Form 990-T

**Exempt Organization Business Income Tax Return (and proxy tax under section 6033(e))**

For calendar year 2012 or other tax year beginning and ending

- **Name of organization**
  - THE HEARTLAND INSTITUTE
  - 2740
- **Number, street, and room or suite no. if a P.O. box, see instructions.**
  - ONE SOUTH WACKER
- **City or town, state, and ZIP code**
  - CHICAGO, IL 60606

- **Employer identification number**
  - 36-3309812
- **Unrelated business activity codes**
  - (see instructions)

**Group exemption number (see instructions)**

- **Check organization type**
  - X 501(c) corporation
  - 501(c) trust
  - 401(a) trust
  - Other trust

**Check box if name changed and see instructions.**

**Advertising income**

- **During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group?**
  - Yes [ ]
  - No [X]

- **If "Yes," enter the name and identifying number of the parent corporation.**

**Unrelated Trade or Business Income**

<table>
<thead>
<tr>
<th>Part</th>
<th>Telephone number</th>
<th>312-377-4000</th>
</tr>
</thead>
<tbody>
<tr>
<td>1a</td>
<td>Gross receipts or sales</td>
<td>1c</td>
</tr>
<tr>
<td>1b</td>
<td>Less returns and allowances</td>
<td>2</td>
</tr>
<tr>
<td>1c</td>
<td>Balance</td>
<td>3</td>
</tr>
<tr>
<td>2</td>
<td>Cost of goods sold (Schedule A, line 7)</td>
<td>4a</td>
</tr>
<tr>
<td>3</td>
<td>Gross profit. Subtract line 2 from line 1c</td>
<td></td>
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<tr>
<td>4a</td>
<td>Capital gain net income (attach Schedule D)</td>
<td></td>
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<tr>
<td>4b</td>
<td>Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797)</td>
<td></td>
</tr>
<tr>
<td>4c</td>
<td>Capital loss deduction for trusts</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Income (loss) from partnerships and S corporations (attach statement)</td>
<td></td>
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<tr>
<td>6</td>
<td>Rent income (Schedule C)</td>
<td></td>
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<tr>
<td>7</td>
<td>Unrelated debt-financed income (Schedule E)</td>
<td></td>
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<tr>
<td>8</td>
<td>Interest, annuities, royalties, and rents from controlled organizations (Schedule F)</td>
<td></td>
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<tr>
<td>9</td>
<td>Investment income of a section 501(c)(9), (3), or (17) organization (Schedule G)</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Exploited exempt activity income (Schedule I)</td>
<td></td>
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<tr>
<td>11</td>
<td>Advertising income (Schedule J)</td>
<td></td>
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<tr>
<td>12</td>
<td>Other income (see instructions; attach statement)</td>
<td></td>
</tr>
<tr>
<td>13</td>
<td>Total, Combine lines 3 through 12</td>
<td>2,500</td>
</tr>
</tbody>
</table>

**Deductions Not Taken Elsewhere**

- **Compensation of officers, directors, and trustees (Schedule K)**
- **Salaries and wages**
- **Repairs and maintenance**
- **Bad debts**
- **Interest (attach statement)**
- **Taxes and licenses**
- **Charitable contributions (see instructions for limitation rules)**
- **Depreciation (attach Form 4562)**
- **Less depreciation claimed on Schedule A and elsewhere on return**
- **Depletion**
- **Contributions to deferred compensation plans**
- **Employee benefit programs**
- **Excess exempt expenses (Schedule I)**
- **Excess readership costs (Schedule J)**
- **Other deductions (attach statement)**
- **Total deductions. Add lines 14 through 28**
- **Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13**
- **Net operating loss deduction (limited to the amount on line 30)**
- **Unrelated business taxable income before specific deduction. Subtract line 31 from line 30**
- **Specific deduction (generally $1,000, but see line 33 instructions for exceptions)**
- **Unrelated business taxable income. Subtract line 33 from line 32. If line 33 is greater than line 32, enter the smaller of zero or line 32**

For Paperwork Reduction Act Notice, see instructions.

