to agencies STMT 4 \$		6,944,113
	Add amounts on lines (1) and (2)	d	6,944,113		Add amounts on lines (1) and (2)	d	6,944,113
e	Total revenue per line 12, Form 990 (line c plus line d)	e	25,228,454	e	Total expenses per line 17, Form 990 (line c plus line d)	e	24,528,187

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see page 27 of the instructions.)

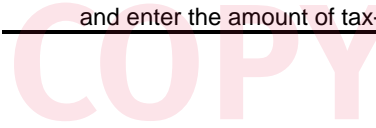
(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
Name <u>Mark H Desmond</u> Str <u>250 Venture Circle</u> City <u>Nashville</u> ST <u>TN</u> ZIP <u>37228</u>	Title <u>President/CEO</u> Hr/WK <u>40</u>	166,335	17,390	6,000
Name <u>Board of Trustees</u> Str City <u>STMT 10</u> ST ZIP	Title <u>STMT 10</u> Hr/WK			
Name City ST ZIP	Title Hr/WK			
Name City ST ZIP	Title Hr/WK			
Name City ST ZIP	Title Hr/WK			
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Name City ST ZIP	Title Hr/WK			
Name City ST ZIP	Title Hr/WK			
Name City ST ZIP	Title Hr/WK			

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? Yes No
If "Yes," attach schedule—see page 28 of the instructions.



Part VI Other Information (See page 28 of the instructions.)

Table with columns for question number, question text, and Yes/No columns. Rows include questions 76 through 92 regarding organizational activities, financial reporting, and tax status.



Part VII Analysis of Income-Producing Activities (See page 33 of the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a Service fees (designation)					496,625
b Campaign/finance management fees					112,782
c					
d					
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	37,097	
96 Dividends and interest from securities			14	221,784	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	351,732	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a Miscellaneous					213,943
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				610,613	823,350
105 Total (add line 104, columns (B), (D), and (E))					1,433,963

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 34 of the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
93a	Used for the enhancement of the annual campaign and to provide the mechanism for designated contributions to agencies.
93b	Used to provide management and financial services for the Combined Federal Campaign.
103a	To record growth in the Planned Giving program and for the enhancement of the annual campaign.

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 34 of the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A				

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 34 of the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Signature of officer: Mark H. Desmond Date: 8/04/05

Mark H. Desmond, President & CEO
Type or print name and title.

Paid Preparer's Use Only

Preparer's signature: _____ Date: _____ Check if self-employed: Preparer's SSN or PTIN (See Gen. Inst. W): _____

Firm's name (or yours if self-employed), address, and ZIP + 4: _____ EIN: _____ Phone no: _____

SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

OMB No. 1545-0047

2004

Department of the Treasury
Internal Revenue Service

MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

Name of the organization United Way of Metropolitan Nashville, Inc.	Employer identification number 62-0533104
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Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
Name John W. Havron Str 250 Venture Circle City Nashville ST TN Zip 37228 Country	Title Exec Vice Pres Avg hr/wk 40	111,337	16,962	
Name John M. Green Str 250 Venture Circle City Nashville ST TN Zip 37228 Country	Title Sr Vice President Avg hr/wk 40	86,631	20,167	
Name Philip N. Orr Str 250 Venture Circle City Nashville ST TN Zip 37228 Country	Title Sr Vice President Avg hr/wk 40	84,457	20,311	
Name Karen A. Snyder Str 250 Venture Circle City Nashville ST TN Zip 37228 Country	Title Vice President Avg hr/wk 40	76,628	12,734	
Name Angela M. Murray Str 250 Venture Circle City Nashville ST TN Zip 37228 Country	Title Controller Avg hr/wk 40	62,623	11,705	
Total number of other employees paid over \$50,000	8			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
Name Health & Education Research Operative Str Services, Inc. (HEROS), PO Box 1271 City Lebanon ST TN ZIP 37088 Country	Check here if a business <input checked="" type="checkbox"/> Read to Succeed, Early Reading First Family Resource Centers, Decatur Project Evaluation and Consulting Services	275,517
Name KraftCPAs Str 555 Great Circle Road City Nashville ST TN ZIP 37228 Country	Check here if a business <input checked="" type="checkbox"/> Organization, CFC, pension Annual audit	62,626
Name Str City ST ZIP Country	Check here if a business <input type="checkbox"/>	
Name Str City ST ZIP Country	Check here if a business <input type="checkbox"/>	
Name Str City ST ZIP Country	Check here if a business <input type="checkbox"/>	
Total number of others receiving over \$50,000 for professional services		

Part III Statements About Activities (See page 2 of the instructions.)

