



Easter Seals Greater Houston – 2019 Annual Report

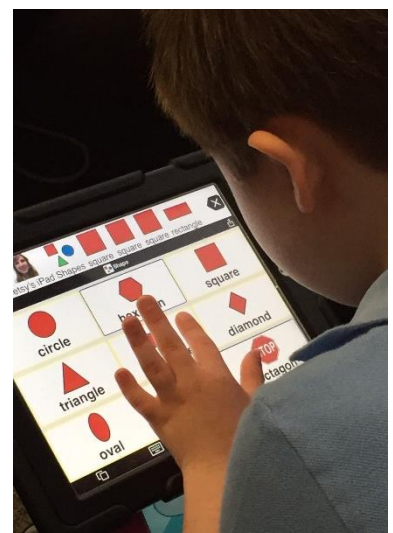
Help Hope & Answers – Providing multiple life-changing programs and services so that veterans and people with disabilities can live, learn, work and play in our community.

2019 Accomplishments

- Agency continued to move Harvey survivors to economic stability and is assisting Tropical Storm Imelda clients with case management and financial coaching.
- Veterans Services program continued to grow with Easter Seals acting as the lead of a 16 organization collaborative providing a continuum of services for veterans and their families. A \$1:\$1 match from the HHSC Texas Veterans + Family Alliance Program.



- Early Childhood Intervention, Respite Services, Supported Employment & Vocational Training, Housing & Financial Coaching, the Caroline School, and Children’s Therapy Clinic all served record numbers of clients.
- BridgingApps, our award-winning technology program, reached over 25,000 unique users around the world each month through its app reviews, podcasts, trainings and videos as well as launched an online tool to help transition aged children with disabilities and their parents negotiate the transition to adulthood.



**EASTER SEALS OF GREATER HOUSTON, INC.
BOARD OF DIRECTORS & OFFICERS**

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- 1 Andre "Butch" Bouchard
TEAM, Inc., Exec. VP & Chief Leg. Off.

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Methodist Hospital, Chief Legal Officer
- 3 Mac DeLaup
John Eagle Honda, Pres. & Man. Partner

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Volunteer
- 5 Katherine Taylor Dowdell
Volunteer
- 6 Dr. Rochelle Dy
Texas Children's Hospital
- 7 Dr. Kelli Cohen Fein
Volunteer
- 8 Fiona Guinn
Volunteer
- 9 Kristen Habich
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- 10 Dan Kroll
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- 11 Colleen O'Brien
Volunteer

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Macquerie
- 16 Clark Varner
EPAM, Managing Principal

Assistant Secretary

- 17 Genny Winter
Volunteer

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- Michael G. Bartolotta
Citi Group Global Markets
- Esther Perrine
Sandra & Enrico diPortanova Fou
- Sara Speer Selber
PM Team
- Dr. Robert Zeller
Blue Bird Pediatric Clinic

Additional Officers: Elise Hough, CEO; Beverly Phillips, CFO/HR Director

EASTER SEALS OF GREATER HOUSTON, INC.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2018 AND 2017

ASSETS	2018	2017
ASSETS		
Cash and cash equivalents - unrestricted	\$ 57,327	\$ 184,753
Cash restricted for Caroline School	<u>1,252,288</u>	<u>1,432,407</u>
Total cash and cash equivalents	1,309,615	1,617,160
Accounts receivable	2,768,433	1,913,091
Contributions receivable	1,163,792	1,230,303
Other assets	42,887	13,930
Property and equipment, net	<u>113,282</u>	<u>99,325</u>
TOTAL ASSETS	\$ <u>5,398,009</u>	\$ <u>4,873,809</u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued liabilities	\$ 1,023,342	\$ 755,492
Deferred rent	197,261	63,727
Grant advance payable	500,160	434,945
Line of credit	300,000	100,000
Note payable	<u>13,914</u>	<u>30,122</u>
TOTAL LIABILITIES	<u>2,034,677</u>	<u>1,384,286</u>
NET ASSETS		
Without donor restrictions	375,681	(40,686)
With donor restrictions	<u>2,987,651</u>	<u>3,530,209</u>
	<u>3,363,332</u>	<u>3,489,523</u>
TOTAL LIABILITIES AND NET ASSETS	\$ <u>5,398,009</u>	\$ <u>4,873,809</u>

EASTER SEALS OF GREATER HOUSTON, INC.
STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018	2017
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS		
REVENUES AND SUPPORT		
Government grants	\$ 7,470,690	\$ 6,530,819
Contributions	1,931,295	1,463,360
Program service fees/third party reimbursement	9,442,895	8,436,109
Special events	752,793	690,427
Other income	27,005	22,800
	19,624,678	17,143,515
Net Assets Released from Restrictions	2,007,294	1,689,049
Total Revenues and Support	21,631,972	18,832,564
EXPENSES		
Program Services:		
Infant Development	12,794,602	11,287,221
Respite Care	1,964,955	1,969,418
Veterans	840,861	984,355
Disaster Relief	1,998,526	801,890
Adult Program	75,647	58,374
Bridging Apps	299,631	370,140
Camps and Case Management	538,657	421,180
Children's Therapy	676,919	657,880
High School/High Tech	122,723	146,156
Housing	278,275	318,757
The Caroline School	401,376	333,141
Toy Tech	20,322	19,543
Transition	269,888	365,909
Total program services	20,282,382	17,733,964
Management and general	334,302	273,256
Fundraising	598,921	517,569
Total Expenses	21,215,605	18,524,789
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	416,367	307,775
CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS		
Contributions	1,464,736	2,076,981
Net assets released from restrictions	(2,007,294)	(1,689,049)
CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS	(542,558)	387,932
CHANGE IN NET ASSETS	(126,191)	695,707
NET ASSETS, BEGINNING OF YEAR	3,489,523	2,793,816
NET ASSETS, END OF YEAR	\$ 3,363,332	\$ 3,489,523

See accompanying notes.