Form 990-T (2012)
Part III: Tax Computation

35 Organizations taxable as corporations (see instructions for tax computation). Controlled group members (sections 1561 and 1563) check here □ See instructions and:
   a Enter your share of the $50,000, $25,000, and $9,925,000 taxable income brackets (in that order):
      (1) $ □
      (2) $ □
      (3) $ □
   b Enter organization's share of: (1) Additional 5% tax (not more than $11,750) □
      (2) Additional 3% tax (not more than $100,000) □
   c Income tax on the amount on line 34 □

36 Trusts taxable at trust rates (see instructions for tax computation). Income tax on the amount on line 34 from: □ Tax rate schedule or □ Schedule D (Form 1041)

37 Proxy tax (see instructions)

38 Alternative minimum tax □

39 Total. Add lines 37 and 38 to line 35c or 36, whichever applies □

Part IV: Tax and Payments

40a Foreign tax credit (corporations attach Form 1118; trusts attach Form 1116) □
   b Other credits (see instructions) □
   c General business credit. Attach Form 3860 (see instructions) □
   d Credit for prior year minimum tax (attach Form 8801 or 8827) □
   e Total credits. Add lines 40a through 40d □

41 Subtract line 40e from line 39 □

42 Other taxes □
   Form 4255 □
   Form 8611 □
   Form 8697 □
   Form 8695 □
   Other (all, same) □

43 Total tax. Add lines 41 and 42 □

44a Payments: A 2011 overpayment credited to 2012 □
   b 2012 estimated tax payments □
   c Tax deposited with Form 8868 □
   d Foreign organizations: Tax paid or withheld at source (see instructions) □
   e Backup withholding (see instructions) □
   f Credit for small employer health insurance premiums (Attach Form 8941) □
   g Other credits and payments: □
      Form 2439 □
      Form 4136 □
      Other □
      Total □

45 Total payments. Add lines 44a through 44g □

46 Estimated tax penalty (see instructions). Check if Form 2220 is attached □

47 Tax due. If line 45 is less than the total of lines 43 and 46, enter amount owed □

48 Overpayment. If line 45 is larger than the total of lines 43 and 46, enter amount overpaid □

49 Enter the amount of line 48 you want: Credited to 2013 estimated tax □
               Refunded □

Part V: Statements Regarding Certain Activities and Other Information (see instructions)

1 At any time during the 2012 calendar year, did the organization have an interest in or a signature or other authority over a financial account (bank, securities, or other) in a foreign country? Yes No □
   If "Yes," the organization may have to file Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. If "Yes," enter the name of the foreign country here □

2 During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferee to, a foreign trust? Yes No □
   If "Yes," see instructions for other forms the organization may have to file.

3 Enter the amount of tax-exempt interest received or accrued during the tax year □

Schedule A -- Cost of Goods Sold. Enter method of inventory valuation □

1 Inventory at beginning of year □
   2 Purchases □
   3 Cost of labor □
   4a Additional exc. sec. 263A costs (attach itemized) □
   b Other costs (attach statement) □
   5 Total. Add lines 1 through 4b □

6 Inventory at end of year □
    7 Cost of goods sold. Subtract line 6 from line 5. Enter here and in Part I, line 2 □

8 Do the rules of section 263A (with respect to property produced or acquired for resale) apply □
      Yes No □

Sign Here □
Signature of officer □
Print/Type preparer's name □
Preparer's signature □
Preparer's EIN □
Check □ if self-employed □
PTIN □

Paid □
Preparer □
Firm's name □
TIGHE, KRESS & ORK, P.C. □
Firm's EIN □
26-0476995 □
Preparer's address □
ELGIN, IL 60123-5808 □
Preparer's phone no. □
847-695-2700 □

May the IRS discuss this return with the preparer shown below (see instructions)? □

D4A
Acknowledgement and General Information for Taxpayers Who File Returns Electronically

Thank you for taking part in the IRS e-file Program.