		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ► \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)		X
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
a	Sale, exchange, or leasing of property?		X
b	Lending of money or other extension of credit?		X
c	Furnishing of goods, services, or facilities?		X
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? . . . See Part V, Form 990	X	
e	Transfer of any part of its income or assets?		X
3 a	Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.)		X
b	Do you have a section 403(b) annuity plan for your employees?	X	
4 a	Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?		X
b	Do you provide credit counseling, debt management, credit repair, or debt negotiation services?		X

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)

The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5** A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6** A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7** A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8** A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9** A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ► _____ City _____ ST _____ Country _____
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11 a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11 b** A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12** An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14** An organization organized and operated to test for public safety. Section 509(a)(4). (See page 5 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Table with 6 columns: Calendar year (or fiscal year beginning in), (a) 2003, (b) 2002, (c) 2001, (d) 2000, (e) Total. Rows include: 15 Gifts, grants, and contributions received; 16 Membership fees received; 17 Gross receipts from admissions, merchandise sold or services performed; 18 Gross income from interest, dividends, amounts received from payments on securities loans; 19 Net income from unrelated business activities; 20 Tax revenues levied for the organization's benefit; 21 The value of services or facilities furnished to the organization by a governmental unit; 22 Other income; 23 Total of lines 15 through 22; 24 Line 23 minus line 17; 25 Enter 1% of line 23.

Table for lines 26-27f. Includes: 26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24; b Prepare a list for your records to show the name of and amount contributed by each person; c Total support for section 509(a)(1) test; d Add: Amounts from column (e) for lines 18, 19, 22; e Public support (line 26c minus line 26d total); f Public support percentage (line 26e (numerator) divided by line 26c (denominator)).

27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: (2003) (2002) (2001) (2000)

b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2003) (2002) (2001) (2000)

Table for lines 27c-27h. Includes: c Add: Amounts from column (e) for lines 15, 16, 17, 20, 21; d Add: Line 27a total and line 27b total; e Public support (line 27c total minus line 27d total); f Total support for section 509(a)(2) test; g Public support percentage (line 27e (numerator) divided by line 27f (denominator)); h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)).

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Part V Private School Questionnaire (See page 7 of the instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)		
32	Does the organization maintain the following:		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d	Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)		
33	Does the organization discriminate by race in any way with respect to:		
a	Students' rights or privileges?		
b	Admissions policies?		
c	Employment of faculty or administrative staff?		
d	Scholarships or other financial assistance?		
e	Educational policies?		
f	Use of facilities?		
g	Athletic programs?		
h	Other extracurricular activities? If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)		
34 a	Does the organization receive any financial aid or assistance from a governmental agency?		
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.		
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation		

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.) (To be completed ONLY by an eligible organization that filed Form 5768)

Check a if the organization belongs to an affiliated group. Check b if you checked "a" and "limited control" provisions apply.

Table with 3 columns: Description, (a) Affiliated group totals, (b) To be completed for ALL electing organizations. Rows include 36-44: Limits on Lobbying Expenditures.

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

Table with 6 columns: Calendar year (or fiscal year beginning in), (a) 2004, (b) 2003, (c) 2002, (d) 2001, (e) Total. Rows include 45-50: 4-Year Averaging Period.

Part VI-B Lobbying Activity by Nonelecting Public Charities (For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

Table with 4 columns: Description, Yes, No, Amount. Rows include: During the year, did the organization attempt to influence national, state or local legislation... a Volunteers, b Paid staff or management, c Media advertisements, d Mailings to members, e Publications, f Grants to other organizations, g Direct contact with legislators, h Rallies, i Total lobbying expenditures.

United Way of Metropolitan Nashville, Inc.
62-0533104
2004 Form 990

Schedule B

Schedule B is not open to public inspection

COPY

Statement 1
Form 990, Part I, Line 1: Contributions, gifts, grants, and similar amounts received

Line 1a - Direct public support is calculated as follows:

Total 2003/2004 campaign pledges	\$	20,310,902
Less: Provision for uncollectible pledges		(1,249,887)
Subtotal for 2003/2004 campaign		<u>19,061,015</u>
Amounts collected on prior year campaigns, other contributions, and other amounts released from restrictions		462,868
Service fees on designated contributions, reported on line 2		(496,625)
Line 1a - Direct public support	\$	<u>19,027,258</u>

Line 1b - Indirect public support

Total 2003/2004 Combined Federal Campaign	\$	1,049,417
Less: Provision for uncollectible pledges		(53,048)
Subtotal for 2003/2004 campaign		<u>996,369</u>
Less: Amounts recognized in the Metropolitan Nashville Campaign		(132,751)
		<u>863,618</u>
Amounts received from other United Way campaigns		120,318
Line 1b - Indirect public support	\$	<u>983,936</u>

Line 1c - Government grants

State of Tennessee - Ryan White	\$	3,195,071
Metropolitan Government of Nashville		305,100
U.S. Department of Education - Early Reading First		226,279
State of Tennessee - Statewide Success by 6		56,847
Line 1c - Government grants	\$	<u>3,783,297</u>

**Line 1d - Total contributions, gifts, grants,
and similar amounts received**

\$ 23,794,491

Statement 2
Form 990, Part I, Line 16: Payment to affiliates

Payment of dues to United Way of America, Alexandria, VA	\$	<u><u>156,583</u></u>
--	----	-----------------------

United Way of America is the national organization dedicated to leading the United Way movement in making measurable impact in every community across America. The United Way movement consists of approximately 1,400 community-based United Way organizations. Each is independent, separately incorporated, and governed by local volunteers.

Statement 3
Form 990, Part I, Line 20: Other changes in net assets

Other changes in net assets consists of the following:

Unrestricted net assets

Unrealized appreciation/(depreciation) on investments	\$	(56,988)
---	----	----------

Temporarily restricted net assets

Change in temporarily restricted net assets

Net campaign revenues to be reported in subsequent years	\$	9,838,815
--	----	-----------

Net campaign results from prior years reported as unrestricted contributions in the current year and included on line 1a		<u>(10,747,748)</u>
--	--	---------------------

Change in temporarily restricted net assets		(908,933)
---	--	-----------

Permanently restricted net assets

No activity in 2004		<u>-</u>
---------------------	--	----------

Line 20 - Total other changes in net assets	\$	<u><u>(965,921)</u></u>
--	-----------	--------------------------------

United Way of Metropolitan Nashville, Inc.
62-0533104
2004 Form 990

Statements

Statement 4

Form 990, Part II, Line 22 - Schedule of Grants and Designations

<u>Agency</u>	<u>Grants</u>	<u>Net designation</u>	<u>Total</u>
Campaign Funded			
Academy for Educational Development	63,700	309	64,009
Alcohol and Drug Council	393,738	18,210	411,948
Alive Hospice	115,145	168,793	283,938
American Red Cross	198,545	40,778	239,323
ARC of Davidson County	8,106	4,518	12,624
Bethlehem Center	137,852	54,302	192,154
Big Brothers & Big Sisters of Middle TN	33,608	25,913	59,521
Blakemore UMC Children's Center	7,802	4,577	12,379
Boy Scouts of America	35,607	71,538	107,145
Boys and Girls Club	124,421	70,523	194,944
CASA	63,628	19,096	82,724
Catholic Charities of Tennessee	197,383	88,592	285,975
Centerstone Mental Health Centers	7,916	39,145	47,061
Community IMPACT! Nashville	9,119	2,703	11,822
Conexion Americas	62,901	1,604	64,505
Crisis Center	168,875	71,775	240,650
Dismas, Inc.	14,651	8,276	22,927
Domestic Violence Intervention Center	21,566	17,085	38,651
Easter Seal Society of TN	83,085	43,735	126,820
Exchange Club Family Center	74,768	5,192	79,960
Family and Children's Services	498,671	60,943	559,614
Fannie Battle Day Home	34,370	6,715	41,085
First Steps, Inc.	151,343	8,004	159,347
Foundations Associates	27,212	3,229	30,441
Girl Scout Co. of the Cumberland Valley	168,095	46,228	214,323
Goodwill Industries	45,796	3,567	49,363
Grace M. Eaton Child Care & PRC	56,283	11,102	67,385
Guardianship & Trust Corporation	50,662	4,577	55,239
HEROS	0	206	206
Holly Street Day Care	27,476	5,379	32,855
Interfaith Dental Clinic	113,178	6,360	119,538
Kids on the Block of Middle Tennessee	18,076	3,684	21,760
King's Daughter Day Home	73,181	7,192	80,373