The Heartland Institute
One South Wacker
Chicago, IL 60606

[X] Your Form 9968, Application for Extension of Time to File an Exempt Organization Return for tax year December 31, 2012 is being filed electronically with the IRS by the services of TIGHE, KRESS & ORR, P.C.

[X] Your extension was accepted by the IRS on 03/06/13 and the Submission Identification Number assigned to your return is 368034201308505053196.

Since you are filing your return electronically, PLEASE DO NOT SEND A PAPER COPY OF YOUR RETURN TO THE IRS. IF YOU DO, IT WILL DELAY THE PROCESSING OF THE RETURN.

Acknowledgement Process

The IRS will notify your electronic return originator when they accept your return, usually within 48 hours. If your return was not accepted, IRS will notify your electronic return originator of the reasons for rejection.
Form 8868
Application for Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

* If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box
* If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this form).

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (5 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8950, Information Return for Exempt Organizations or Form 5115, Information Return for Tax-Exempt Housing Cooperatives. For more information on electronic filing of this form, visit www.irs.gov/efile and click on e-file for Charities & Nonprofits.

Part I  Automatic 3-Month Extension of Time. Only submit original (no copies needed).
A corporation required to file Form 990-T and requesting an automatic 3-month extension – check this box and complete Part I only.

All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Name of exempt organization or other filer, see instructions.

THE HEARTLAND INSTITUTE
ONE SOUTH WACKER 2740

Number, street, and room or suite no. If a P.O. box, see instructions.

Chicago, IL 60606
City, town or post office, state, and ZIP code. For a foreign address, see instructions.

Employer Identification number (EIN) or Social security number (SSN)
36-3309812

Enter the Return code for the return that this application is for (file a separate application for each return).

Application Return
Is For Code Application Return
Form 990 or Form 990-EZ 01 Form 990-T (corporation) 07
Form 990-BL 02 Form 1041-A 08
Form 4720 (individual) 03 Form 4720 09
Form 990-PF 04 Form 5227 10
Form 990-T (sec. 491(a) or 4958(a) trust) 05 Form 6069 11
Form 990-T (trust other than above) 06 Form 8870 12

THE HEARTLAND INSTITUTE
ONE SOUTH WACKER #2740

The books are in the care of CHICAGO IL 60606

Telephone No. 312-377-4000

Fax No. 312-377-4000

If the organization does not have an office or place of business in the United States, check this box.

If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN). If this is for the whole group, check this box. If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension is for.

I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until 08/15/13, to file the exempt organization return for the organization named above. The extension is for:

► 2013 calendar year 2012

► Tax year beginning and ending

If the tax year entered in line 1 is for less than 12 months, check reason:

Initial return
Final return
Change in accounting period

If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.

If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.

Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2013)
GAA
APPLICATION FOR EXTENSION OF TIME TO FILE AN EXEMPT ORGANIZATION RETURN - APPROVED

We received and approved your Form 8868, Application for Extension of Time to File an Exempt Organization Return, for the return (form) and tax period identified above. Your extended due date to file your return is August 15, 2013.

When it's time to file your Form 990, 990-EZ, 990-PF or 1120-POL, you should consider filing electronically. Electronic filing is the fastest, easiest and most accurate way to file your return. For more information, visit the Charities and Nonprofit web at www.irs.gov/eo. This site will provide information about:

- The type of returns that can be filed electronically,
- approved e-File providers, and
- if you are required to file electronically.

If you have any questions, please call us at the number shown above, or you may write us at the address shown at the top of this letter.
Schedule C – Rent Income (From Real Property and Personal Property Leased With Real Property)

1. Description of property
   [1] N/A

2. Rent received or accrued
   (a) From personal property (if the percentage of rent for personal property is more than 10% but not more than 50%)
   (b) From real and personal property (if the percentage of rent for personal property exceeds 50% or if the rent is based on profit or income)
   (c) Total income. Add totals of columns 2(a) and 2(b). Enter here and on page 1, Part I, line 6, column (A)

3. (a) Deductions directly connected with the income in columns 2(a) and 2(b) (attach statement)