United Way of Metropolitan Nashville, Inc.
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Statements

Statement 4

Form 990, Part II, Line 22 - Schedule of Grants and Designations

<u>Agency</u>	<u>Grants</u>	<u>Net designation</u>	<u>Total</u>
Ladies of Charity Welfare Agency	69,280	8,703	77,983
League for the Deaf and Hard of Hearing	75,992	10,641	86,633
Legal Aid Society of Middle TN	104,906	20,858	125,764
Magdalene	13,182	35,380	48,562
Martha O'Bryan Center	259,035	60,094	319,129
Matthew 25	35,472	8,882	44,354
Matthew Walker Comprehensive Health Center	28,370	2,825	31,195
McNeilly Center for Children	316,907	15,039	331,946
Mental Health Association	31,253	16,170	47,423
Mental Health Cooperative	57,940	6,714	64,654
Mid-TN Supported Living, Inc.	68,776	1,673	70,449
Nashville Adult Literacy Council	63,380	2,315	65,695
Nashville CARES	141,850	66,356	208,206
Nashville Child Advocacy Center	24,571	9,613	34,184
Nashville O.I.C.	51,067	3,674	54,741
Nashville Public Education Foundation	28,789	178	28,967
Nashville Safe Haven Family Shelter	62,010	31,590	93,600
Nashville's Table	63,834	19,477	83,311
National Conference for Community & Justice	16,212	3,575	19,787
Neighborhoods Resource Center	140,497	1,320	141,817
New Horizons Corporation	155,168	4,962	160,130
Nurses for Newborns Tennessee Chapter	61,538	0	61,538
Oasis Center	440,558	25,998	466,556
Old Hickory Christian Comm. Outreach	14,634	5,070	19,704
Operation Stand Down	15,205	10,194	25,399
Organized Neighbors of Edgehill (ONE)	62,994	1,345	64,339
Outlook Nashville	78,706	9,696	88,402
Park Center	49,150	7,301	56,451
Pencil Foundation	132,461	21,868	154,329
Planned Parenthood	7,207	48,302	55,509
Rape and Sexual Abuse Center	159,939	38,440	198,379
Renewal House	41,295	9,788	51,083
Residential Resource, Inc.	21,486	113	21,599
Saint Luke's Community Center	150,365	81,962	232,327
Saint Mary Villa	105,325	7,883	113,208
Salvation Army	99,039	63,014	162,053
Samaritan Recovery Community	166,083	3,829	169,912
Second Harvest Food Bank	79,704	267,752	347,456
Senior Citizens, Inc.	349,883	35,161	385,044