(c) Total income. Add totals of columns 2(a) and 2(b). Enter here and on page 1, Part I, line 6, column (A)

Schedule E – Unrelated Debt-Financed Income (see instructions)

1. Description of debt-financed property
   [1] N/A

2. Gross income from or allocable to debt-financed property

3. Deductions directly connected with or allocable to debt-financed property
   (a) Straight line depreciation (attach statement)
   (b) Other deductions (attach statement)

4. Amount of average acquisition debt on or allocable to debt-financed property (attach statement)

5. Average adjusted basis of or allocable to debt-financed property (attach statement)

6. Column 4 divided by column 5

7. Gross income reportable (column 2 x column 6)

8. Allocable deductions (column 5 x total of column 3(a) and 3(b))

(c) Total income. Add totals of columns 2(a) and 2(b). Enter here and on page 1, Part I, line 7, column (A)

Total dividends-received deductions included in column 8

Schedule F – Interest, Annuities, Royalties, and Rents From Controlled Organizations (see instructions)

1. Name of controlled organization
   [1] N/A

2. Employer identification number

3. Not unrelated income (loss) (see instructions)

4. Total of specified payments made

5. Part of column 4 that is included in the controlling organization’s gross income

6. Deductions directly connected with income in column 6

(c) Total income. Add columns 5 and 10. Enter here and on page 1, Part I, line 8, column (A)

Nonexempt Controlled Organizations

7. Taxable income

8. Net unrelated income (loss) (see instructions)

9. Total of specified payments made

10. Part of column 9 that is included in the controlling organization’s gross income

11. Deductions directly connected with income in column 10

(c) Total income. Add columns 6 and 11. Enter here and on page 1, Part I, line 6, column (B)
### Schedule G – Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instructions)

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>N/A</td>
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</tbody>
</table>

**Totals**

Enter here and on page 1, Part I, line 9, column (A). Enter here and on page 1, Part I, line 9, column (B).

### Schedule I – Exploited Exempt Activity Income, Other Than Advertising Income (see instructions)

<table>
<thead>
<tr>
<th>1. Description of exploit activity</th>
<th>2. Gross unrelated business income from trade or business</th>
<th>3. Expenses directly connected with production of unrelated business income</th>
<th>4. Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute cols. 5 through 7.</th>
<th>5. Gross income from activity that is not unrelated business income</th>
<th>6. Expense attributable to column 5</th>
<th>7. Excess exempt expenses (column 6 minus column 5, but not more than column 4).</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/A</td>
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</tbody>
</table>

**Totals**

Enter here and on page 1, Part I, line 10, col. (A). Enter here and on page 1, Part I, line 10, col. (B). Enter here and on page 1, Part I, line 25.

### Schedule J – Advertising Income (see instructions)

#### Part I: Income From Periodicals Reported on a Consolidated Basis

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>ADVERTISING INCO</td>
<td>2,500</td>
<td>108,465</td>
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</tbody>
</table>

**Totals (carry to Part II, line (5))**

2,500 108,465 -105,965

#### Part II: Income From Periodicals Reported on a Separate Basis (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

<table>
<thead>
<tr>
<th></th>
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<tbody>
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<td>N/A</td>
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</tbody>
</table>

**Totals from Part I**

Enter here and on page 1, Part I, line 11, col. (A). Enter here and on page 1, Part I, line 11, col. (B).

**Totals, Part II (lines 1-5)**

2,500 108,465

### Schedule K – Compensation of Officers, Directors, and Trustees (see instructions)

<table>
<thead>
<tr>
<th>1. Name</th>
<th>2. Title</th>
<th>3. Percent of time devoted to business</th>
<th>4. Compensation attributable to unrelated business</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/A</td>
<td></td>
<td>%</td>
<td></td>
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<tr>
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<td>(4)</td>
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<td>%</td>
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</tr>
</tbody>
</table>

**Total. Enter here and on page 1, Part II, line 14.**
# Depreciation and Amortization

## (Including information on Listed Property)

**Part I: Election To Expense Certain Property Under Section 179**

*Note: If you have any listed property, complete Part V before you complete Part I.*

1. Maximum amount (see instructions)...
   - 1. 500,000
2. Total cost of section 179 property placed in service (see instructions)...
   - 2.
3. Threshold cost of section 179 property before reduction in limitation (see instructions)...
   - 3. 2,000,000
4. Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-...
   - 4.
5. Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions...
   - 5.