Statement 4

Form 990, Part II, Line 22 - Schedule of Grants and Designations

<u>Agency</u>	<u>Grants</u>	<u>Net designation</u>	<u>Total</u>
Tennessee Poison Center	44,284	2,977	47,261
United Neighborhood Health Services	84,389	43	84,432
Vanderbilt Center for Health Services	60,794	2,182	62,976
Vanderbilt Child Development Center	62,149	7,589	69,738
Vanderbilt's Susan Gray School for Children	79,032	16,042	95,074
YMCA	70,656	67,071	137,727
YWCA	276,476	18,405	294,881
Youth Life Learning Center	70,654	-	70,654
Sub Total	7,679,253	2,005,914	9,685,167
Family Resource Center coordination	450,900	-	450,900
Read to Succeed initiative	444,975	-	444,975
2-1-1 initiative	347,838	-	347,838
Vanderbilt Community Research & Action Project	70,000	-	70,000
Designations to other agencies/UW's	-	4,074,581	4,074,581
Other Combined Federal Campaign	-	863,618	863,618
Total Campaign Funded	8,992,966	6,944,113	15,937,079
Grant Funded			
Ryan White/Comm AIDS Partnership	3,006,182	-	3,006,182
Family Resource Centers	305,100	-	305,100
2-1-1 initiative	195,974	-	195,974
Early Reading First	73,977	-	73,977
Decatur Project	72,353	-	72,353
Vanderbilt Community Research & Action Project	35,000	-	35,000
Statewide Success by 6	24,606	-	24,606
Restore the Dream	7,000	-	7,000
Workforce Development	3,600	-	3,600
Total Grant Funded	3,723,792	-	3,723,792
Part II, Line 22 - Total grants and designations	\$ 12,716,758	\$ 6,944,113	\$ 19,660,871
Uncollected designated pledges		592,627	
Service Fees supporting United Way operations		496,625	
Gross designations		\$ 8,033,365	

Statement 5
Form 990, Part III: Primary exempt purpose

Mission:

United Way seeks to bring people and organizations together to create a community where individuals, families, and neighborhoods thrive.

United Way of Metropolitan Nashville is changing people's lives in our community. *United Way identifies community needs and solutions:* We have community leaders and experts at the table to determine the most pressing needs and then identify innovative and proven methods to solving issues people care about. *United Way invests dollars thoughtfully:* United Way invests in specific outcomes that are achieved through local programs in partnership with government, business and community leaders. We invest in progress for individuals, families, and neighborhoods. *We hold ourselves accountable to the donor and the community:* United Way is committed to reporting the impact of a donor's investment and being trusted stewards of those dollars. United Way is a dynamic way to invest dollars in the community for broad impact or on issues important to the donor.

Statement 6
Form 990, Part IIIa: Exempt purpose achievements

Net program investments from unrestricted campaign funds		\$	8,992,966
Gross agency designations from the campaign	\$	8,033,365	
Less uncollected designated pledges		(592,627)	
Less service fees supporting United Way operations		<u>(496,625)</u>	
Net agency designations			6,944,113
Part IIIa - Exempt purpose achievements		\$	<u>15,937,079</u>

Statement 7
Form 990, Part IV, Line 54: Schedule of investments - securities

Investments at market value

Short term investments	\$	544,486	
Mutual funds - hedge fund		350,000	
US Treasury securities		1,090,247	
Corporate debt securities		512,176	
Equity securities		7,612,708	
US Government agency obligations		<u>634,045</u>	
Part IV, Line 54 - Investments (securities)	\$		<u>10,743,662</u>

United Way of Metropolitan Nashville, Inc.
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Statement 8
 Form 990, Part II, Line 42, and Part IV, Line 57b:
 Depreciation and Accumulated Depreciation

<u>Description</u>	<u>Basis</u>	<u>2004 Expense</u>	<u>Accumulated Depreciation</u>
Fixed Assets			
Building	968,690	32,289	(822,174)
Building improvements	419,153	23,712	(303,133)
Computer systems	260,964	25,536	(219,960)
Software	<u>439,831</u>	40,667	(345,387)
Building equipment and office furniture	369,409	18,502	(331,448)
Personal computers and peripherals	<u>512,299</u>	<u>13,640</u>	<u>(504,683)</u>
Totals	2,970,346	154,346	(2,526,785)
Total Fixed Assets			
		Depreciation Expense	Accumulated Depreciation
Total Depreciable Assets	2,970,346	<u>154,346</u>	<u>(2,526,785)</u>
Land	<u>272,715</u>		
Gross Fixed Assets	<u>3,243,061</u>	Net Fixed Assets	<u>716,276</u>

Statement 9
Form 990, Part IV-A and IV-B, Line a

Total revenue, gains, and other support consists of the following:

Consolidated Statement of Activities - Unrestricted Net Assets

Total support and revenue	\$	18,055,825
Endowment gains (losses) exclusive of the spending rate		<u>171,528</u>
Part IV-A, Line a - Total revenue, gains, and other support per audited financial statements	\$	<u>18,227,353</u>

Total expenses and losses consist of:

Consolidated Statement of Activities - Unrestricted Net Assets

Total costs and expenses	\$	<u>17,584,074</u>
Part IV-B, Line a - Total expenses and losses per audited financial statements	\$	<u>17,584,074</u>

Changes in Temporarily Restricted Net Assets and Permanently Restricted Net Assets
are reported Part 1, Line 20 - Other Changes in net assets

Statement 10
Form 990, Part V, List of Board of Trustees

Beth Alexander, 2006*

Editor
Nfocus
104 Vaughn Road
Nashville, TN 37221

DeVan Ard, 2007*

Middle Tennessee President
AmSouth Bank
315 Deaderick Street, Suite 605
Nashville, TN 37237-0605

Stephanie B. C. Bailey, MD, MSHSA, 2005**

Director of Health
Metro Public Health Department
311 23rd Avenue North
Nashville, TN 37203

David E. Briggs, 2005*

Senior Vice President
Middle Market Banking Executive
Bank of America
414 Union Street, 2nd Floor
Nashville, TN 37239

Judy B. Cline, 2005*

Senior Vice President, General Manager
Lee Hecht Harrison, LLC
One Brentwood Commons
750 Old Hickory Blvd., Suite 115
Brentwood, TN 37027

Colleen Conway-Welch, 2005**

Professor & Dean
School of Nursing, Vanderbilt University
461 21st Avenue South
111 Godchaux Hall
Nashville, TN 37240-0008

Ron Corbin, 2006*

Field Vice President
Allstate Insurance Company
555 Marriott Drive
Nashville, TN 37214

Ralph Davis, 2006**

Treasurer/Finance Committee Chair
Member
Waller Lansden Dortch & Davis, PLLC
511 Union Street, Suite 2100
Nashville, TN 37219

Mark H. Desmond

Voting Ex Officio
President and Chief Executive Officer
United Way of Metropolitan Nashville
250 Venture Circle
Nashville, TN 37228

Robert C. (Bob) Fisher, 2007**

President
Belmont University
1900 Belmont Boulevard
Nashville, TN 37212

Sam O. Franklin, 2005**

Retired Chairman
SunTrust Bank-Nashville
P.O. Box 305110
Nashville, TN 37230-5110

Paul Gaeto, 2006**

Performance Excellence Committee Chair
President
Caterpillar Power Ventures Corporation
2120 West End Avenue
Nashville, TN 37203

Statement 10
Form 990, Part V, List of Board of Trustees

Priscilla Partridge de Garcia, 2005*

Clinical Psychologist
President
Partridge Garcia Group, Inc.
5012 High Valley Drive
Brentwood, TN 37027

Francis S. Guess, 2005*

Executive Vice President
The Danner Company
2 International Drive, Suite 510
Nashville, TN 37217

E. Anthony (Tony) Heard, 2006*

Campaign Chair
Regional Chairman
U.S. Bank
150 Fourth Avenue North
Nashville, TN 37219

James D. Hinton (06/30/2004)

Community Investments Committee Chair
Vice President
HCA
One Park Plaza, 2-4E
Nashville, TN 37203

Anthony F. Holt, 2005*

Chief Financial Officer
Cushion Employer Services Corp.
665 Mainstream Drive, Suite 200
Nashville, TN 37228

Charles (Charlie) L. Howorth, Jr., 2005**

Regulatory Vice President
BellSouth
333 Commerce Street, Suite 2104
Nashville, TN 37201-3300

Orrin H. Ingram, II

Non-voting Emeritus Trustee
President & CEO
Ingram Industries Inc.
4400 Harding Road
Nashville, TN 37205

Janet L. (Jan) Jones, 2006*

Voting Ex Officio
Association of Nonprofit Executives Liaison
President/CEO
Alive Hospice, Inc.
1718 Patterson Street
Nashville, TN 37203

Kelvin Jones, 2006*

Director
Metro Government
c/o 512 Russell Street
Nashville, TN 37206

Kenneth A Kanter, 2007*

Senior Rabbi
Congregation Micah
2001 Old Hickory Blvd
Brentwood, TN 37027

Carroll Kimball, 2005**

1213 Vintage Place
Nashville, TN 37215

John Kimbro, 2007*

President, United Auto Workers Local 737
Visteon Corp.
6207 Centennial Blvd.
Nashville, TN 37209