### Table: Description of Property

<table>
<thead>
<tr>
<th>Description of property</th>
<th>Cost (business use only)</th>
<th>Earned cost</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>

6. **Listed property. Enter the amount from line 29**...
   - 7.
7. Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7...
   - 8.
8. Tentative deduction. Enter the smaller of line 5 or line 8...
   - 9.
9. Carryover of disallowed deduction from line 13 of your 2011 Form 4562...
   - 10.
10. Business income limitation. Enter the smaller of business income (not less than zero) or line 5 (see instructions)...
    - 11.
11. Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11...
    - 12.
12. Carryover of disallowed deduction to 2013. Add lines 9 and 10, less line 12...
    - 13.

### Part II: Special Depreciation Allowance and Other Depreciation (Do not include listed property.) (See instructions)

14. Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions)...
   - 14.
15. Property subject to section 168(f)(1) election...
   - 15.
16. Other depreciation (Including ACRS)...
    - 16. 7,541

### Part III: MACRS Depreciation (Do not include listed property.) (See instructions.)

#### Section A: Assets Placed in Service During 2012 Tax Year Using the General Depreciation System

<table>
<thead>
<tr>
<th>(a) Classification of property</th>
<th>(b) Month and year placed in service</th>
<th>(c) Basis for depreciation (business/investment use only—see instructions)</th>
<th>(d) Recovery period</th>
<th>(e) Convention</th>
<th>(f) Method</th>
<th>(g) Depreciation deduction</th>
</tr>
</thead>
<tbody>
<tr>
<td>19a 3-year property</td>
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<td>b 5-year property</td>
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<td>g 25-year property</td>
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<tr>
<td>h Residential rental property</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>i Nonresidential real property</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Section C: Assets Placed in Service During 2012 Tax Year Using the Alternative Depreciation System

<table>
<thead>
<tr>
<th>(a) Class life</th>
<th>(b) 12-year</th>
<th>(c) 40-year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class life</td>
<td>S/L</td>
<td>S/L</td>
</tr>
</tbody>
</table>

### Part IV: Summary (See instructions.)

19. **Listed property. Enter amount from line 28**...
   - 21.
20. Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter here and on the appropriate lines of your return. Partnerships and S corporations—see instructions...
   - 22. 7,541
21. For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs...
   - 23.

For Paperwork Reduction Act Notice, see separate instructions.

**THERE ARE NO AMOUNTS FOR PAGE 2**
NOL Carryback Election

Under IRC Section 172(b)(3), the taxpayer elects to relinquish the entire carryback period with respect to any regular tax and AMT net operating loss incurred during the current tax year.
### Taxable Interest on Investments

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>Unrelated Business Code</th>
<th>Exclusion Code</th>
<th>Postal Acquired after 6/30/75</th>
<th>US Obs ($ or %)</th>
</tr>
</thead>
<tbody>
<tr>
<td>INTEREST INCOME</td>
<td>$ 6,997</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>$ 6,997</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Form 990, Part IX, Line 11g - Other Fees for Service (Non-employee)

<table>
<thead>
<tr>
<th>Description</th>
<th>Total Expenses</th>
<th>Program Service</th>
<th>Management &amp; General</th>
<th>Fund Raising</th>
</tr>
</thead>
<tbody>
<tr>
<td>EDITORS, WRITERS, SPEAKERS</td>
<td>$ 699,048</td>
<td>$ 631,062</td>
<td>$ 50,558</td>
<td>$ 17,428</td>
</tr>
<tr>
<td>EDITORS, WRITERS, SPEAKERS</td>
<td>20,166</td>
<td>20,166</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EDITORS, WRITERS, SPEAKERS</td>
<td>135,450</td>
<td>135,450</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>$ 854,664</td>
<td>$ 786,678</td>
<td>$ 50,558</td>
<td>$ 17,428</td>
</tr>
</tbody>
</table>