Statement 10
Form 990, Part V, List of Board of Trustees

William C. (Bill) Koch, Jr., 2006*
Board Chair

Judge
Tennessee Court of Appeals
203 Supreme Court Building
401 7th Avenue North
Nashville, TN 37219-1407

Sandra Lipman, 2006**
5906 Hillsboro Road
Nashville, TN 37215

Scott McWilliams, 2007*
CEO
Ozburn Hessey Logistics
633 Thompson Lane
Nashville, TN 37204

Kelli A. Molette, 2006*
Kelli A. Turner, DDS, PC
1506 Church Street, Suite 110
Nashville, TN 37203

Michael S. (Mike) Neal, 2006*
President & CEO
Nashville Chamber of Commerce
211 Commerce St., Suite 100
Nashville, TN 37201

Lynn E. Pollan (07/01/2004)
Community Investments
Steering Committee Chair
Vice President and Assistant General Counsel
Willis North America Inc.
26 Century Boulevard, Floor 7S
Nashville, TN 37214

Mel Purcell, 2007*
Human Resources Committee Chair
Senior Vice President
Federal Reserve Bank of Atlanta- Nashville Branch
301 Eighth Avenue, North
Nashville, TN 37203-4407

Richard Romero, 2005***
Sennet Society Chair
Managing Consultant
LECG, LLC
424 Church Street, Suite 2550
Nashville, TN 37219

Anne L. Russell
Non-voting Emeritus Trustee
Principal
Stokes Bartholomew Evans & Petree, P.A.
424 Church Street, Suite 2800
Nashville, TN 37219-2386

Karen Saul, 2007**
President/CEO
The HR Group
5205 Maryland Way, Suite 300
Brentwood, TN 37027

Jay D. Sevigny, 2005*
Marketing Committee Chair
Executive Vice President & Chief Operating Officer
Gaylord Hotels
One Gaylord Drive
Nashville, TN 37214

Bob Sircy
Non-voting Emeritus Trustee
Vice President and Corporate Controller
Southwestern/Great American, Inc.
P.O. Box 305140
Nashville, TN 37230-5140

United Way of Metropolitan Nashville, Inc.
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Statements

Statement 10
Form 990, Part V, List of Board of Trustees

J. Michael (Mickey) Sullivan, 2007**

Secretary

Regional Vice President
Gresham, Smith and Partners
1400 Nashville City Center
511 Union Street
Nashville, TN 37219

David Williams II, 2006*

Vice Chancellor for Student Life and
University Affairs, General Counsel,
University Secretary and Professor of Law
Vanderbilt University
305 Kirkland Hall
Nashville, TN 37240

Kenneth (Ken) Swanson, 2007*

Dean and Rector
Christ Church Cathedral
900 Broadway
Nashville, TN 37203

Noel B. Williams, 2007**

Sr. Vice President & Chief Information Officer
HCA
2555 Park Plaza
Nashville, TN 37203

Claire W. Tucker, 2006*

City President
FirstBank
200 4th Avenue North
P.O. Box 190610
Nashville, TN 37219

Brenda Wynn, 2006**

Director of Community Outreach
Congressman Jim Cooper's Office
706 Church Street
Suite 101
Nashville, TN 37203

Rene Ward, 2007*

7 Valhalla
Nashville, TN 37215
(home address)

COPY
2004 Form 990 Stmt

United Way of Metropolitan Nashville

250 Venture Circle
Nashville, Tennessee 37228
Phone: (615) 255-8501
Fax: (615) 780-2426
unitedwaynashville.org



what matters.™

CEO/CFO Financial Statement Certification

CERTIFICATIONS

I hereby certify that:

1. I have read the audited financial statements and related IRS Form 990 of United Way of Metropolitan Nashville for the year ended December 31, 2004.
2. Based on my knowledge, these financial statements do not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present, in all material respects, the financial condition, results of operations and cash flows of United Way of Metropolitan Nashville as of, and for the period ended December 31, 2004.

Mark W. Desmond

Mark Desmond
President and Chief Executive Officer

8/3/05

Date

Mike Green

Mike Green
Senior VP of Finance and Administration
Chief Financial Officer

8/3/05

Date

COPY