### Form 990, Part IX, Line 24e - All Other Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Total Expenses</th>
<th>Program Service</th>
<th>Management &amp; General</th>
<th>Fund Raising</th>
</tr>
</thead>
<tbody>
<tr>
<td>GOVT BANK AND FEES</td>
<td>$ 33,420</td>
<td>$ 20,052</td>
<td>$ 6,684</td>
<td>$ 6,684</td>
</tr>
<tr>
<td>NEWSWIRE AND CLIPPING</td>
<td>30,823</td>
<td>30,823</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MEMBERSHIPS</td>
<td>25,169</td>
<td>20,978</td>
<td>2,798</td>
<td>1,393</td>
</tr>
<tr>
<td>EQUIP RENTAL AND MAINT.</td>
<td>21,885</td>
<td>13,131</td>
<td>4,377</td>
<td>4,377</td>
</tr>
<tr>
<td>LIBRARY AND SUBSCRIPTIONS</td>
<td>7,535</td>
<td>6,252</td>
<td>359</td>
<td>924</td>
</tr>
<tr>
<td>ARTWORK/COPY PREPARATION</td>
<td>2,880</td>
<td>2,880</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>1,568</td>
<td>1,568</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>$ 123,280</td>
<td>$ 95,684</td>
<td>$ 14,218</td>
<td>$ 13,378</td>
</tr>
</tbody>
</table>
**Schedule A, Part III, Line 1(e)**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONTRIBUTIONS</td>
<td>$1,951,679</td>
</tr>
<tr>
<td>DONORS TRUST</td>
<td></td>
</tr>
<tr>
<td>CASH CONTRIBUTION</td>
<td>1,100,500</td>
</tr>
<tr>
<td>MERCER FAMILY FOUNDATION</td>
<td></td>
</tr>
<tr>
<td>CASH CONTRIBUTION</td>
<td>912,000</td>
</tr>
<tr>
<td>JERRY AND MARILYN HAYDEN</td>
<td></td>
</tr>
<tr>
<td>CASH CONTRIBUTION</td>
<td>100,000</td>
</tr>
<tr>
<td>BARTLEY MADDEN</td>
<td></td>
</tr>
<tr>
<td>CASH CONTRIBUTION</td>
<td>243,000</td>
</tr>
<tr>
<td>DUNN'S FOUNDATION</td>
<td></td>
</tr>
<tr>
<td>CASH CONTRIBUTION</td>
<td>300,000</td>
</tr>
<tr>
<td>RAI SERVICES COMPANY</td>
<td></td>
</tr>
<tr>
<td>CASH CONTRIBUTION</td>
<td>200,500</td>
</tr>
<tr>
<td>HERBERT WALBERG</td>
<td></td>
</tr>
<tr>
<td>CASH CONTRIBUTION</td>
<td>150,000</td>
</tr>
<tr>
<td>JERE FABICK</td>
<td></td>
</tr>
<tr>
<td>CASH CONTRIBUTION</td>
<td>245,000</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$5,202,679</strong></td>
</tr>
</tbody>
</table>

**Schedule A, Part III, Line 7a - Support from Disqualified Persons**

<table>
<thead>
<tr>
<th>Donor Name</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>DISQUALIFIED</td>
<td>$5,610,000</td>
<td>$4,170,159</td>
<td>$3,398,000</td>
<td>$1,777,600</td>
<td>$3,440,675</td>
</tr>
<tr>
<td>TOTAL</td>
<td><strong>$5,610,000</strong></td>
<td><strong>$4,170,159</strong></td>
<td><strong>$3,398,000</strong></td>
<td><strong>$1,777,600</strong></td>
<td><strong>$3,440,675</strong></td>
</tr>
</tbody>
</table>